
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: 15\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	80%	80%	12 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611
Hanjin	13%	13%	12 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611
Hapag-Lloyd	7%	7%	19 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: 69\69

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	23%	23%	14 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
APL	22%	22%	17 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
Hyundai	16%	16%	16 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
Hanjin	14%	14%	15 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
Mitsui OSK	12%	12%	17 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
Mitsui OSKnep	7%	70%	19 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
OOCL	3%	3%	16 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
Sea-Land	3%	3%	14 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,300
Evergreen	1%	1%	17 Days	\$1.68	\$7			\$34				950 pkgs.	\$2,252

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	23 Days	\$4.35	\$7			\$34				900 pkgs.	\$4,571

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	18 Days	\$3.33	\$7		10%	\$34				1008 pkgs.	\$4,389

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	19 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,997

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	92%	92%	23 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153
Mitsui OSK	8%	8%	22 Days	\$4.09	\$7			\$34				865 pkgs.	\$4,153

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: 6\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	35%	35%	23 Days	\$4.09	\$7		17%	\$34				865 pkgs.	\$4,754
APL	33%	33%	21 Days	\$4.09	\$7		17%	\$34				865 pkgs.	\$4,754
Hyundai	16%	16%	20 Days	\$3.94	\$7		17%	\$34				900 pkgs.	\$4,805
K Line	8%	8%	20 Days	\$4.09	\$7		17%	\$34				865 pkgs.	\$4,754
OOCL	6%	6%	23 Days	\$4.09	\$7		17%	\$34				865 pkgs.	\$4,754

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: February 1997

Month\Year: 51\51

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	39%	39%	12 Days	\$1.91	\$7		42%	\$34				1008 pkgs.	\$3,574
Hanjin	37%	37%	11 Days	\$1.91	\$7		42%	\$34				1008 pkgs.	\$3,431
K Line	6%	6%	10 Days	\$2.01	\$7		42%	\$34				1008 pkgs.	\$3,574
Pacific Express	6%	6%	12 Days ⁵	\$3,615 ¹	AI		AI	AI					\$3,615
P&O Nedlloyd	4%	4%	5 Days	\$2.01	\$7		42%	\$34				1008 pkgs.	\$3,574
Mexican Line	4%	4%	10 Days	\$1.19	\$7		42%	\$26				1008 pkgs.	\$2,264
Maersk	2%	2%	10 Days	\$2.01	\$7		42%	\$34				1008 pkgs.	\$3,574
NYK Line	1%	1%	16 Days	\$2.01	\$7		42%	\$34				1008 pkgs.	\$3,574
Mitsui OSK	1%	1%	11 Days	\$2.01	\$7		42%	\$34				1008 pkgs.	\$3,574

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.