



Ocean Rate Bulletin

Fresh Lemons:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for April 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Lemons are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Lemons

Monthly Market Share For: January 1999

Month\Year: 12\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	58%	58%	14 Days	\$2,000 ¹⁶									\$2,000
Hanjin	33%	33%	12 Days	\$2,000 ¹									\$2,000
APL	8%	8%	19 Days	\$1.98								1008 pkgs.	\$1,996

1 Rate is per container

16 Rate is calculated per KT not by container.

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Lemons

Monthly Market Share For: January 1999

Month\Year: 84\84

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	35%	35%	13 Days	\$1.72				\$34					\$2,178
OOCL	18%	18%	14 Days	\$1.72				\$34					\$2,178
Mitsui OSK	17%	17%	13 Days	\$1.72				\$34					\$2,178
Maersk	11%	11%	15 Days	\$1.72				\$34					\$2,178
Cho Yang	6%	6%	16 Days	\$1.72				\$34			1008 pkgs.		\$2,329
Hyundai	6%	6%	13 Days	\$1.87				\$34					\$2,355
P&O Nedlloyd	4%	4%	20 Days	\$1.72				\$34					\$2,178
COSCO	1%	1%	18 Days	\$1.82				\$34					\$2,273
Hanjin	1%	1%	16 Days	\$1.72									\$1,634
Yang Ming	1%	1%	18 Days										

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Lemons

Monthly Market Share For: January 1999

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	100%	19 Days	\$4.06				\$34					\$4,435

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Lemons

Monthly Market Share For: January 1999

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	87%	87%	11 Days	\$4.04									\$3,838
Hyundai	9%	9%	13 Days	\$3.08				\$34					\$3,504
OOCL	4%	4%	11 Days	\$3.08				\$34					\$3,521

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L.A./L.B./Oakland Ports To Singapore

Fresh Lemons

Monthly Market Share For: January 1999

Month\Year: 7\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	42%	42%	18 Days	\$3.08				\$34					\$3,504
APL	28%	28%	18 Days	\$3.08				\$34					\$3,504
Zim Line	14%	14%	22 Days										
Sea-Land	10%	10%	17 Days	\$3.08				\$34					\$3,504
Cho Yang	4%	4%	20 Days										
Maersk	3%	3%	19 Days	\$3.08				\$34					\$3,504

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Lemons

Monthly Market Share For: January 1999

Month\Year: 70\70

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	24%	24%	11 Days	\$1.80			43%	\$34					\$3,206
Hanjin	20%	20%	11 Days	\$2,280 ¹			43%						\$3,260
Cho Yang	13%	13%	11 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,190
Yang Ming	12%	12%	12 Days										
COSCO	7%	7%	13 Days	\$3.21								1008 pkgs.	\$3,236
P&O Nedlloyd	6%	6%	14 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,207
Mitsui OSK	4%	4%	10 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,190
Hapag-Lloyd	1%	1%	13 Days	\$1.80			43%	\$34					\$3,190
K Line	1%	1%	12 Days	\$1.80			43%	\$34				1008 pkgs.	\$3,190

1 Rate is per container