

# *Ocean Rate Bulletin*



Hay:

**Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2004.

**Market Share-January:**

Each carrier's current market share is based on the number of containers shipped during January, 2004. Source: PIERS, January, 2004.

**Market Share-CY 2004:**

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

**Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

**Ocean Rates:**

Ocean rates are applicable for March 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

**Container Rate:**

Container rates for Hay are quoted on full, 20 KT per 40-foot dry containers unless otherwise noted.

**Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Hay

Monthly Market Share For: January 2004

Month\Year: 422.0 \ 422.0

| Carrier       | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |       | Size | Container Rate                |           |
|---------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-------|------|-------------------------------|-----------|
|               |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB   |      |                               | Cotton R. |
| Mediterranean | 29%          | 29%             |                      |            |             |         |     |     |         |       |      |                               |           |
| Madrigal      | 28%          | 28%             |                      | \$400      | \$36        |         |     |     |         | \$800 |      |                               | \$1,236   |
| Hanjin        | 13%          | 13%             | 30                   |            |             |         |     |     |         |       |      |                               |           |
| Zim Line      | 12%          | 12%             |                      | \$500      |             |         |     |     |         |       |      |                               | \$500     |
| OOCL          | 5%           | 5%              | 10                   | \$950      | \$185       | \$40    |     |     |         |       |      |                               | \$1,175   |
| SAF Marine    | 4%           | 4%              |                      |            |             |         |     |     |         |       |      |                               |           |
| Hyundai       | 3%           | 3%              | 12                   |            |             |         |     |     |         |       |      |                               |           |
| CMA-CGM       | 3%           | 3%              |                      |            |             |         |     |     |         |       |      |                               |           |
| MOL           | 2%           | 2%              | 16                   |            |             |         |     |     |         |       |      |                               |           |
| APL           | 0%           | 0%              | 12                   | \$1,225    | \$185       | \$40    |     |     |         |       |      |                               | \$1,450   |
|               |              |                 |                      |            |             |         |     |     |         |       |      | <i>Average Container Rate</i> | \$1,040   |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Hay

Monthly Market Share For: January 2004

Month\Year: 571.7 \ 571.7

| Carrier        | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     | Size | Container Rate                |           |
|----------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|-------------------------------|-----------|
|                |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB |      |                               | Cotton R. |
| Yang Ming      | 46%          | 46%             | 14                   |            |             |         |     |     |         |     |      |                               |           |
| Madrigal       | 21%          | 21%             | 18                   | \$450      | \$45        |         |     |     |         |     |      |                               | \$495     |
| SAF Marine     | 9%           | 9%              |                      |            |             |         |     |     |         |     |      |                               |           |
| Zim Line       | 9%           | 9%              |                      |            |             |         |     |     |         |     |      |                               |           |
| Lloyd Trestino | 5%           | 5%              | 13                   | \$700      | \$185       | \$40    | 4%  |     |         |     |      |                               | \$953     |
| Maersk-SeaLand | 4%           | 4%              | 20                   | \$970      | \$148       |         |     |     |         |     |      |                               | \$1,118   |
| MOL            | 4%           | 4%              | 14                   |            |             |         |     |     |         |     |      |                               |           |
| APL            | 1%           | 1%              | 13                   | \$1,375    | \$185       | \$40    |     |     |         |     |      |                               | \$1,600   |
| Hanjin         | 1%           | 1%              | 14                   |            |             |         |     |     |         |     |      |                               |           |
|                |              |                 |                      |            |             |         |     |     |         |     |      | <i>Average Container Rate</i> | \$693     |

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Hay

Monthly Market Share For: January 2004

Month\Year: 1,246.0 \ 1,246.

| Carrier                       | Market Share | Market Share CY | Transit Time in Days | Ocean Rate | Surcharges: |         |     |     |         |     | Size | Container Rate |           |
|-------------------------------|--------------|-----------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|----------------|-----------|
|                               |              |                 |                      |            | BAF         | CHASSIS | CAF | THC | CFS Rec | ARB |      |                | Cotton R. |
| Mediterranean                 | 37%          | 37%             |                      |            |             |         |     |     |         |     |      |                |           |
| Maersk-SeaLand                | 18%          | 18%             | 12                   | \$1,050    | \$148       |         |     |     |         |     |      |                | \$1,198   |
| Lloyd Trestino                | 9%           | 9%              | 12                   | \$700      | \$185       | \$40    | 45% |     |         |     |      |                | \$1,240   |
| COSCO                         | 9%           | 9%              | 12                   | \$1,050    |             |         |     |     |         |     |      |                | \$1,050   |
| MOL                           | 7%           | 7%              | 12                   |            |             |         |     |     |         |     |      |                |           |
| OOCL                          | 7%           | 7%              | 11                   | \$861      | \$185       | \$40    | 45% |     |         |     |      |                | \$1,473   |
| Lykes Lines                   | 5%           | 5%              |                      | \$425      |             |         |     |     |         |     |      |                | \$425     |
| Hanjin                        | 4%           | 4%              | 9                    |            |             |         |     |     |         |     |      |                |           |
| Evergreen                     | 1%           | 1%              | 12                   |            |             |         |     |     |         |     |      |                |           |
| APL                           | 1%           | 1%              | 10                   | \$1,254    | \$185       | \$40    | 45% |     |         |     |      |                | \$2,043   |
| SAF Marine                    | 1%           | 1%              |                      |            |             |         |     |     |         |     |      |                |           |
| <b>Average Container Rate</b> |              |                 |                      |            |             |         |     |     |         |     |      | \$1,152        |           |