

Ocean Rate Bulletin



Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 2002.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 2002. Source: PIERS, January 2002.

Market Share-CY 2002:

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for March 31, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: January 2002

Month\Year: 1.0 \ 1.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|---------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai | 100% | 100% | 20 Days | \$4,100 | \$95 | | | | | | | | \$4,195 |

Average Container Rat \$4,195

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: January 2002

Month\Year: 1.0 \ 1.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|---------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| MOL | 100% | 100% | 12 Days | \$3,500 | \$95 | \$40 | | | | | | | \$3,635 |

Average Container Rat \$3,635

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: January 2002

Month\Year: 159.0 \ 159.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| APL | 31% | 31% | 14 Days | \$3,200 | \$95 | \$40 | | | | | | | \$3,335 |
| Hyundai | 27% | 27% | 14 Days | \$3,700 | \$95 | | | | | | | | \$3,795 |
| OOCL | 13% | 13% | 14 Days | \$3,700 | \$95 | \$40 | | | | | | | \$3,835 |
| NYK Line | 13% | 13% | 15 Days | \$3,300 | \$95 | \$40 | | | | | | | \$3,435 |
| Norasia | 9% | 9% | 20 Days | \$1,600 | \$95 | \$40 | | | | | | | \$1,735 |
| Maersk-SeaLand | 5% | 5% | 15 Days | \$3,500 | \$95 | \$40 | | | | | | | \$3,635 |
| MOL | 1% | 1% | 14 Days | \$3,500 | \$95 | \$40 | | | | | | | \$3,635 |
| China Shipping | 1% | 1% | | | | | | | | | | | |

Average Container Rat \$3,412

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: January 2002

Month\Year: 2.0 \ 2.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|---------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| APL | 100% | 100% | 24 Days | \$3,600 | \$95 | \$40 | | | | | | | \$3,735 |

Average Container Rat \$3,735

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: January 2002

Month\Year: 5.0 \ 5.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|---------------|---------------------|------------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| NYK Line | 100% | 100% | 12 Days | \$3,300 | \$95 | \$40 | | | | | | | \$3,435 |

Average Container Rat \$3,435