



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for July 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	100%	100%		\$2.47				\$34					\$3,968

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 13\48

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	69%	81%	12 Days	\$3,400 ¹									\$3,400
Maersk	31%	8%	15 Days	\$2,160 ¹	\$20 ¹								\$2,180
OOCL	0%	8%	17 Days	\$3,400 ¹									\$3,400

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 110\530

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Maersk	61%	18%	14 Days	\$2,160 ¹	\$20 ¹							\$2,180
Mitsui OSK	19%	34%	14 Days	\$2,895								\$2,895
Sea-Land	19%	29%	13 Days	\$2,160 ¹	\$20 ¹							\$2,180
OOCL	1%	11%	15 Days	\$2,895 ¹								\$2,895
Hanjin	0%	4%	13 Days	\$2,895 ¹								\$2,895
Hyundai	0%	3%	14 Days	\$2,160 ¹	\$20 ¹							\$2,180

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 4\39

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	100%	62%	12 Days	\$3,200			4%						\$3,328
Sea-Land	0%	30%	12 Days	\$2,160	\$20		4%						\$2,266
APL	0%	8%	12 Days	\$3,200 ¹			4%						\$3,328

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 5\36

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	60%	14%	16 Days	\$2,400 ¹	\$20 ¹								\$2,420
Maersk	40%	6%	21 Days	\$2,400 ¹	\$20 ¹								\$2,420
Mitsui OSK	0%	40%	15 Days	\$3,450 ¹									\$2,450
OOCL	0%	31%	16 Days	\$3,450 ¹									\$3,450
P&O Nedlloyd	0%	6%	19 Days	\$2,400 ¹	\$20 ¹								\$2,420

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 12\23

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Maersk	75%	39%	23 Days	\$2,400 ¹	\$20 ¹							\$2,420
Sea-Land	25%	17%	20 Days	\$2,400 ¹	\$20							\$2,420
Mitsui OSK	0%	26%	23 Days	\$3,450 ¹								\$3,450
OOCL	0%	18%	23 Days	\$3,800 ¹								\$3,800

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 3\8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	67%	24%	18 Days	\$2,400 ¹	\$20 ¹								\$2,420
Mitsui OSK	33%	76%	21 Days	\$3,450 ¹			8%						\$3,726

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: April 1999

Month\Year: 13\45

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	85%	25%	10 Days	\$2,100 ¹	\$20 ¹		40%						\$2,960
Mitsui OSK	15%	58%	11 Days	\$2,925 ¹			40%						\$4,095
Yang Ming	0%	11%	10 Days										
OOCL	0%	3%	11 Days	\$2,925 ¹			40%						\$4,092

¹ Rate is per container