
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 2\2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	23 Days	\$3.20	\$5			\$34					\$5,065

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 53\53

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	49%	49%	15 Days	\$3.40	\$5		AI	\$34				1320 pkgs.	\$5,345
APL	30%	30%	17 Days	\$3.40	\$5		AI	\$34				1320 pkgs.	\$5,345
Sea-Land	19%	19%	15 Days	\$3.40	\$5		AI	\$34				1320 pkgs.	\$5,345
Pacific Express	2%	2%	18 Days ⁵										

⁵ Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 169\169

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	47%	47%	17 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
Maersk	34%	34%	14 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
Sea-Land	18%	18%	14 Days	\$2.07	AI			AI				1400 pkgs.	\$2,898
COSCO	1%	1%	25 Days	\$2.16	AI			AI				1440 pkgs.	\$3,110
Yang Ming	0%	0%	16 Days										

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 4\4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	50%	50%	23 Days	\$3.70	\$5			\$34					\$5,726
Sea-Land	50%	50%	27 Days	\$3.70	\$5			\$34					\$5,726

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 22\22

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	64%	64%	19 Days	\$3.90	\$5			\$34					\$6,630
Maersk	32%	32%	19 Days	\$3.90	\$5			\$34					\$6,630
Sea-Land	5%	5%	19 Days	\$3.90	\$5			\$34					\$6,630

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 28\28

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	61%	61%	22 Days	\$3.20	\$5			\$34					\$5,065
APL	24%	24%	25 Days	\$3.20	\$5			\$34					\$5,065
Sea-Land	15%	15%	25 Days	\$3.20	\$5			\$34					\$5,065

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 13\13

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	38%	38%	20 Days	\$3.20	\$5		15%	\$34					\$5,737
APL	31%	31%	21 Days	\$3.20	\$5		15%	\$34					\$5,737
Sea-Land	15%	15%	23 Days	\$3.20	\$5		15%	\$34					\$5,737
COSCO	15%	15%	37 Days	\$5,880 ¹	\$40 ¹		AI	AI					\$5,920

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: April 1997

Month\Year: 3\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	67%	67%	11 Days	\$2.85	\$5		38%	\$34				1320 pkgs.	\$6,091
Maersk	33%	33%	10 Days	\$2.85	\$5		38%	\$34				1320 pkgs.	\$6,091