



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

Market Share-February:

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 23\23

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	91%	91%	14 Days	\$3,400 ¹									\$3,400
Hyundai	4%	4%	14 Days	\$3,400 ¹									\$3,400
OOCL	4%	4%	15 Days	\$3,400 ¹									\$3,400

¹ Rate is per container

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L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 140\261

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	88%	47%	24 Days	\$2,895 ¹									\$2,895
OOCL	12%	7%	14 Days	\$2,895 ¹									\$2,895
Mitsui OSK	0%	18%	13 Days	\$2,895 ¹									\$2,895
Maersk	0%	10%	15 Days										
Hanjin	0%	8%	16 Days	\$2,895 ¹									\$2,895
Hyundai	0%	6%	13 Days	\$2,895 ¹									\$2,895
P&O Nedlloyd	0%	3%	20 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 2\16

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	98%	12%	14 Days	\$3,200 ¹			5%						\$3,360
Hapag-Lloyd	2%	0%	15 Days										
Sea-Land	0%	69%	12 Days	\$3,200 ¹			5%						\$3,360
APL	0%	19%	16 Days	\$3,200 ¹									\$3,200

¹ Rate is per container

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L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 17\27

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	59%	59%	17 Days	\$3,450 ¹									\$3,450
OOCL	41%	33%	16 Days	\$3,450 ¹									\$3,450
P&O Nedlloyd	0%	7%	25 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 6\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	83%	71%	19 Days	\$3,800 ¹									\$3,800
OOCL	17%	41%	20 Days	\$3,800 ¹									\$3,800
Sea-Land	0%	14%	22 Days	\$3,800 ¹									\$3,800

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 1\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	100%	18 Days	\$3,450 ¹			10%						\$3,795

¹ Rate is per container

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L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: February 1999

Month\Year: 2\20

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Mitsui OSK	91%	94%	10 Days	\$2,925 ¹			43%						\$4,183
Sea-Land	9%	6%	11 Days	\$2,925 ¹			43%						\$4,183

¹ Rate is per container