

# *Ocean Rate Bulletin*



## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October, 2002. The denominator represents the total number of FEU shipped by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October, 2002.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October, 2002. Source: PIERS, October, 2002.

### **Market Share-CY 2002:**

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for December 30, 2002. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 12.0 \ 37.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	43%	44%	20 Days	\$2,950	\$185	\$40							\$3,175
P&O Nedlloyd	23%	12%	23 Days	\$2,950	\$185								\$3,135
NYK Line	9%	20%	21 Days	\$2,950	\$185								\$3,135
Hyundai	9%	11%	20 Days	\$2,950	\$185								\$3,135
Evergreen	9%	5%	27 Days <sup>5</sup>	\$2,950	\$185								\$3,135
Hapag-Lloyd	8%	3%	13 Days	\$2.29 <sup>19</sup>	\$10 <sup>16</sup>			\$34 <sup>16</sup>				1400 pkgs.	\$3,866
MOL	0%	6%	19 Days	\$4,850	\$185	\$40							\$5,075

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

*Average Container Rat* \$3,211

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 16.0 \ 390.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	38%	2%	12 Days	\$2,650	\$185								\$2,835
Hanjin	25%	8%	13 Days	\$4,000	\$185	\$40							\$4,225
NYK Line	25%	1%	10 Days	\$3,300	\$185								\$3,485
Senator	13%	1%	11 Days										
MOL	0%	45%	12 Days	\$4,850	\$185	\$40							\$5,075
Maersk-SeaLand	0%	27%	15 Days	\$4,300	\$185	\$40							\$4,525
OOCL	0%	12%	20 Days	\$2,650	\$185	\$40							\$2,875
Lauritzen	0%	6%											

*Average Container Rat* \$3,414

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 35.0 \ 89.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	54%	69%	21 Days	\$2,950	\$185	\$40				\$1800			\$4,975
Hanjin	26%	11%		\$3,450	\$185								\$3,635
Evergreen	11%	7%	27 Days										
MOL	6%	2%	23 Days										
Maersk-SeaLand	3%	2%	23 Days	\$5,300	\$185	\$40							\$5,525
APL	0%	8%	23 Days	\$3,500	\$185								\$3,685

*Average Container Rat* \$4,577

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 485.0 \ 2,806.7

*Surcharges:*

Carrie	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
APL	18%	8%	13 Days	\$2,650	\$185							\$2,835
NYK Line	17%	11%	14 Days	\$2,650	\$185							\$2,835
Maersk-SeaLand	13%	29%	15 Days	\$4,300	\$185	\$40						\$4,525
MOL	12%	15%	14 Days	\$4,350	\$185	\$40						\$4,575
Hyundai	8%	7%	14 Days	\$2,650	\$185							\$2,835
Evergreen	7%	10%	18 Days	\$2,650	\$185	\$40						\$2,875
OOCL	6%	10%	13 Days	\$2,650	\$185	\$40						\$2,875
Wan Hai	6%	2%										
P&O Nedlloyd	3%	2%	8 Days	\$2,650	\$185							\$2,835
Hanjin	2%	1%	15 Days	\$2,650	\$185							\$2,835
China Shipping	2%	1%										
COSCO	2%	1%	16 Days	\$3.17 <sup>19</sup>							1540 pkgs.	\$4,882
Hapag-Lloyd	2%	1%	7 Days	\$1.22 <sup>19</sup>	\$10 <sup>16</sup>	\$40					1680 pkgs.	\$2,260
Yang Ming	1%	0%	16 Days	\$2,835	\$185							\$3,020

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

**Average Container Rat** \$3,343

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 94.0 \ 255.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>			<i>Cotton R.</i>
OOCL	29%	37%	22 Days	\$2,950	\$185	\$40							\$3,175
NYK Line	17%	11%	24 Days	\$3,700	\$185								\$3,885
Evergreen	13%	11%	27 Days <sup>5</sup>	\$2,950	\$185	\$40							\$3,175
Yang Ming	9%	3%	25 Days										
MOL	6%	7%	25 Days	\$4,850	\$185	\$40							\$5,075
APL	5%	5%	24 Days	\$2,950	\$185								\$3,135
Hyundai	4%	5%	29 Days	\$2,950	\$185								\$3,135
Maersk-SeaLand	3%	4%	29 Days	\$4,700	\$185	\$40							\$4,925

5 Transit time is based on departure from Los Angeles, CA.

*Average Container Rat* \$3,540

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 248.0 \ 787.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	25%	22%	17 Days	\$2,650	\$185	\$40	5%						\$3,008
Yang Ming	19%	11%	13 Days	\$2,650	\$185								\$2,835
OOCL	14%	14%	14 Days	\$2,650	\$185	\$40							\$2,875
NYK Line	11%	9%	13 Days	\$2,650	\$185								\$2,835
MOL	8%	18%	13 Days	\$4,350	\$185	\$40							\$4,575
Maersk-SeaLand	7%	13%	17 Days	\$3,900	\$185	\$40	5%						\$4,320
APL	6%	3%	11 Days										
Hatsu Marine Ltd.	3%	2%		\$2,650	\$185	\$40	5%						\$3,008
Senator	3%	1%	13 Days										
P&O Nedlloyd	1%	2%	13 Days	\$2,650	\$185								\$2,835
Hyundai	1%	1%	13 Days	\$2,650	\$185								\$2,835
Hanjin	1%	0%	13 Days	\$2,650	\$185								\$2,835

*Average Container Rat* \$3,165

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 178.0 \ 421.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
NYK Line	23%	17%	16 Days	\$2,950	\$185							\$3,135
OOCL	22%	41%	11 Days	\$2,950	\$185	\$40						\$3,175
Hyundai	14%	8%	16 Days	\$2,950	\$185							\$3,135
Maersk-SeaLand	11%	7%	21 Days	\$4,330	\$185	\$40						\$4,555
Hanjin	11%	5%	21 Days	\$2,950	\$185							\$3,135
APL	8%	8%	14 Days	\$2,950	\$185							\$3,135
MOL	6%	10%	16 Days	\$4,850	\$185	\$40						\$5,075
P&O Nedlloyd	5%	2%	22 Days	\$2,950	\$185							\$3,135
Evergreen	1%	2%	20 Days	\$2,950	\$185							\$3,135
Yang Ming	1%	1%	19 Days	\$2,950	\$185							\$3,135

*Average Container Rat* \$3,411

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 150.0 \ 500.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	44%	40%	19 Days	\$2,950	\$185								\$3,135
OOCL	25%	25%	20 Days	\$2,950	\$185	\$40							\$3,175
Maersk-SeaLand	15%	8%		\$4,300	\$185	\$40							\$4,525
P&O Nedlloyd	5%	18%	19 Days	\$2,950	\$185								\$3,135
Hapag-Lloyd	4%	2%	21 Days	\$2.04 <sup>19</sup>	\$10 <sup>16</sup>	\$40		\$34 <sup>16</sup>				1400 pkgs.	\$3,556
Evergreen	4%	2%	25 Days <sup>5</sup>	\$2,950	\$185	\$40							\$3,175
Hyundai	2%	1%	24 Days	\$2,650	\$185								\$2,835
APL	1%	2%	22 Days	\$2,950	\$185								\$3,135
MOL	0%	4%	24 Days	\$4,850	\$185	\$40							\$5,075

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

**Average Container Rat** \$3,365

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 65.0 \ 251.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	35%	31%	17 Days	\$2,950	\$185								\$3,135
APL	20%	10%	17 Days	\$2,950	\$185								\$3,135
OOCL	14%	26%	17 Days	\$2,950	\$185	\$40							\$3,175
P&O Nedlloyd	10%	17%	17 Days	\$2,950	\$185								\$3,135
Evergreen	9%	6%	23 Days <sup>5</sup>	\$2,950	\$185	\$40	8%						\$3,411
MOL	6%	4%	22 Days	\$4,850	\$185	\$40							\$5,075
Hyundai	3%	4%	21 Days	\$2,950	\$185								\$3,135
Hanjin	2%	0%	21 Days	\$2,950	\$185								\$3,135

5 Transit time is based on departure from Los Angeles, CA.

*Average Container Rat* \$3,283

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Grapes

Monthly Market Share For: October 2002

Month\Year: 33.5 \ 158.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	24%	5%	10 Days										
Maersk-SeaLand	21%	46%	11 Days	\$3,900	\$185	\$40	43%						\$5,802
Hyundai	21%	4%	13 Days	\$2,650	\$185								\$2,835
P&O Nedlloyd	10%	3%	11 Days	\$2,650	\$185								\$2,835
K Line	8%	3%	10 Days	\$2,650	\$185								\$2,835
COSCO	6%	2%	10 Days	\$3.71 <sup>19</sup>			43%					1546 pkgs.	\$8,202
Hanjin	3%	16%	10 Days	\$2,650	\$185								\$2,835
APL	3%	4%	8 Days	\$2,650	\$185								\$2,835
OOCL	3%	3%	10 Days	\$2,650	\$185	\$40							\$2,875
NYK Line	2%	4%	11 Days	\$2,650	\$185								\$2,835
MOL	0%	6%	11 Days	\$4,350	\$185	\$40							\$4,575
Evergreen	0%	4%	14 Days	\$2,650	\$185								\$2,835

<sup>19</sup> Rate is per package

*Average Container Rat* \$4,058