



# *Ocean Rate Bulletin*

## **Fresh Grapes:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November 1999.

### **Market Share-November:**

Each carrier's current market share is based on the number of containers shipped during November 1999. Source: PIERS, November 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for February 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: November 1999

Month\Year: 399.7 \ 3,089.8

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Maersk	23%	38%	14 Days	\$2,460 <sup>1</sup>	\$160 <sup>1</sup>							\$2,620
Hyundai	17%	15%	14 Days	\$2,460 <sup>1</sup>	\$160 <sup>1</sup>							\$2,620
Mitsui OSK	7%	11%	14 Days	\$2,895 <sup>1</sup>	\$160 <sup>1</sup>							\$3,055
OOCL	7%	8%	15 Days	\$3,195 <sup>1</sup>	\$160 <sup>1</sup>							\$3,355
APL	7%	8%	14 Days	\$3,195 <sup>1</sup>								\$3,195
Hanjin	5%	8%	13 Days	\$3,195 <sup>1</sup>	\$160 <sup>1</sup>			\$420 <sup>1</sup>				\$3,775
P&O Nedlloyd	4%	3%	15 Days									
NYK Line	2%	2%	15 Days	\$2,100 <sup>1</sup>	\$160 <sup>1</sup>							\$2,260
Evergreen	1%	1%	16 Days	\$1,900 <sup>1</sup>								\$1,900

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapes

Monthly Market Share For: November 1999

Month\Year: 85.7 \ 1,008.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	41%	19%	12 Days	\$3,500 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,835
Maersk	21%	16%	13 Days	\$2,460 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$2,743
NYK Line	6%	9%	14 Days	\$2,150 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$2,418
OOCL	3%	8%	15 Days	\$3,500 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,835
Hanjin	2%	3%	12 Days	\$2.20	\$8			\$34					\$3,710
K Line	2%	2%	14 Days										
Yang Ming	1%	2%	15 Days										
Mitsui OSK	0%	7%	15 Days	\$3,200 <sup>1</sup>	\$160 <sup>1</sup>		5%						\$3,520

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: November 1999

Month\Year: 207.8 \ 622.7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	33%	26%	15 Days	\$3,750 <sup>1</sup>	\$160 <sup>1</sup>								\$3,900
Maersk	27%	28%	18 Days	\$2,700 <sup>1</sup>	\$160 <sup>1</sup>								\$2,860
OOCL	21%	17%	17 Days	\$3,750 <sup>1</sup>	\$160 <sup>1</sup>								\$3,910
P&O Nedlloyd	13%	14%	21 Days										
COSCO	2%	1%		\$4,500 <sup>1</sup>									\$4,500
Evergreen	2%	1%	20 Days										
NYK Line	1%	1%	16 Days										
Mitsui OSK	0%	8%	15 Days	\$3,450 <sup>1</sup>	\$160 <sup>1</sup>								\$3,610
Hyundai	0%	3%	15 Days	\$2,700 <sup>1</sup>	\$160 <sup>1</sup>								\$2,860

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: November 1999

Month\Year: 81.2 \ 364.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	54%	48%	20 Days	\$2,700 <sup>1</sup>	\$160 <sup>1</sup>								\$2,860
Hanjin	22%	13%	19 Days	\$4,100 <sup>1</sup>	\$160 <sup>1</sup>								\$4,260
OOCL	12%	16%	27 Days	\$4,100 <sup>1</sup>	\$160 <sup>1</sup>								\$4,260
P&O Nedlloyd	7%	9%	24 Days										
APL	3%	3%	22 Days	\$4,100 <sup>1</sup>	\$160 <sup>1</sup>								\$4,260
Hyundai	1%	5%	28 Days	\$2,700 <sup>1</sup>	\$160 <sup>1</sup>								\$2,860
Mitsui OSK	0%	5%	23 Days	\$3,800 <sup>1</sup>	\$160 <sup>1</sup>								\$3,960

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: November 1999

Month\Year: 66.4 \ 342.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	49%	24%	21 Days										
Maersk	21%	17%	19 Days	\$2,500 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$2,885
APL	8%	7%	21 Days	\$3,750 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$4,248
Mitsui OSK	6%	10%	21 Days	\$3,450 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$3,921
NYK Line	6%	9%	21 Days	\$2,300 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$2,667
OOCL	3%	8%	21 Days	\$3,750 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$4,248
Hanjin	0%	7%	17 Days	\$3,725 <sup>1</sup>	\$160 <sup>1</sup>		9%						\$4,220

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapes

Monthly Market Share For: November 1999

Month\Year: 66.0 \ 193.5

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	44%	28%	11 Days										
Evergreen	16%	12%	10 Days										
Mitsui OSK	11%	18%	11 Days	\$2,925 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,548
COSCO	11%	12%	10 Days										
APL	6%	2%	9 Days	\$3,225 <sup>1</sup>									\$3,225
Maersk	5%	14%	10 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
Hyundai	3%	1%	11 Days	\$2,400 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$3,760
Hanjin	2%	3%	9 Days	\$3,195 <sup>1</sup>	\$160 <sup>1</sup>			\$420 <sup>1</sup>					\$3,775
Hapag-Lloyd	1%	3%	10 Days	\$2.95			50%	\$34					\$6,416
COSCO	1%	2%	11 Days										
NYK Line	1%	0%	11 Days										
Yang Ming	0%	3%	10 Days										
OOCL	0%	3%	11 Days	\$3,225 <sup>1</sup>	\$160 <sup>1</sup>		50%						\$4,998

<sup>1</sup> Rate is per container