

# Ocean Rate Bulletin



## Fresh Grapes:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2000.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2000. Source: PIERS, October 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for January 15, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 13.0 \ 62.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	23%	24%	14 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Mitsui OSK	23%	16%		\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
P&O Nedlloyd	15%	23%	19 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
OOCL	8%	11%											
Hyundai	8%	10%	17 Days										
NYK Line	8%	6%	19 Days	\$3,700 <sup>1</sup>									\$3,700
Hanjin	8%	5%	18 Days	\$4,100 <sup>1</sup>	\$185 <sup>1</sup>								\$4,285
APL	8%	5%	25 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,823

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 7.5 \ 294.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	93%	3%	12 Days	\$3,700 <sup>1</sup>	\$185 <sup>1</sup>								\$3,885
Mitsui OSK	7%	54%	12 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Maersk-SeaLand	0%	20%	16 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
OOCL	0%	17%	18 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,852

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 43.0 \ 61.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	88%	84%	22 Days	\$5.25	\$10			\$34				1440 pkgs	\$8,220
Maersk-SeaLand	12%	13%		\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
OOCL	0%	3%	19 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$7,684

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 278.2 \ 2,948.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	21%	18%	15 Days										
Cho Yang	14%	3%	16 Days										
APL	11%	8%	14 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Maersk-SeaLand	10%	26%	14 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
NYK Line	9%	9%	15 Days	\$3,300 <sup>1</sup>									\$3,300
Hyundai	8%	9%	14 Days	\$3,100 <sup>1</sup>	\$185 <sup>1</sup>								\$3,285
COSCO	7%	3%	16 Days	\$1.56								1540 pkgs	\$2,402
P&O Nedlloyd	7%	2%	14 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Yang Ming	6%	1%	17 Days										
Hanjin	4%	6%	14 Days	\$3,195 <sup>1</sup>	\$185 <sup>1</sup>								\$3,380
Mitsui OSK	2%	13%	14 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,239

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 75.7 \ 187.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	40%	34%	13 Days	\$2,600 <sup>1</sup>	\$185 <sup>1</sup>								\$2,785
P&O Nedlloyd	15%	16%	25 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Mitsui OSK	15%	10%	25 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Hanjin	9%	9%	24 Days	\$4,100 <sup>1</sup>	\$185 <sup>1</sup>								\$4,285
OOCL	8%	11%	31 Days										
APL	8%	9%	24 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Hyundai	5%	10%	25 Days	\$3,100 <sup>1</sup>	\$185 <sup>1</sup>								\$3,285

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,371

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 373.1 \ 1,224.7

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	20%	22%	12 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
OOCL	18%	13%	16 Days										
Yang Ming	13%	7%	15 Days										
P&O Nedlloyd	12%	8%	14 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Hanjin	11%	19%	21 Days	\$3,486 <sup>1</sup>	\$185 <sup>1</sup>		6%						\$3,880
NYK Line	7%	7%	16 Days	\$3,300 <sup>1</sup>									\$3,300
Maersk-SeaLand	5%	7%	16 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Hyundai	4%	3%	13 Days	\$3,100 <sup>1</sup>	\$185 <sup>1</sup>								\$3,285
Cho Yang	4%	3%		\$2,000 <sup>1</sup>	\$185 <sup>1</sup>								\$2,185
Mitsui OSK	2%	5%		\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
K Line	1%	4%	14 Days										
Evergreen	1%	0%	21 Days	\$2,900 <sup>1</sup>	\$185 <sup>1</sup>								\$3,085
Hapag-Lloyd	1%	0%	18 Days	\$2.23			5%	\$34				1400 pkgs	\$3,788

<sup>1</sup> Rate is per container

**Average Container Rate** \$3,381

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 169.8 \ 557.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	45%	38%	21 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
OOCL	21%	32%	18 Days										
Evergreen	14%	4%	20 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Mitsui OSK	13%	13%	18 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
APL	4%	7%	15 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Hyundai	4%	4%	15 Days	\$3,500 <sup>1</sup>	\$185 <sup>1</sup>								\$3,685

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,710

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 99.7 \ 396.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	42%	35%	26 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
OOCL	29%	26%	27 Days										
NYK Line	13%	13%	20 Days	\$3,700 <sup>1</sup>									\$3,700
Hyundai	8%	3%	28 Days	\$3,500 <sup>1</sup>	\$185 <sup>1</sup>								\$3,685
P&O Nedlloyd	4%	7%	23 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Maersk-SeaLand	2%	14%	23 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Hanjin	2%	1%	21 Days	\$4,100 <sup>1</sup>	\$185 <sup>1</sup>								\$4,285

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,772

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 65.7 \ 304.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	18%	26%	20 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Hyundai	18%	7%	21 Days	\$3,500 <sup>1</sup>	\$185 <sup>1</sup>								\$3,685
Maersk-SeaLand	17%	12%	22 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
P&O Nedlloyd	13%	9%	20 Days										
OOCL	12%	8%	21 Days										
NYK Line	8%	19%	21 Days	\$3,600 <sup>1</sup>									\$3,600
Mitsui OSK	7%	7%	21 Days	\$3,600 <sup>1</sup>	\$185 <sup>1</sup>								\$3,785
Cho Yang	3%	6%	20 Days										
Hanjin	2%	5%	18 Days	\$3,725 <sup>1</sup>	\$185 <sup>1</sup>		8%						\$4,208
Hapag-Lloyd	2%	1%	21 Days	\$2.04			10%	\$34				1400 pkgs	\$3,652

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,747

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Grapes

Monthly Market Share For: October 2000

Month\Year: 50.5 \ 176.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	46%	18%	10 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Yang Ming	14%	7%	12 Days										
Maersk-SeaLand	10%	30%	11 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
Hapag-Lloyd	10%	4%	11 Days	\$2.95			43%	\$34				1320 pkgs	\$6,078
Evergreen	8%	5%	10 Days	\$2,900 <sup>1</sup>	\$185 <sup>1</sup>								\$3,085
COSCO	6%	4%	10 Days	\$2.10	\$11		52%	\$34				1540 pkgs	\$5,636
Hanjin	4%	2%	10 Days	\$3,125 <sup>1</sup>	\$185 <sup>1</sup>		52%						\$4,935
Mitsui OSK	2%	13%	11 Days	\$3,200 <sup>1</sup>	\$185 <sup>1</sup>								\$3,385
NYK Line	1%	0%	11 Days	\$3,300 <sup>1</sup>									\$3,300
OOCL	0%	14%	11 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$3,894