



Ocean Rate Bulletin

Fresh Grapes:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1999.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1999. Source: PIERS, October 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for January 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Grapes are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapes

Monthly Market Share For: October 1999

Month\Year: 706.2 \ 2,690.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	43%	40%	14 Days	\$2,460 ¹	\$160 ¹								\$2,620
Hyundai	23%	14%	14 Days	\$2,510 ¹	\$160 ¹								\$2,670
Mitsui OSK	6%	11%	14 Days	\$3,195 ¹	\$160 ¹								\$3,355
Hanjin	5%	8%	13 Days	\$3,195 ¹	\$160 ¹								\$3,355
OOCL	4%	8%	15 Days	\$3,750 ¹									\$3,750
APL	3%	8%	14 Days	\$3,195 ¹	\$160 ¹								\$3,355
P&O Nedlloyd	3%	3%	17 Days										
Evergreen	1%	1%	15 Days	\$2,150 ¹	\$160 ¹								\$2,310

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Fresh Grapes

Monthly Market Share For: October 1999

Month\Year: 362.0 \ 922.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	24%	19%		\$2.20	\$8		5%	\$34					\$3,864
APL	22%	17%	12 Days	\$3,500 ¹	\$160 ¹		5%						\$3,835
Maersk	17%	15%	13 Days	\$3,460	\$160 ¹		5%						\$2,743
OOCL	14%	21%	15 Days	\$3,500 ¹			5%						\$3,675
NYK Line	14%	10%	16 Days										
Mitsui OSK	6%	8%	12 Days	\$3,200 ¹	\$160 ¹		5%						\$3,520
K Line	2%	2%	13 Days										
Hyundai	2%	2%	13 Days	\$2,460 ¹	\$160 ¹		5%						\$2,753
Yang Ming	1%	2%	14 Days	\$2,400 ¹	\$8								\$2,520
Cho Yang	1%	1%	12 Days	\$1.80	\$8		5%	\$34					\$3,251

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapes

Monthly Market Share For: October 1999

Month\Year: 192.0 \ 414.9

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	29%	23%	15 Days	\$3,750 ¹	\$160 ¹								\$3,910
P&O Nedlloyd	26%	15%	13 Days										
Maersk	22%	27%	21 Days	\$2,700 ¹	\$160 ¹								\$2,860
OOCL	7%	15%	18 Days	\$3,750 ¹									\$3,750
Hyundai	7%	4%	15 Days	\$2,700 ¹	\$160 ¹								\$2,860
Mitsui OSK	6%	12%	15 Days	\$3,450 ¹	\$160 ¹								\$3,610
NYK Line	1%	1%											
COSCO	1%	0%		\$4,500 ¹									\$4,500

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Grapes

Monthly Market Share For: October 1999

Month\Year: 74.1 \ 283.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	32%	46%	20 Days	\$2,700 ¹	\$160 ¹								\$2,860
Hanjin	26%	11%	19 Days	\$4,100 ¹	\$160 ¹								\$4,260
P&O Nedlloyd	13%	10%											
Hyundai	9%	6%	28 Days	\$2,700 ¹	\$160 ¹								\$2,860
Mitsui OSK	7%	7%	23 Days	\$3,800 ¹	\$160 ¹								\$3,960
APL	7%	3%	22 Days	\$4,100 ¹	\$160 ¹								\$4,260
OOCL	6%	17%	27 Days	\$4,100 ¹	\$160 ¹								\$4,260

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapes

Monthly Market Share For: October 1999

Month\Year: 51.8 \ 275.8

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	27%	18%											
Maersk	20%	15%	19 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
NYK Line	14%	10%	21 Days										
Hyundai	10%	20%	21 Days	\$2,500 ¹	\$160 ¹		9%						\$2,885
Hanjin	10%	9%	17 Days	\$3,725 ¹	\$160 ¹		9%						\$4,220
Mitsui OSK	9%	11%	21 Days	\$3,450 ¹	\$160 ¹		9%						\$3,921
OOCL	6%	10%	21 Days	\$3,750 ¹			9%						\$4,088
APL	4%	7%	21 Days	\$3,750 ¹	\$160 ¹		9%						\$4,248

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Fresh Grapes

Monthly Market Share For: October 1999

Month\Year: 58.0 \ 127.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	36%	20%	11 Days										
COSCO	19%	13%		\$1.52	\$8		50%	\$34				1540 pkgs.	\$4,226
Maersk	12%	20%	10 Days	\$2,400 ¹	\$160 ¹		50%						\$3,760
Evergreen	10%	10%	10 Days	\$2,850 ¹	\$160 ¹								\$3,010
Hanjin	7%	4%	9 Days	\$3,125	\$160		50%						\$4,848
Hapag-Lloyd	7%	4%	10 Days	\$1.52	\$8		50%						\$3,553
OOCL	4%	5%	11 Days	\$3,225 ¹	\$160 ¹		50%						\$4,998
Mitsui OSK	2%	21%	11 Days	\$2,925 ¹	\$160 ¹		50%						\$4,548
Yang Ming	0%	4%	10 Days	\$2,400 ¹	\$160 ¹								\$2,560

¹ Rate is per container