
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Grapefruit (WC)

Monthly Market Share For: February 1997

Month\Year: 1\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	100%	15 Days	\$2.59	AI		AI	AI				1008 pkgs.	\$2,611

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Grapefruit (WC)

Monthly Market Share For: February 1997

Month\Year: 12\20

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	71%	41%	17 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,218
Maersk	10%	36%	14 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,218
Mexican Line	9%	15%	16 Days	\$1.63	\$7			\$26				950 pkgs.	\$2,011
Hapag-Lloyd	9%	5%	15 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,218
Sea-Land	2%	1%	14 Days	\$1.73	\$7			\$34				950 pkgs.	\$2,218

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Fresh Grapefruit (WC)

Monthly Market Share For: February 1997

Month\Year: 2\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	52%	16 Days	\$2.96	\$7		10%	\$34				1134 pkgs.	\$4,348
Sea-Land	0%	48%	18 Days	\$2.96	\$7		10%	\$34				1134 pkgs.	\$4,348

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Grapefruit (WC)

Monthly Market Share For: February 1997

Month\Year: \

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	19 Days	\$3.91	\$7			\$34				865 pkgs.	\$3,915

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Grapefruit (WC)

Monthly Market Share For: February 1997

Month\Year: \2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	8%	23 Days	\$4.09	\$7		17%	\$34				950 pkgs.	\$5,120
APL	0%	64%	21 Days	\$4.09	\$7		17%	\$34				950 pkgs.	\$5,120
Maersk	0%	28%	20 Days	\$4.09	\$7		17%	\$34				950 pkgs.	\$5,120

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Grapefruit (WC)

Monthly Market Share For: February 1997

Month\Year: 62\80

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	54%	58%	10 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420
Hanjin	24%	18%	11 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420
Maersk	13%	12%	10 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420
APL	5%	7%	10 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420
Yang Ming	2%	1%	10 Days	\$1.91	\$140 ¹		42%	\$34				1008 pkgs.	\$3,384
Mitsui OSK	1%	2%	11 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420
NYK Line	1%	0%	16 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420
K Line	1%	0%	10 Days	\$2,310 ¹	\$140 ¹		42%	AI					\$3,420

¹ Rate is per container