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# *Ocean Rate Bulletin*

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: January 1998

Month\Year: 1.0 \ 1.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Maersk	100%	100%	26 Days	\$5.40								1134 pkgs.	\$6,124

*Average Container Rate* \$6,124

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: January 1998

Month\Year: 13.0 \ 13.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	77%	77%	32 Days	\$4,800 <sup>1</sup>								1134 pkgs.	\$4,800
Maersk	23%	23%	30 Days	\$5.70			4%					1134 pkgs.	\$6,722

<sup>1</sup> Rate is per container

*Average Container Rate* \$5,244

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: January 1998

Month\Year: 239.0 \ 239.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	36%	36%	12 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187
Maersk	31%	31%	9 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187
OOCL	15%	15%	9 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187
Ecuadorian	12%	12%	14 Days <sup>12</sup>	\$2,650 <sup>1</sup>				\$500 <sup>1</sup>					\$3,150
Hanjin	4%	4%	17 Days <sup>12</sup>										
Sea-Land	2%	2%	9 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187

<sup>1</sup> Rate is per container

<sup>12</sup> Transit time is based on departure from Savannah, GA.

*Average Container Rate* \$3,182

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: January 1998

Month\Year: 201.2 \ 201.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Ecuadorian	49%	49%	12 Days <sup>3</sup>	\$2,650 <sup>1</sup>				\$500 <sup>1</sup>					\$3,150
Maersk	16%	16%	10 Days	\$1.90	\$80		21%	\$500				1134 pkgs.	\$3,187
Hapag-Lloyd	14%	14%	11 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187
Evergreen	13%	13%	13 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187
Sea-Land	8%	8%	10 Days	\$1.90	\$80 <sup>1</sup>		21%	\$500 <sup>1</sup>				1134 pkgs.	\$3,187

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,169

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# *Ocean Rate Bulletin*

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: January 1998

Month\Year: 3.0 \ 3.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	100%	100%	29 Days	\$5.70	\$4		9%					1134 pkgs.	\$7,112

*Average Container Rate* \$7,112

# Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: January 1998

Month\Year: 201.2 \ 201.2

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	64%	64%	26 Days	\$3.82	\$4		35%					1134 pkgs.	\$5,914
Evergreen	32%	32%	29 Days	\$2.47	\$4		35%					1134 pkgs.	\$3,847
NYK Line	2%	2%	25 Days	\$3.82	\$4		35%					1134 pkgs.	\$5,914
P&O Nedlloyd	1%	1%	17 Days	\$3.82	\$4		35%					1134 pkgs.	\$5,914
APL	1%	1%	21 Days	\$3.82	\$4		35%					1134 pkgs.	\$5,914

*Average Container Rate* \$5,252