

Ocean Rate Bulletin

Atlantic/Gulf Ports To Bangkok, Thailand

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 0.5 \ 3.6

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | <i>Size</i> | <i>ContainerRate</i> | | |
|----------------|---------------------|---------------------|---------------------|-------------------|--------------------|----------------|------------|------------|----------------|-------------|----------------------|-----------|---------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| NYK Line | 100% | 28% | 28 Days | \$3.97 | \$6 | | | AI | | | | 865 pkgs. | \$4,601 |
| Sea-Land | 0% | 56% | 32 Days | \$3.97 | \$6 | | | AI | | | | 532 pkgs. | \$4,601 |
| Hapag-Lloyd | 0% | 16% | 21 Days | \$3.97 | \$6 | | | AI | | | | 865 pkgs. | \$4,601 |

Average Container Rate \$4,601

Ocean Rate Bulletin

Atlantic/Gulf Ports To Busan, South Korea

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 3.0 \ 30.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | <i>Size</i> | <i>ContainerRate</i> | | |
|----------------|---------------------|---------------------|-----------------------|-------------------|--------------------|----------------|------------|------------|----------------|-------------|----------------------|------------|---------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| Maersk | 100% | 67% | 26 Days | \$5.20 | \$6 | | AI | AI | | | | 1134 pkgs. | \$5,996 |
| Hanjin | 0% | 23% | 22 Days ¹² | | | | | | | | | | |
| Evergreen | 0% | 10% | 26 Days | \$3.87 | \$6 | | AI | AI | | | | 1090 pkgs. | \$4,488 |

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$5,996

Ocean Rate Bulletin

Atlantic/Gulf Ports To Hong Kong

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 5.5 \ 11.5

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk | 100% | 97% | 26 Days | \$5.40 | \$6 | | | AI | | | | 1134 pkgs. | \$6,223 |
| NYK Line | 0% | 3% | 25 Days | \$5.40 | \$6 | | | AI | | | | 1134 pkgs. | \$6,223 |

Average Container Rate \$6,223

Ocean Rate Bulletin

Atlantic/Gulf Ports To Keelung, Taiwan

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 3.0 \ 87.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|-----------------------|----------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|-----------------------|
| Cho Yang | 100% | 6% | 31 Days | \$4,800 ¹ | AI | | AI | AI | | | | 1134 pkgs. | \$4,800 |
| Maersk | 0% | 32% | 30 Days | \$5.40 | \$6 | | 8% | AI | | | | 1134 pkgs. | \$6,712 |
| Hanjin | 0% | 30% | 25 Days ¹² | \$5.00 | \$5 | | 9% | AI | | | | 1134 pkgs. | \$5,569 ¹⁵ |
| Yang Ming | 0% | 5% | 34 Days ¹² | \$4.20 | \$6 | | 8% | AI | | | | 1134 pkgs. | \$5,243 |
| Evergreen | 0% | 3% | 29 Days | \$4.48 | \$5 | | 9% | AI | | | | 1134 pkgs. | \$5,620 |

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

¹⁵ Based on Door to Container Yard Service.

Average Container Rate \$4,800

Ocean Rate Bulletin

Atlantic/Gulf Ports To Le Havre, France

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 180.0 \ 1,140.5

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|-----------------------|----------------------|-------------------|----------------|------------|--------------------|----------------|------------|------------------|-------------|----------------------|
| Maersk | 72% | 63% | 17 Days ¹² | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| OOCL | 15% | 12% | 9 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Evergreen | 7% | 3% | 11 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Ecuadorian | 5% | 15% | 11 Days ¹² | \$2,650 ¹ | AI | | AI | \$500 ¹ | | | | | \$3,150 |
| Sea-Land | 1% | 5% | 9 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Mediterranean | 1% | 0% | 17 Days ⁹ | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |

¹ Rate is per container

¹² Transit time is based on departure from Savannah, GA.

⁹ Transit time is based on departure from New York, NY

Average Container Rate \$3,185

Ocean Rate Bulletin

Atlantic/Gulf Ports To Rotterdam, Netherlands

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 222.0 \ 729.1

Surcharges:

| Carrier | Market Share | Market Share | Transit Time | Ocean Rate | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | Cotton R. | Size | ContainerRate |
|---------------|--------------|--------------|----------------------|----------------------|-------------------|---------|-----|--------------------|---------|-----|-----------|------------|---------------|
| Maersk | 66% | 34% | 10 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Ecuadorian | 24% | 27% | 11 Days ⁸ | \$2,650 ¹ | AI | | AI | \$500 ¹ | | | | | \$3,150 |
| Hapag-Lloyd | 4% | 5% | 11 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Sea-Land | 3% | 19% | 10 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Evergreen | 1% | 8% | 12 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| Mediterranean | 1% | 0% | 11 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |
| OOCL | 0% | 6% | 10 Days | \$1.90 | \$80 ¹ | | 21% | \$500 ¹ | | | | 1134 pkgs. | \$3,187 |

¹ Rate is per container

⁸ Transit time is based on departure from Miami, FL.

Average Container Rate \$3,178

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 2.0 \ 44.9

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|-----------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk | 50% | 78% | 29 Days | \$5.70 | \$6 | | 13% | AI | | | | 900 pkgs. | \$7,403 |
| NYK Line | 50% | 14% | 29 Days | \$5.70 | \$6 | | 13% | AI | | | | 900 pkgs. | \$7,403 |
| Hanjin | 0% | 7% | 33 Days ¹² | \$5.60 | \$6 | | 13% | AI | | | | 1134 pkgs. | \$7,275 |

¹² Transit time is based on departure from Savannah, GA.

Average Container Rate \$7,403

Ocean Rate Bulletin

Atlantic/Gulf Ports To Tokyo, Japan

Fresh Grapefruit (EC)

Monthly Market Share For: December 1997

Month\Year: 162.0 \ 826.4

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk | 74% | 52% | 22 Days | \$3.82 | \$6 | | 39% | AI | | | | 1134 pkgs. | \$6,120 |
| Evergreen | 23% | 41% | 23 Days | \$2.37 | \$6 | | 39% | AI | | | | 1134 pkgs. | \$3,835 |
| NYK Line | 1% | 3% | 21 Days | \$3.82 | \$6 | | 39% | AI | | | | 1134 pkgs. | \$6,120 |
| OOCL | 1% | 2% | 29 Days | \$3.82 | \$6 | | 39% | AI | | | | 1134 pkgs. | \$6,120 |
| Hapag-Lloyd | 1% | 0% | 18 Days | \$3.82 | \$6 | | 39% | AI | | | | 1134 pkgs. | \$6,120 |

Average Container Rate \$5,594