

# Ocean Rate Bulletin



## Raw Cotton:

### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2001. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2001 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2001.

### Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2001. Source: PIERS, July 2001.

### Market Share-CY 2001:

Each carrier's market share is based on the total number of containers shipped throughout the 2001 calendar year. Source: PIERS, 2001.

### Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### Ocean Rates

Ocean rates are applicable for September 30, 2001. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### Container Rate

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 172.0 \ 1,450.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	30%	12%	18 Days										
OOCL	23%	10%	21 Days	\$1,705	\$140	\$40		\$520					\$2,405
Yang Ming	18%	15%	25 Days	\$575	\$140								\$715
MOL	10%	17%	17 Days	\$1,650	\$140	\$40				\$399			\$2,229
Hyundai	9%	1%	17 Days										
Maersk-SeaLand	7%	6%	20 Days	\$1,925	\$140	\$40							\$2,105
Evergreen	3%	8%	25 Days										
APL	0%	18%	20 Days	\$1,650	\$140	\$40							\$1,830
NYK Line	0%	10%	23 Days										
K Line	0%	3%	23 Days	\$1,400	\$140	\$40							\$1,580

Average Container Rate \$1,814

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 133.4 \ 1,290.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	25%	31%	14 Days										
Zim Line	18%	20%	15 Days										
APL	17%	9%	12 Days	\$1,922	\$140	\$40							\$2,102
Yang Ming	16%	2%	14 Days	\$625	\$140								\$765
Hyundai	13%	5%	12 Days										
P&O Nedlloyd	6%	4%	14 Days										
NYK Line	4%	6%	14 Days										
MOL	0%	8%	12 Days	\$1,622	\$140	\$40					\$399		\$2,201
Cho Yang	0%	4%											
Maersk-SeaLand	0%	4%	15 Days	\$1,475	\$140	\$40							\$1,655
OOCL	0%	3%	14 Days	\$1,677	\$140	\$40		\$520					\$2,377

Average Container Rate \$1,453

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 54.0 \ 435.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	48%	27%	19 Days										
Hanjin	19%	37%	22 Days										
Yang Ming	19%	2%	24 Days	\$1,225	\$140								\$1,365
MOL	15%	17%	23 Days	\$2,375	\$140	\$40					\$399		\$2,954
APL	0%	8%	24 Days	\$1,665	\$140	\$40							\$1,845
K Line	0%	7%	22 Days										

Average Container Rate \$2,065

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 87.0 \ 1,873.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
MOL	29%	14%	13 Days	\$1,350	\$140	\$40					\$399		\$1,929
Yang Ming	28%	20%	15 Days	\$700	\$140								\$840
Evergreen	24%	19%	18 Days										
Transpacific	9%	0%	19 Days										
OOCL	7%	22%	14 Days										
Maersk-SeaLand	3%	3%	15 Days	\$1,475	\$140	\$40							\$1,655
APL	0%	14%	14 Days	\$1,500	\$140	\$40							\$1,680

*Average Container Rate* \$1,406

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 249.6 \ 1,767.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Evergreen	22%	7%	31 Days										
OOCL	20%	20%	23 Days	\$1,215	\$140	\$40		\$520					\$1,915
K Line	20%	7%	23 Days	\$725	\$140	\$40		\$200					\$1,105
Hanjin	10%	18%	25 Days										
APL	10%	13%	25 Days	\$1,400	\$140	\$40							\$1,580
Maersk-SeaLand	8%	9%	31 Days	\$1,925	\$140	\$40		\$200					\$2,305
Hyundai	3%	8%	24 Days										
Yang Ming	2%	2%	27 Days	\$525	\$140								\$665
Norasia	2%	1%	27 Days	\$750	\$140	\$40							\$930
Zim Line	2%	0%											
MOL	1%	9%	25 Days	\$1,220	\$140	\$40					\$399		\$1,799
CMA-CGM	0%	3%	23 Days										

Average Container Rate \$1,582

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 156.5 \ 1,676.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
MOL	45%	13%	14 Days	\$1,300	\$140	\$40				\$399			\$1,879
Yang Ming	16%	16%	15 Days	\$500	\$140								\$640
APL	14%	8%	13 Days	\$1,250	\$140	\$40							\$1,430
Evergreen	8%	4%	11 Days										
Hyundai	6%	9%	13 Days										
P&O Nedlloyd	6%	2%	12 Days										
Senator	3%	2%	13 Days										
OOCL	1%	5%	13 Days	\$1,355	\$140	\$40		\$520					\$2,055
NYK Line	0%	15%	14 Days										
Hanjin	0%	13%	12 Days										
Maersk-SeaLand	0%	5%	14 Days	\$1,475	\$140	\$40	4%						\$1,714
K Line	0%	5%	13 Days	\$1,050	\$140	\$40							\$1,230

Average Container Rate \$1,538

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 50.0 \ 457.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	36%	20%	14 Days	\$1,405	\$140	\$40		\$520					\$2,105
Maersk-SeaLand	28%	35%	11 Days	\$1,475	\$140	\$40	38%						\$2,216
APL	16%	15%	12 Days	\$1,300	\$140	\$40							\$1,480
K Line	16%	11%	12 Days	\$1,000	\$140	\$40							\$1,180
Hapag-Lloyd	4%	0%	17 Days										
Hanjin	0%	7%	10 Days										
P&O Nedlloyd	0%	5%	13 Days										
NYK Line	0%	4%	12 Days										

Average Container Rate \$1,879

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 48.0 \ 314.6

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
APL	63%	32%	16 Days	\$1,800	\$140	\$40						\$1,980
Evergreen	25%	5%	12 Days									
OOCL	6%	33%	22 Days									
K Line	6%	6%	21 Days									
P&O Nedlloyd	0%	14%	24 Days									
Yang Ming	0%	6%	28 Days	\$850	\$140							\$990

Average Container Rate \$1,980

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 17.0 \ 255.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	35%	7%	26 Days	\$650	\$140								\$790
Hyundai	35%	7%	20 Days										
MOL	18%	16%	23 Days	\$1,365	\$140	\$40					\$399		\$1,944
Hanjin	12%	36%	27 Days <sup>4</sup>										
CMA-CGM	0%	19%	30 Days										
K Line	0%	6%	21 Days	\$1,315	\$140								\$1,455

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$1,187

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: July 2001

Month\Year: 1.0 \ 24.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hyundai	100%	33%	22 Days										
Yang Ming	0%	25%	19 Days										
APL	0%	21%	21 Days	\$1,665	\$140	\$40							\$1,845
MOL	0%	21%	18 Days	\$1,365	\$140	\$40					\$399		\$1,944

*Average Container Rate*