

Ocean Rate Bulletin



Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January, 2004. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2004.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2004. Source: PIERS, January, 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for March 31, 2004. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Ide through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 395.5 \ 395.5

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	27%	27%										
MOL	18%	18%	22									
Hyundai	17%	17%	21									
Hapag-Lloyd	14%	14%	16									
Yang Ming	11%	11%	20									
APL	4%	4%	20	\$2,250	\$185	\$40						\$2,475
Maersk-SeaLand	3%	3%	34	\$1,415	\$185							\$1,600
Lloyd Trestino	3%	3%	26									
OOCL	3%	3%	21	\$1,705	\$185	\$40		\$520				\$2,450
NYK Line	1%	1%	20									
											<i>Average Container Rate</i>	\$2,210

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L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 210.0 \ 210.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Mediterranean	59%	59%											
Hanjin	21%	21%	30										
APL	9%	9%	12	\$2,522	\$185	\$40							\$2,747
Hyundai	6%	6%	12										
MOL	4%	4%	16										
Maersk-SeaLand	2%	2%	15	\$1,215	\$185								\$1,400
												<i>Average Container Rate</i>	\$2,502

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L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 4.0 \ 4.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	50%	50%	26	\$2,700	\$185	\$40							\$2,925
Yang Ming	50%	50%	21										
												<i>Average Container Rate</i>	\$2,925

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L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 146.3 \ 146.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		Size
Lloyd Trestino	70%	70%	15	\$650	\$185	\$40					\$399		\$1,274
OOCL	18%	18%	12										
Hapag-Lloyd	7%	7%	10										
MOL	6%	6%	15										
												<i>Average Container Rate</i>	\$1,274

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L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 560.0 \ 560.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
MOL	30%	30%	24										
Hyundai	27%	27%	29										
Maersk-SeaLand	21%	21%	30	\$1,415	\$185								\$1,600
Hanjin	9%	9%	24										
APL	4%	4%	25	\$2,000	\$185	\$40							\$2,225
OOCL	4%	4%	22	\$1,215	\$185	\$40		\$520					\$1,960
Yang Ming	3%	3%	25										
Evergreen	2%	2%	23										
Lloyd Trestino	1%	1%	23										
												Average Container Rate	\$1,741

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 348.0 \ 348.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	39%	39%	14										
Hyundai	21%	21%	14										
OOCL	11%	11%	11	\$1,355	\$185	\$40			\$520				\$2,100
Hapag-Lloyd	11%	11%	9										
MOL	10%	10%	14										
Hanjin	6%	6%	14										
Maersk-SeaLand	2%	2%	20	\$1,215	\$185								\$1,400
												<i>Average Container Rate</i>	\$2,009

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L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 55.0 \ 55.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	29%	29%	13										
Maersk-SeaLand	18%	18%	18	\$1,315	\$185								\$1,500
Lloyd Trestino	15%	15%	15	\$550	\$185	\$40	45%				\$399		\$1,422
NYK Line	7%	7%	13										
Hanjin	7%	7%	10										
OOCL	7%	7%	12	\$1,405	\$185	\$40			\$520			40FT	\$2,150
Hyundai	7%	7%	17										
Evergreen	7%	7%	15	\$1,970	\$185	\$40	45%						\$3,082
Yang Ming	2%	2%	10										
												Average Container Rate	\$1,819

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L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 128.0 \ 128.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Evergreen	77%	77%	18									
MOL	13%	13%	25									
Hanjin	9%	9%	24									
OOCL	2%	2%	13									

Average Container Rate

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L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 2,875.0 \ 2,875.

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	40%	40%	14	\$1,305	\$185	\$40			\$520			\$2,050
MOL	15%	15%	17									
Yang Ming	13%	13%	12									
APL	11%	11%	15	\$2,040	\$185	\$40						\$2,265
Hapag-Lloyd	8%	8%	16									
Maersk-SeaLand	5%	5%	20	\$1,265	\$185							\$1,450
Evergreen	5%	5%	20									
China Shipping	3%	3%	21									
COSCO	0%	0%	14									
											<i>Average Container Rate</i>	\$2,039

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L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: January 2004

Month\Year: 2.0 \ 2.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
MOL	100%	100%	19										

Average Container Rate