

# Ocean Rate Bulletin



## Raw Cotton:

### Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2000.

### Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July 2000. Source: PIERS, July 2000.

### Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### Ocean Rates:

Ocean rates are applicable for September 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 111.0 \ 1,632.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	42%	18%	17 Days	\$1,650 <sup>1</sup>							\$399 <sup>1</sup>		\$1,699
APL	17%	16%	17 Days	\$1,350 <sup>1</sup>									\$1,350
Yang Ming	14%	11%	25 Days										
Senator	10%	7%											
OOCL	9%	10%	19 Days	\$1,400 <sup>1</sup>				\$520 <sup>1</sup>			\$399 <sup>1</sup>		\$2,319
Evergreen	3%	23%	24 Days										
P&O Nedlloyd	3%	6%	13 Days										
Cho Yang	2%	2%		\$106								20 KT	\$2,120

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,706

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 200.0 \ 1,620.1

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Hanjin	20%	16%	12 Days									
Hyundai	19%	15%	12 Days	\$91	\$11			\$22				\$2,419
Zim Line	16%	3%										
Mitsui OSK	13%	21%	12 Days	\$1,622 <sup>1</sup>							\$399 <sup>1</sup>	\$1,649
NYK Line	13%	9%	13 Days									
Evergreen	6%	9%	15 Days									
Yang Ming	5%	5%	16 Days	\$1,550 <sup>1</sup>	\$220 <sup>1</sup>							\$1,770
Maersk-SeaLand	4%	6%	15 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>							\$1,620
APL	4%	4%	12 Days	\$1,622 <sup>1</sup>								\$1,622
K Line	3%	1%	16 Days									
OOCL	0%	6%	17 Days	\$1,372 <sup>1</sup>				\$520 <sup>1</sup>			\$399 <sup>1</sup>	\$2,291
P&O Nedlloyd	0%	3%	15 Days									

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,983

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 10.0 \ 314.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	40%	27 Days	\$2,375 <sup>1</sup>							\$399 <sup>1</sup>		\$2,774
OOCL	0%	45%	21 Days										
APL	0%	8%	23 Days	\$1,800 <sup>1</sup>									\$1,800
Evergreen	0%	3%	16 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,774

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 226.0 \ 2,578.4

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	39%	16%	16 Days										
Mitsui OSK	23%	9%	14 Days	\$1,350 <sup>1</sup>							\$399 <sup>1</sup>		\$1,749
Yang Ming	17%	12%	16 Days										
APL	9%	31%	14 Days	\$1,200 <sup>1</sup>									\$1,200
OOCL	8%	12%	15 Days										
Maersk-SeaLand	2%	2%	14 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>								\$1,620
Senator	1%	3%	14 Days										
P&O Nedlloyd	0%	7%	15 Days										
Hapag-Lloyd	0%	4%	27 Days										
Hyundai	0%	3%	14 Days	\$59	\$11				\$22				\$1,795

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,596

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 150.0 \ 1,711.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	46%	19%	25 Days	\$1,100 <sup>1</sup>									\$1,100
Mitsui OSK	19%	22%	25 Days	\$1,160 <sup>1</sup>							\$399 <sup>1</sup>		\$1,649
Maersk-SeaLand	15%	3%	24 Days	\$1,850 <sup>1</sup>	\$220 <sup>1</sup>								\$2,070
OOCL	13%	20%	30 Days	\$910 <sup>1</sup>				\$520 <sup>1</sup>			\$399 <sup>1</sup>		\$1,829
NYK Line	3%	3%	26 Days										
Kline	2%	1%	25 Days	\$725 <sup>1</sup>									\$725
P&O Nedlloyd	1%	4%	19 Days										
Yang Ming	1%	1%	25 Days										
Senator	0%	11%											
Evergreen	0%	9%	31 Days										
Hyundai	0%	4%	25 Days	\$74	\$11			\$22					\$2,087

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,455

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 140.0 \ 2,077.6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	23%	16%	18 Days										
APL	20%	17%	12 Days	\$950 <sup>1</sup>									\$950
Hyundai	16%	14%	13 Days	\$56	\$11		6%	\$22					\$1,802
Maersk-SeaLand	16%	8%	13 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>		6%						\$1,716
Mitsui OSK	6%	8%	12 Days	\$1,300 <sup>1</sup>							\$399 <sup>1</sup>		\$1,699
Hanjin	6%	2%	12 Days										
OOCL	4%	16%	16 Days	\$1,050 <sup>1</sup>				\$520 <sup>1</sup>			\$399 <sup>1</sup>		\$1,969
Yang Ming	4%	11%	14 Days										
P&O Nedlloyd	4%	4%	15 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,506

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 71.0 \ 648.7

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	30%	5%	12 Days										
Mitsui OSK	21%	17%	12 Days	\$1,250 <sup>1</sup>							\$399 <sup>1</sup>		\$1,649
P&O Nedlloyd	18%	12%	12 Days										
Yang Ming	11%	4%	13 Days										
Kline	8%	10%	13 Days	\$1,000 <sup>1</sup>									\$1,000
APL	7%	22%	12 Days	\$1,000 <sup>1</sup>									\$1,000
Senator	4%	0%	12 Days										
Maersk-SeaLand	0%	11%	11 Days	\$1,400 <sup>1</sup>	\$220 <sup>1</sup>		50%						\$2,320
Evergreen	0%	10%	12 Days										
Hyundai	0%	4%	12 Days	\$25	\$11		50%	\$22					\$1,376
Lykes	0%	3%											

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,378

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 12.0 \ 394.3

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	42%	4%											
Mitsui OSK	33%	8%	15 Days	\$1,700 <sup>1</sup>							\$399 <sup>1</sup>		\$2,099
Evergreen	25%	29%	20 Days										
OOCL	0%	17%	17 Days										
Hyundai	0%	13%	15 Days	\$82	\$11			\$22					\$2,243
Transpacific	0%	11%											
APL	0%	8%	15 Days	\$1,500 <sup>1</sup>									\$1,500
Yang Ming	0%	8%	19 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,099

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: July 2000

Month\Year: 44.0 \ 114.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	66%	25%	18 Days										
Mitsui OSK	18%	7%	17 Days	\$1,250 <sup>1</sup>	\$220 <sup>1</sup>						\$399 <sup>1</sup>		\$1,869
P&O Nedlloyd	16%	11%	18 Days										
Senator	0%	22%	18 Days										
OOCL	0%	13%	22 Days	\$1,000 <sup>1</sup>	\$220 <sup>1</sup>			\$520 <sup>1</sup>					\$1,740
Evergreen	0%	9%	14 Days										

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,869