



# *Ocean Rate Bulletin*

## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during February 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, February 1999.

### **Market Share-February:**

Each carrier's current market share is based on the number of containers shipped during February 1999. Source: PIERS, February 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for April 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: February 1999

Month\Year: 78\132

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Mitsui OSK	37%	47%	19 Days	\$1,400 <sup>1</sup>								\$1,400
Hanjin	33%	21%	20 Days	\$100.00							\$429	\$2,379
APL	24%	16%	17 Days	\$1,100								\$1,100
NYK Line	3%	2%	19 Days	\$1,400 <sup>1</sup>								\$1,400
P&O Nedlloyd	1%	1%	33 Days	\$1,520 <sup>1</sup>		\$399 <sup>1</sup>						\$1,919
OOCL	1%	1%	19 Days	\$1,400 <sup>1</sup>								\$1,400
Hyundai	0%	6%	22 Days	\$78.00		\$22						\$1,950
Maersk	0%	5%	20 Days	\$1,400 <sup>1</sup>								\$1,400

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: February 1999

Month\Year: 139\277

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	28%	18%	14 Days	\$91.00		\$22							\$2,204
Mitsui OSK	25%	22%	14 Days	\$1,372									\$1,372
Hanjin	20%	30%	12 Days										
Cho Yang	10%	9%	12 Days	\$101.00									\$1,970
Zim Line	9%	9%	21 Days	\$101.00									\$1,970
APL	8%	8%	19 Days	\$1,372									\$1,372
K Line	0%	4%	18 Days	\$1,372									\$1,372

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

*Monthly Market Share For: February 1999*

Month\Year: 45\78

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	78%	45%	14 Days	\$1,100									\$1,100
APL	22%	13%	13 Days	\$950.00									\$950
Yang Ming	0%	29%	18 Days	\$1,195		\$26							\$1,715
Mitsui OSK	0%	13%	13 Days	\$1,100									\$1,100

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: February 1999

Month\Year: 39\99

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	38%	27%	26 Days	\$910.00									\$910
APL	15%	6%	23 Days	\$850.00									\$850
Evergreen	10%	4%	28 Days										
Maersk	8%	5%	24 Days	\$910.00									\$910
Cho Yang	8%	4%		\$111.00									\$2,220
Hyundai	8%	3%	24 Days	\$74.00		\$22							\$1,872
Senator	8%	3%		\$1,415									\$1,415
Hanjin	5%	12%	24 Days										
Mitsui OSK	0%	13%	22 Days	\$910.00									\$910
Yang Ming	0%	10%	28 Days	\$1,440		\$26							\$1,960
NYK Line	0%	9%	24 Days	\$910.00									\$910
OOCL	0%	3%	23 Days	\$910.00									\$910

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: February 1999

Month\Year: 41\41

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	29%	29%	15 Days	\$62.00			5%						\$1,698
Sea-Land	24%	24%	12 Days	\$1,050 <sup>1</sup>									\$1,050
NYK Line	15%	15%	15 Days	\$1,050 <sup>1</sup>									\$1,050
APL	7%	7%	16 Days	\$700.00									\$700
Mitsui OSK	5%	5%	15 Days	\$1,050 <sup>1</sup>									\$1,050
Yang Ming	5%	5%	15 Days	\$1,100									\$1,100
OOCL	2%	2%	14 Days	\$1,050 <sup>1</sup>									\$1,050
Zim Line	2%	2%	20 Days <sup>4</sup>	\$895.00 <sup>1</sup>									\$895

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: February 1999

Month\Year: 52\107

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	29%	29%	14 Days	\$750.00									\$750
Mitsui OSK	23%	11%	14 Days	\$1,000									\$1,000
Yang Ming	21%	10%	13 Days	\$725.00		\$26	43%						\$1,557
Evergreen	8%	6%	12 Days	\$725.00							\$399		\$1,124
P&O Nedlloyd	8%	4%	14 Days	\$725.00			43%				\$399		\$1,436
Sea-Land	4%	15%	12 Days	\$1,000									\$1,000
Hyundai	4%	2%	14 Days	\$25.00		\$22	43%						\$1,126
Hanjin	2%	2%	12 Days										
Senator	2%	1%	11 Days	\$51.00		\$26	43%						\$1,929
NYK Line	0%	16%	13 Days	\$1,000									\$1,000
K Line	0%	4%	13 Days	\$1,000									\$1,000

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: February 1999

Month\Year: 76\111

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Sea-Land	45%	31%	18 Days	\$1,450 <sup>1</sup>								\$1,450
NYK Line	32%	32%	22 Days	\$1,450								\$1,450
Madrigal	16%	11%	20 Days	\$655.00	\$100 <sup>1</sup>	\$300 <sup>1</sup>						\$1,055
Mitsui OSK	5%	12%	22 Days	\$1,450 <sup>1</sup>								\$1,450
Yang Ming	3%	2%	23 Days	\$1,600 <sup>1</sup>		\$520 <sup>1</sup>						\$2,120
Hanjin	0%	13%	16 Days									

<sup>1</sup> Rate is per container

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

*Monthly Market Share For: February 1999*

Month\Year: 9\9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	20 Days	\$1,115									\$1,115

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

*Monthly Market Share For: February 1999*

Month\Year: 23\59

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	69%	27%	20 Days	\$1,090		\$26							\$1,610
Evergreen	22%	8%	23 Days										
OOCL	10%	4%	21 Days										
NYK Line	0%	61%	18 Days										

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

*Monthly Market Share For: February 1999*

Month\Year: 6\6

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	83%	83%	18 Days	\$1,115									\$1,115
Hyundai	17%	17%	18 Days	\$105.00		\$22	10%						\$2,681