

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 285.3 \ 285.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	24%	24%	30 Days	\$79	\$6			AI			\$22	18.144 KT	\$2,087
Yang Ming	19%	19%	26 Days	\$1,520 <sup>1</sup>	\$120 <sup>1</sup>			AI			\$520 <sup>1</sup>		\$2,160
Mitsui OSK	14%	14%	26 Days	\$1,520 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,640
Hyundai	11%	11%	23 Days	\$78	\$6			AI			\$22		\$2,067
K Line	8%	8%	25 Days	\$1,520 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,640
APL	7%	7%	18 Days	\$1,520 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,640
Hanjin	6%	6%	16 Days	\$1,500 <sup>1</sup>	\$120 <sup>1</sup>			AI			\$399 <sup>1</sup>	20 KT	\$2,019
Sea-Land	3%	3%	21 Days	\$1,520 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,640
NYK Line	3%	3%	17 Days	\$1,520 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,640
Cho Yang	2%	2%	none	\$106	\$6			AI					\$2,184

<sup>1</sup> Rate is per container

**Average Container Rate** \$1,935

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 393.5 \ 393.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	25%	25%	17 Days	\$101	\$6		AI	AI				19 KT	\$2,087
Senator	22%	22%	14 Days	\$104	\$7		AI	AI					\$2,165
Hyundai	14%	14%	14 Days	\$91	\$6		AI	AI			\$22		\$2,321
Hanjin	14%	14%	15 Days										
Cho Yang	11%	11%	15 Days	\$101	\$6		AI	AI					\$2,087
Mitsui OSK	9%	9%	14 Days	\$1,650 <sup>1</sup>	\$120 <sup>1</sup>		AI	AI					\$1,770
MWHL	3%	3%	14 Days	\$35	\$7		2%	\$150 <sup>1</sup>					\$983
Maersk	2%	2%	15 Days	\$1,650 <sup>1</sup>	\$120 <sup>1</sup>		AI	AI					\$1,770

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,066

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 11.0 \ 11.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	55%	55%	none	\$2,350 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$2,470
Maersk	45%	45%	22 Days	\$2,350 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$2,470

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,470

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 278.0 \ 278.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	47%	47%	15 Days	\$1,175 <sup>1</sup>	\$80 <sup>1</sup>			AI					\$1,255
Yang Ming	18%	18%	17 Days	\$1,195 <sup>1</sup>	\$120 <sup>1</sup>			\$520 <sup>1</sup>					\$1,835
Mitsui OSK	13%	13%	15 Days	\$1,195 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,315
OOCL	9%	9%	15 Days	\$1,195 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,315
Evergreen	8%	8%	13 Days	\$77	\$6			AI			\$22		\$2,048
Hapag-Lloyd	4%	4%	13 Days	\$1,195 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,315

<sup>1</sup> Rate is per container

**Average Container Rate** \$1,440

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 228.4 \ 228.4

*Surcharges:*

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	37%	37%	24 Days	\$1,440 <sup>1</sup>	\$120 <sup>1</sup>			\$520 <sup>1</sup>					\$2,080
APL	13%	13%	26 Days	\$1,445 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,565
Cho Yang	12%	12%	none	\$111	\$6			AI					\$2,009
Hyundai	9%	9%	27 Days	\$74	\$7			AI		\$22			\$2,009
Mitsui OSK	9%	9%	24 Days	\$1,445 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,565
Sea-Land	6%	6%	24 Days	\$1,445 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,565
Evergreen	6%	6%	30 Days	\$75	\$6			AI		\$22	18.144 KT		\$2,009
Hanjin	4%	4%	25 Days	\$1,425 <sup>1</sup>	\$120 <sup>1</sup>			AI		\$399 <sup>1</sup>			\$1,944
NYK Line	4%	4%	22 Days	\$1,445 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,565
OOCL	4%	4%	22 Days	\$1,445 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,565

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,878

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 197.3 \ 197.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	26%	26%	15 Days	\$1,080 <sup>1</sup>	\$120 <sup>1</sup>		8%	AI			\$399 <sup>1</sup>		\$1,685
Mitsui OSK	12%	12%	14 Days	\$1,100 <sup>1</sup>	\$120 <sup>1</sup>		8%	AI					\$1,308
Yang Ming	12%	12%	15 Days	\$1,100 <sup>1</sup>	\$120 <sup>1</sup>		8%	\$520 <sup>1</sup>					\$1,828
Sea-Land	5%	5%	15 Days	\$1,100 <sup>1</sup>	\$120 <sup>1</sup>		8%	AI					\$1,308
Hyundai	4%	4%	15 Days	\$56	\$6		8%	AI			\$429 <sup>1</sup>	19 KT	\$1,725
Zim Line	4%	4%	21 Days	\$65	\$6		8%	AI				19 KT	\$1,486
OOCL	3%	3%	16 Days	\$1,100 <sup>1</sup>	\$120 <sup>1</sup>		8%	AI					\$1,308
Cho Yang	2%	2%	14 Days	\$74	\$6		8%	AI					\$1,308
K Line	1%	1%	15 Days	\$1,100 <sup>1</sup>	\$120 <sup>1</sup>		8%	AI					\$1,308
Hapag-Lloyd	1%	1%	6 Days	\$1,100 <sup>1</sup>	\$120 <sup>1</sup>		8%	AI					\$1,308

<sup>1</sup> Rate is per container

**Average Container Rate** \$1,571

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 137.0 \ 137.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Mitsui OSK	27%	27%	14 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527
NYK Line	20%	20%	14 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527
Evergreen	13%	13%	12 Days	\$40	\$6		39%	AI			\$22	18.144 KT	\$1,630
Yang Ming	12%	12%	15 Days	\$725 <sup>1</sup>	\$6		39%	\$26					\$1,632
APL	9%	9%	13 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527
P&O Nedlloyd	7%	7%	14 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527
Hanjin	4%	4%	13 Days	\$705 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,499
Sea-Land	4%	4%	12 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527
K Line	2%	2%	12 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527
OOCL	2%	2%	14 Days	\$725 <sup>1</sup>	\$120 <sup>1</sup>		39%	AI			\$399 <sup>1</sup>		\$1,527

<sup>1</sup> Rate is per container

Average Container Rate \$1,552

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 37.0 \ 37.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Madrigal	38%	38%	21 Days	\$1,195 <sup>1</sup>	\$100 <sup>1</sup>			\$95 <sup>1</sup>			\$300 <sup>1</sup>		\$1,690
Sea-Land	32%	32%	21 Days	\$1,600 <sup>1</sup>	\$120 <sup>1</sup>			\$95 <sup>1</sup>			\$399 <sup>1</sup>		\$2,214
Cho Yang	14%	14%	none	\$126	\$6			AI					\$2,574
Evergreen	5%	5%	20 Days	\$1,600 <sup>1</sup>	\$120 <sup>1</sup>			\$95 <sup>1</sup>			\$399 <sup>1</sup>		\$2,214
Neptune	5%	5%	18 Days	\$1,600 <sup>1</sup>	\$120 <sup>1</sup>			\$95 <sup>1</sup>			\$399 <sup>1</sup>		\$2,214
OOCL	5%	5%	21 Days	\$1,600 <sup>1</sup>	\$120 <sup>1</sup>			\$95 <sup>1</sup>			\$399 <sup>1</sup>		\$2,214

<sup>1</sup> Rate is per container

*Average Container Rate* \$2,064

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 24.0 \ 24.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	100%	22 Days	\$1,580 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,700

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,700

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 129.0 \ 129.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Mitsui OSK	35%	35%	18 Days	\$1,000 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,120
OOCL	22%	22%	17 Days	\$1,000 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,120
Hanjin	19%	19%	17 Days	\$1,070 <sup>1</sup>	\$120 <sup>1</sup>			AI			\$399 <sup>1</sup>	20 KT	\$1,589
COSCO	12%	12%	24 Days										
Sea-Land	9%	17%	24 Days	\$1,000 <sup>1</sup>	\$120 <sup>1</sup>			AI					\$1,120
Evergreen	4%	4%	24 Days	\$1,000 <sup>1</sup>	\$120 <sup>1</sup>			AI			\$399 <sup>1</sup>		\$1,519

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,238

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: January 1998

Month\Year: 21.0 \ 21.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	100%	19 Days	\$1,580 <sup>1</sup>	\$120 <sup>1</sup>		13%	AI					\$1,905

<sup>1</sup> Rate is per container

*Average Container Rate* \$1,905