



# *Ocean Rate Bulletin*

## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

### **Market Share-December:**

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for February 28, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 153\1,807

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	30%	8%	24 Days <sup>4</sup>										
Senator	17%	2%		\$107.00									\$2,087
Evergreen	12%	19%	29 Days	\$1,225 <sup>1</sup>							\$399 <sup>1</sup>		\$1,624
Mitsui OSK	8%	12%	19 Days	\$1,400 <sup>1</sup>									\$1,400
NYK Line	8%	10%	26 Days	\$1,400 <sup>1</sup>									\$1,400
Sea-Land	5%	6%	22 Days <sup>4</sup>	\$1,400 <sup>1</sup>									\$1,400
P&O Nedlloyd	4%	3%	17 Days	\$1,520	\$1						\$399 <sup>1</sup>		\$1,939
Yang Ming	3%	20%	15 Days	\$1,520	\$1	\$520 <sup>1</sup>							\$2,060
APL	3%	6%	17 Days	\$1,400 <sup>1</sup>									\$1,400
K Line	3%	5%	23 Days	\$1,400 <sup>1</sup>									\$1,400
Hyundai	3%	3%	19 Days	\$78.00	\$1			\$22					\$1,970
OOCL	3%	3%	19 Days <sup>4</sup>	\$1,400 <sup>1</sup>									\$1,400

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 552\7,691

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	34%	25%	15 Days <sup>4</sup>										
Zim Line	28%	34%	20 Days										
Hyundai	12%	22%	14 Days	\$91.00	\$1			\$22					\$2,223
Cho Yang	7%	13%	14 Days	\$1,580 <sup>1</sup>									\$1,580
APL	7%	1%	14 Days	\$1,372 <sup>1</sup>									\$1,372
OOCL	5%	4%	24 Days	\$1,372 <sup>1</sup>									\$1,372
Senator	4%	7%	12 Days	\$104.00									\$2,028
Mitsui OSK	2%	1%	14 Days	\$1,372 <sup>1</sup>									\$1,372
Yang Ming	1%	0%	15 Days	\$1,580	\$1					\$800 <sup>1</sup>	\$520 <sup>1</sup>		\$2,920

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 10\1998

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	60%	10%	29 Days									
NYK Line	40%	4%	23 Days	\$2,125 <sup>1</sup>								\$2,125
Hanjin	0%	40%	24 Days <sup>4</sup>									
Mitsui OSK	0%	28%	22 Days	\$2,125 <sup>1</sup>								\$2,125
Yang Ming	0%	7%	23 Days	\$2,350	\$1	\$520 <sup>1</sup>						\$2,890
OOCL	0%	6%	20 Days	\$2,125 <sup>1</sup>								\$2,125
Maersk	0%	5%	24 Days	\$2,125 <sup>1</sup>								\$2,125

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 567\1,962

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	57%	33%	17 Days	\$77.00	\$1			\$22					\$1,950
NYK Line	20%	6%	18 Days	\$1,100									\$1,100
P&O Nedlloyd	11%	4%	17 Days	\$1,195	\$1						\$399		\$1,614
Sea-Land	7%	7%	22 Days <sup>4</sup>	\$1,100									\$1,100
OOCL	4%	6%	17 Days	\$1,100									\$1,100
Hanjin	1%	19%	16 Days										
APL	1%	2%	13 Days	\$1,100 <sup>1</sup>									\$1,100
Mitsui OSK	0%	12%	13 Days	\$1,100									\$1,100
Yang Ming	0%	8%	18 Days	\$1,195	\$1	\$520 <sup>1</sup>							\$1,735

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 315\1,849

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
APL	33%	10%	23 Days	\$910.00 <sup>1</sup>								\$910
OOCL	27%	13%	23 Days <sup>4</sup>	\$910.00 <sup>1</sup>								\$910
Hanjin	7%	15%	26 Days <sup>4</sup>									
Mitsui OSK	7%	13%	22 Days	\$910.00 <sup>1</sup>								\$910
Evergreen	7%	11%	28 Days									
NYK Line	5%	7%	27 Days	\$910.00 <sup>1</sup>								\$910
Cho Yang	3%	7%		\$111.00								\$2,165
Sea-Land	3%	3%	26 Days <sup>4</sup>	\$910.00 <sup>1</sup>								\$910
Hyundai	3%	2%	20 Days	\$74.00	\$1			\$22				\$1,791
Yang Ming	1%	13%	28 Days	\$1,440	\$1	\$520 <sup>1</sup>						\$1,980
Senator	1%	1%		\$117.00								\$2,282
K Line	0%	5%	26 Days	\$910.00 <sup>1</sup>								\$910

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 221\1,286

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	48%	25%	15 Days	\$1,367	\$1		4%	\$22					\$1,706
Zim Line	12%	5%	23 Days	\$65.00	\$1		4%						\$1,338
Yang Ming	11%	7%	15 Days	\$1,100	\$1	\$520 <sup>1</sup>	4%						\$1,684
P&O Nedlloyd	11%	6%	18 Days	\$1,100	\$1		4%				\$399 <sup>1</sup>		\$1,563
NYK Line	7%	2%	18 Days	\$1,050 <sup>1</sup>									\$1,050
OOCL	6%	7%	18 Days	\$1,050 <sup>1</sup>									\$1,050
Mitsui OSK	3%	8%	14 Days	\$1,050 <sup>1</sup>									\$1,050
Senator	2%	1%	14 Days	\$72.00			4%						\$1,460
Hanjin	0%	14%	15 Days <sup>4</sup>										
Sea-Land	0%	8%	17 Days <sup>4</sup>	\$1,050 <sup>1</sup>									\$1,050

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 653\3,626

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	22%	17%	12 Days <sup>4</sup>	\$1,000 <sup>1</sup>									\$1,000
NYK Line	21%	17%	12 Days	\$1,000 <sup>1</sup>									\$1,000
Evergreen	16%	10%	12 Days	\$725.00 <sup>1</sup>							\$399 <sup>1</sup>		\$1,124
Yang Ming	12%	11%	13 Days	\$725.00	\$1		34%				\$520 <sup>1</sup>		\$1,512
APL	6%	8%	14 Days	\$1,000 <sup>1</sup>									\$1,000
Hapag-Lloyd	6%	3%	14 Days										
OOCL	5%	3%	13 Days	\$1,000 <sup>1</sup>									\$1,000
P&O Nedlloyd	4%	10%	14 Days	\$725.00	\$1		34%				\$399 <sup>1</sup>		\$1,391
Hanjin	4%	4%	14 Days <sup>4</sup>										
Hyundai	2%	1%	14 Days										
Cho Yang	2%	0%	12 Days										
Mitsui OSK	1%	11%	14 Days	\$1,000 <sup>1</sup>									\$1,000
K Line	0%	1%	15 Days	\$1,000 <sup>1</sup>									\$1,000

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 260\751

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	51%	24%	18 Days <sup>4</sup>										
NYK Line	16%	16%	21 Days	\$1,450 <sup>1</sup>									\$1,450
Evergreen	9%	8%	19 Days										
OOCL	8%	7%	24 Days	\$1,450 <sup>1</sup>									\$1,450
APL	7%	4%	18 Days	\$1,450 <sup>1</sup>									\$1,450
Sea-Land	4%	14%	18 Days <sup>4</sup>	\$1,450 <sup>1</sup>									\$1,450
Madrigal	3%	20%		\$655.00	\$100 <sup>1</sup>	\$300 <sup>1</sup>		\$95 <sup>1</sup>					\$1,150
Mitsui OSK	2%	4%	17 Days	\$1,450 <sup>1</sup>									\$1,450

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 18\312

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
APL	83%	10%	19 Days	\$1,115 <sup>1</sup>								\$1,115
NYK Line	17%	1%	24 Days	\$1,115 <sup>1</sup>								\$1,115
Sea-Land	0%	40%	22 Days	\$1,115 <sup>1</sup>								\$1,115
OOCL	0%	18%	20 Days	\$1,115 <sup>1</sup>								\$1,115
Yang Ming	0%	10%		\$1,580	\$1	\$520 <sup>1</sup>						\$2,120
Mitsui OSK	0%	7%	17 Days	\$1,115 <sup>1</sup>								\$1,115
Evergreen	0%	6%	24 Days									
Zim Line	0%	4%	51 Days									

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: December 1998

Month\Year: 249\359

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	88%	79%	18 Days	\$1,115 <sup>1</sup>									\$1,115
NYK Line	6%	8%	16 Days	\$1,115 <sup>1</sup>									\$1,115
Mitsui OSK	6%	4%	18 Days	\$1,115 <sup>1</sup>									\$1,115
OOCL	0%	8%	18 Days <sup>4</sup>	\$1,115 <sup>1</sup>									\$1,115

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.