

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 309.5 \ 2,073.9

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	23%	26%	26 Days	\$1,520 ¹	\$120 ¹			AI			\$520 ¹		\$2,160
Evergreen	23%	23%	30 Days	\$79	\$6			AI			\$22	18.144 KT	\$2,087
Mitsui OSK	16%	14%	27 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Hyundai	7%	4%	23 Days ⁴	\$78	\$6			AI			\$22		\$2,067
APL	5%	8%	21 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
K Line	5%	3%	25 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Zim Line	4%	4%	32 Days	\$102	\$6			AI				19 KT	\$2,106
Neptune	4%	2%	27 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Hanjin	3%	3%	24 Days	\$1,500 ¹	\$120 ¹			AI			\$399 ¹	20 KT	\$2,019
Cho Yang	3%	1%	25 Days	\$106	\$6			AI					\$2,184

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,961

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bombay, India

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 2.0 \ 3.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
NYK Line	100%	100%	25 Days										

Average Container Rate

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 651.5 \ 5,778.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	29%	14 Days										
Zim Line	23%	20%	12 Days	\$101	\$6		AI	AI				19 KT	\$2,087
Hyundai	22%	22%	14 Days ⁴	\$91	\$6		AI	AI			\$22		\$2,321
Senator	20%	10%	14 Days	\$104	\$7			AI	AI				\$2,165
Mitsui OSK	3%	2%	14 Days	\$1,650 ¹	\$120 ¹		AI	AI					\$1,770
Madrigal	3%	0%	16 Days	\$35	\$7		2%	\$150 ¹					\$983
Cho Yang	2%	5%	14 Days	\$101	\$6		AI	AI					\$2,087
OOCL	0%	4%	14 Days	\$1,650 ¹	\$120 ¹		AI	AI					\$1,770

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$2,121

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 22.0 \ 217.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	63%	7%	21 Days	\$2,350 ¹	\$120 ¹			AI					\$2,470
Mitsui OSK	38%	7%	27 Days	\$2,350 ¹	\$120 ¹			AI					\$2,470
Hanjin	0%	58%	25 Days	\$2,330 ¹	\$120 ¹			AI			\$22		\$2,879
Yang Ming	0%	18%	26 Days	\$2,350 ¹	\$120 ¹			\$520 ¹					\$2,990
Zim Line	0%	6%	34 Days	\$138	\$6			AI				19 KT	\$2,808

¹ Rate is per container

Average Container Rate \$2,470

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 176.0 \ 1,873.8

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
OOCL	26%	11%	15 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Mitsui OSK	22%	17%	15 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Sea-Land	20%	13%	15 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Hanjin	20%	3%	15 Days	\$1,175 ¹	\$120 ¹			AI			\$399 ¹		\$1,694
K Line	10%	2%	17 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Evergreen	1%	5%	17 Days	\$77	\$6			AI			\$22		\$2,048
Hapag-Lloyd	1%	0%	13 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Senator	0%	20%	14 Days	\$86	\$7			AI					\$1,814
APL	0%	19%	15 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Yang Ming	0%	6%	17 Days	\$1,195 ¹	\$120 ¹			\$520 ¹					\$1,835

¹ Rate is per container

Average Container Rate \$1,398

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 364.5 \ 3,149.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
APL	37%	32%	19 Days	\$55	\$6			AI			20 KT	\$1,210
OOCL	23%	12%	21 Days	\$55	\$6			AI			20 KT	\$1,210
Mitsui OSK	19%	8%	17 Days	\$55	\$6			AI			20 KT	\$1,210
Evergreen	9%	6%	21 Days									
Sea-Land	7%	10%	17 Days ⁴	\$55	\$6			AI			20 KT	\$1,210
K Line	3%	5%	25 Days	\$55	\$6			AI			20 KT	\$1,210
Hanjin	2%	3%	16 Days	\$1,070 ¹	\$120 ¹			AI		\$399 ¹	20 KT	\$1,589
COSCO	0%	10%	19 Days									

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,218

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 384.5 \ 3,073.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Mitsui OSK	23%	10%	25 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Yang Ming	15%	18%	24 Days	\$1,440 ¹	\$120 ¹			\$520 ¹					\$2,080
APL	13%	4%	25 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Sea-Land	12%	7%	24 Days ⁴	\$1,445 ¹	\$120 ¹			AI					\$1,565
Cho Yang	9%	5%	25 Days										
OOCL	7%	7%	22 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Hanjin	7%	4%	24 Days	\$1,425 ¹	\$120 ¹			AI			\$399 ¹		\$1,944
Neptune	6%	5%	23 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Evergreen	5%	13%	30 Days	\$75	\$6			AI			\$22	18.144 KT	\$2,009
Hyundai	2%	10%	27 Days ⁴	\$74	\$6			AI			\$22		\$1,989

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,714

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 268.3 \ 1,548.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	49%	29%	15 Days	\$1,100 ¹	\$120 ¹		8%	\$520 ¹					\$1,828
Mitsui OSK	22%	7%	18 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
Evergreen	14%	22%	17 Days	\$57	\$6		8%	AI		\$22	18.144 KT		\$1,746
OOCL	4%	8%	16 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
Sea-Land	3%	13%	15 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
K Line	2%	0%	15 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
Zim Line	2%	0%	21 Days ⁴	\$65	\$6		8%	AI			19 KT		\$1,486
Hanjin	1%	1%	14 Days	\$1,080 ¹	\$120 ¹		8%	AI		\$399 ¹			\$1,685

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,642

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 280.6 \ 551.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	25%	14%	13 Days	\$705 ¹	\$120 ¹		39%	AI			\$399 ¹		\$1,499
Yang Ming	16%	35%	15 Days	\$725 ¹	\$6		39%	\$26					\$1,632
Mitsui OSK	16%	9%	14 Days	\$725 ¹	\$120 ¹		39%	AI			\$399		\$1,527
Evergreen	12%	13%	12 Days	\$40	\$6		39%	\$6			\$22	18.144 KT	\$1,630
NYK Line	11%	7%	17 Days	\$725 ¹	\$120 ¹		39%	AI			\$399 ¹		\$1,527
Sea-Land	9%	6%	12 Days	\$725 ¹	\$120 ¹		39%	AI			\$399 ¹		\$1,527
K Line	4%	1%	15 Days	\$725	\$120		39%	AI			\$399		\$1,527
APL	3%	7%	13 Days	\$725 ¹	\$120 ¹		39%	AI			\$399 ¹		\$1,527
OOCL	3%	3%	13 Days	\$725 ¹	\$120 ¹		39%	AI			\$399 ¹		\$1,527

¹ Rate is per container

Average Container Rate \$1,549

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 82.0 \ 922.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
MWHL	35%	66%	20 Days	\$1,195 ¹	\$100 ¹			\$95 ¹			\$300 ¹		\$1,690
APL	23%	2%	20 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720
NYK Line	15%	3%	18 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720
Cho Yang	12%	4%	34 Days ⁴	\$126	\$6			AI					\$2,574
K Line	11%	4%	23 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720
Mitsui OSK	2%	2%	23 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720
Yang Ming	1%	4%	23 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,813

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 25.0 \ 103.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	48%	14%	22 Days	\$1,580 ¹	\$120 ¹			AI					\$1,700
Hanjin	44%	32%	22 Days	\$1,560 ¹	\$120 ¹			AI			\$399 ¹		\$2,079
Mitsui OSK	8%	2%	21 Days	\$1,580 ¹	\$120 ¹			AI					\$1,700
Hyundai	0%	22%	25 Days ⁴	\$112	\$6			\$429 ¹					\$2,764
Evergreen	0%	21%	26 Days	\$82	\$6			AI			\$22	18.144 KT	\$2,145

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,867

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 314.0 \ 3,951.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	31%	23%	17 Days	\$1,090 ¹	\$120 ¹			AI				\$1,210
Mitsui OSK	25%	11%	16 Days	\$1,090 ¹	\$120 ¹			AI				\$1,210
Hanjin	15%	6%	16 Days	\$1,070 ¹	\$120 ¹			AI		\$399 ¹	20 KT	\$1,589
CNFT	12%	11%	none									
Sea-Land	9%	17%	24 Days	\$1,090 ¹	\$120 ¹			AI				\$1,210
COSCO	5%	14%	24 Days									
Evergreen	3%	5%	20 Days	\$1,090 ¹	\$120 ¹			AI		\$399 ¹		\$1,609
Yang Ming	2%	2%	20 Days	\$1,090 ¹	\$120 ¹			\$520 ¹				\$1,730
APL	0%	6%	18 Days	\$1,090 ¹	\$120 ¹			AI				\$1,210

¹ Rate is per container

Average Container Rate \$1,303

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: December 1997

Month\Year: 32.0 \ 65.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	100%	49%	19 Days	\$1,580 ¹	\$120 ¹		13%	AI					\$1,905
Yang Ming	100%	9%	21 Days	\$1,580 ¹	\$120 ¹		13%	\$520 ¹					\$2,425
Cho Yang	0%	36%	20 Days	\$114	\$6		13%	AI					\$2,629
Mitsui OSK	0%	36%	19 Days	\$1,580 ¹	\$120 ¹		13%	AI					\$1,905

¹ Rate is per container

Average Container Rate \$2,165