



Ocean Rate Bulletin

Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during November. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, November.

Market Share-November:

Each carrier's current market share is based on the number of containers shipped during November. Source: PIERS, November.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 31, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 97\1,654

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	32%	6%	15 Days ⁴	\$100.00	\$1						\$429 ¹		\$2,399
NYK Line	26%	10%	18 Days	\$1,400 ¹									\$1,400
Mitsui OSK	16%	13%	14 Days	\$1,400 ¹									\$1,400
Sea-Land	11%	6%	17 Days ⁴	\$1,400 ¹									\$1,400
Yang Ming	7%	22%	15 Days	\$1,400 ¹									\$1,400
Senator	7%	0%	14 Days	\$107.00									\$2,140
Evergreen	0%	20%	29 Days	\$1,225 ¹							\$399 ¹		\$1,624
APL	0%	6%	14 Days	\$1,400 ¹									\$1,400
K Line	0%	5%	16 Days	\$1,400 ¹									\$1,400
Hyundai	0%	3%	17 Days	\$78.00	\$1						\$429 ¹		\$1,970
OOCL	0%	3%	18 Days	\$1,400 ¹									\$1,400
P&O Nedlloyd	0%	3%	18 Days	\$1,520 ¹	\$1						\$399 ¹		\$1,939

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 595\7,138

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	27%	24%	15 Days ⁴										
Hyundai	23%	23%	14 Days	\$91.00	\$1			\$22					\$2,223
Zim Line	22%	24%	15 Days	\$205.00	\$1								\$4,017
Sea-Land	18%	2%	16 Days ⁴	\$1,372 ¹									\$1,372
Cho Yang	5%	13%	14 Days	\$1,580 ¹									\$1,580
OOCL	4%	4%	24 Days	\$1,372 ¹									\$1,372
Senator	0%	7%	12 Days	\$104.00									\$2,028

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 12\96

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	31%		\$2,125 ¹									\$2,125
Hanjin	0%	44%	24 Days ⁴										
Yang Ming	0%	7%	18 Days	\$2,350 ¹	\$1			\$520 ¹					\$2,890
OOCL	0%	6%	20 Days	\$2,125 ¹									\$2,125
Evergreen	0%	5%		\$2,000 ¹							\$399 ¹		\$2,399
Maersk	0%	5%	24 Days	\$2,125 ¹									\$2,125

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 68\1,395

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	41%	6%	17 Days	\$1,110 ¹									\$1,110
Evergreen	35%	23%	17 Days										
Sea-Land	21%	7%	8 Days ⁴	\$1,110 ¹									\$1,110
Mitsui OSK	1%	17%	13 Days	\$1,110 ¹									\$1,110
P&O Nedlloyd	1%	1%	17 Days	\$1,195 ¹	\$1						\$399 ¹		\$1,614
Hanjin	0%	26%	16 Days ⁴										
Yang Ming	0%	11%	18 Days	\$1,195 ¹	\$1			\$520 ¹					\$1,630
K Line	0%	3%	18 Days	\$1,110 ¹									\$1,110

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 173\1,534

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	31%	12%	28 Days	\$1,060 ¹							\$399 ¹		\$1,459
OOCL	15%	10%	23 Days ⁴	\$910.00 ¹									\$910
Hanjin	14%	17%	26 Days ⁴										
Sea-Land	10%	3%	26 Days ⁴	\$910.00 ¹									\$910
K Line	5%	1%	26 Days	\$910.00 ¹									\$910
NYK Line	4%	8%	27 Days	\$910.00 ¹									\$910
Yang Ming	3%	16%	28 Days	\$1,440 ¹	\$1			\$520 ¹					\$1,980
Mitsui OSK	2%	14%	22 Days	\$910.00 ¹									\$910
Cho Yang	0%	8%		\$111.00									\$2,164
APL	0%	5%	23 Days	\$910.00 ¹									\$910

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 108\1,065

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	33%	20%	15 Days	\$1,040 ¹							\$399 ¹		\$1,439
Mitsui OSK	18%	9%	14 Days	\$1,050 ¹									\$1,050
Yang Ming	17%	18%	15 Days	\$1,100 ¹	\$1		4%	\$520 ¹					\$1,684
Hanjin	13%	16%	15 Days ⁴										
OOCL	12%	7%	18 Days	\$1,050 ¹									\$1,050
Hyundai	3%	3%	17 Days	\$56.00	\$1		4%	\$22					\$1,584
Cho Yang	2%	1%	12 Days	\$74.00			4%						\$1,501
Sea-Land	1%	9%	17 Days ⁴	\$1,050 ¹									\$1,050
P&O Nedlloyd	0%	5%	18 Days	\$1,100 ¹	\$1		4%				\$399 ¹		\$1,563
Zim Line	0%	4%	15 Days	\$49.00	\$1		4%	\$221 ¹					\$1,234
K Line	0%	3%	16 Days	\$1,050 ¹									\$1,050

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 164\1,487

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	24%	16%	12 Days ⁴	\$1,000 ¹									\$1,000
Hapag-Lloyd	20%	2%	13 Days										
APL	19%	9%	14 Days	\$1,000 ¹									\$1,000
NYK Line	15%	16%	12 Days	\$1,000 ¹									\$1,000
Mitsui OSK	7%	13%	14 Days	\$1,000 ¹									\$1,000
Yang Ming	5%	11%	13 Days	\$725.00 ¹	\$1			\$520 ¹					\$1,265
P&O Nedlloyd	4%	11%	14 Days	\$725.00 ¹	\$1		34%				\$399 ¹		\$1,391
Evergreen	2%	9%	12 Days	\$725.00 ¹							\$399 ¹		\$1,124
OOCL	2%	2%	13 Days	\$1,000 ¹									\$1,000
Hanjin	1%	4%	14 Days ⁴										
K Line	0%	6%	15 Days	\$1,000 ¹									\$1,000

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 91\491

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	30%	16%	21 Days	\$1,450 ¹									\$1,450
Sea-Land	26%	19%	18 Days ⁴	\$1,450 ¹									\$1,450
Hanjin	18%	10%	18 Days ⁴										
OOCL	17%	6%	24 Days	\$1,450 ¹									\$1,450
Evergreen	8%	7%	19 Days	\$1,520 ¹							\$399 ¹		\$1,919
Yang Ming	2%	3%	12 Days	\$1,600 ¹	\$1			\$520 ¹					\$2,140
Madrigal	0%	29%		\$655.00 ¹							\$300 ¹		\$955
Mitsui OSK	0%	4%	17 Days	\$1,450 ¹									\$1,450

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 6\294

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	7%	19 Days	\$1,115 ¹									\$1,115
OOCL	0%	42%	20 Days	\$1,115 ¹									\$1,115
Sea-Land	0%	25%	22 Days ⁴	\$1,115 ¹									\$1,115
Yang Ming	0%	10%		\$1,580 ¹	\$1			\$520 ¹					\$2,120
Evergreen	0%	6%	24 Days	\$1,545 ¹							\$399 ¹		\$1,944
APL	0%	5%	19 Days	\$1,115 ¹									\$1,115
Zim Line	0%	4%	51 Days										

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 6\294

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	34%	19 Days	\$1,000 ¹	\$1								\$1,020
OOCL	0%	19%	16 Days	\$1,000 ¹	\$1								\$1,020
China National	0%	13%											
Hanjin	0%	8%	19 Days ⁴										
Yang Ming	0%	7%	20 Days	\$1,090 ¹	\$1			\$520 ¹					\$1,630
Sea-Land	0%	7%	24 Days ⁴	\$1,000 ¹									\$1,020
Evergreen	0%	4%	23 Days	\$1,510 ¹									\$1,510
COSCO	0%	3%	24 Days	\$1,510 ¹									\$1,510
Senator	0%	3%	19 Days	\$94.00									\$1,880

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: November 1998

Month\Year: 69\110

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
APL	93%	58%	18 Days	\$1,115 ¹									\$1,115
Hanjin	7%	5%	20 Days ⁴										
OOCL	0%	25%	18 Days ⁴	\$1,115 ¹									\$1,115
NYK Line	0%	11%	16 Days	\$1,115 ¹									\$1,115

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.