

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 234.0 \ 1,764.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	29%	23%	26 Days	\$79	\$6			AI			\$22	18.144 KT	\$2,087
Mitsui OSK	24%	14%	25 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Yang Ming	21%	27%	24 Days	\$1,520 ¹	\$120 ¹			AI			\$520 ¹		\$2,160
OOCL	9%	5%	25 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Neptune	7%	1%	34 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
APL	3%	8%	24 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Hanjin	3%	3%	20 Days	\$1,500 ¹	\$120 ¹			AI			\$399 ¹	20 KT	\$2,019
Sea-Land	2%	5%	21 Days ⁴	\$1,520 ¹	\$120 ¹			AI					\$1,640
Hapag-Lloyd	2%	1%	25 Days	\$1,520 ¹	\$120 ¹			AI					\$1,640
Cho Yang	2%	0%	none	\$106	\$6			AI					\$2,184

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,896

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 578.5 \ 5,149.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	32%	29%	13 Days										
Zim Line	27%	19%	12 Days	\$205	\$5		AI	AI				19 KT	\$4,095
Hyundai	22%	22%	12 Days	\$91	\$6		AI	AI			\$22		\$2,321
Mitsui OSK	8%	2%	18 Days	\$1,650 ¹	\$120 ¹		AI	AI					\$1,770
Senator	4%	8%	14 Days	\$104	\$7		AI	AI					\$2,165
OOCL	4%	4%	14 Days	\$1,650 ¹	\$120 ¹		AI	AI					\$1,770
Cho Yang	3%	5%	13 Days	\$101	\$6		AI	AI					\$2,087
Madrigal	0%	1%	15 Days	\$35	\$7		2%	\$150 ¹					\$983

¹ Rate is per container

Average Container Rate \$2,909

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 22.0 \ 217.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	50%	19%	26 Days	\$2,350 ¹	\$120 ¹			\$520 ¹					\$2,990
Mitsui OSK	50%	5%	none	\$2,350 ¹	\$120 ¹			AI					\$2,470
Hanjin	0%	62%	15 Days	\$2,330 ¹	\$120 ¹			AI			\$429 ¹		\$2,879
Zim Line	0%	6%	34 Days	\$128	\$5			AI				19 KT	\$2,594
Evergreen	0%	5%	25 Days	\$122	\$6			AI			\$22		\$2,925

¹ Rate is per container

Average Container Rate \$2,730

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 37.0 \ 1,645.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	52%	7%	15 Days	\$1,440 ¹	\$120 ¹			\$520 ¹					\$2,080
Sea-Land	23%	12%	14 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Neptune	19%	1%	19 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Mitsui OSK	4%	17%	15 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Evergreen	2%	5%	19 Days	\$62	\$6			AI		\$22			\$1,755
Senator	0%	22%	14 Days	\$86	\$7			AI					\$1,814
APL	0%	21%	16 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
OOCL	0%	9%	13 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
NYK Line	0%	3%	19 Days	\$1,195 ¹	\$120 ¹			AI					\$1,315
Hanjin	0%	1%	13 Days	\$1,175 ¹	\$120 ¹			AI			\$399 ¹		\$1,694

¹ Rate is per container

Average Container Rate \$1,721

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 285.0 \ 2,785.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
APL	26%	31%	21 Days	\$55	\$6			AI			20 KT	\$1,210
Hanjin	19%	13%	15 Days	\$1,070 ¹	\$120 ¹			AI		\$399 ¹	20 KT	\$1,589
Sea-Land	18%	11%	17 Days ⁴	\$55	\$6			AI			20 KT	\$1,210
OOCL	9%	10%	19 Days	\$55 ¹	\$6			AI			20 KT	\$1,210
Yang Ming	9%	3%	24 Days	\$1,090 ¹	\$120 ¹			\$26				\$1,717
Hapag-Lloyd	7%	5%	28 Days	\$55	\$6			AI			20 KT	\$1,210
Hyundai	7%	3%	19 Days	\$54	\$6			AI		\$22		\$1,589
COSCO	5%	12%	19 Days									
Mitsui OSK	0%	7%	24 Days	\$55	\$6			AI			20 KT	\$1,210
K Line	0%	6%	21 Days	\$55	\$6			AI			20 KT	\$1,210

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,362

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 258.5 \ 2,688.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	36%	18%	24 Days	\$1,440 ¹	\$120 ¹			\$520 ¹					\$2,080
Mitsui-OSKL	9%	8%	25 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Cho Yang	9%	5%	22 Days ⁴										
APL	9%	3%	29 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Hyundai	7%	12%	23 Days	\$74	\$6			AI		\$22			\$1,989
Sea-Land	7%	6%	24 Days ⁴	\$1,445 ¹	\$120 ¹			AI					\$1,565
Evergreen	6%	14%	28 Days	\$75	\$6			AI		\$22	18.144 KT		\$2,009
OOCL	5%	7%	25 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
NYK Line	4%	1%	29 Days	\$1,445 ¹	\$120 ¹			AI					\$1,565
Zim Line	4%	0%	34 Days ⁴	\$1,650 ¹	AI			AI					\$1,650

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,847

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 221.0 \ 1,199.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	48%	25%	13 Days	\$1,100 ¹	\$120 ¹		8%	\$520 ¹					\$1,828
Evergreen	13%	24%	16 Days	\$57	\$6		8%	AI			\$22	18.144 KT	\$1,746
Hyundai	11%	2%	15 Days	\$56	\$6		8%	AI			\$22		\$1,725
APL	10%	2%	14 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
Zim Line	5%	0%	22 Days	\$49	\$5		8%	AI				19 KT	\$1,129
Sea-Land	3%	15%	16 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
OOCL	3%	9%	15 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
Hanjin	3%	1%	11 Days	\$1,080 ¹	\$120 ¹		8%	AI			\$399 ¹		\$1,685
K Line	3%	1%	13 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308
Mitsui OSK	2%	4%	16 Days	\$1,100 ¹	\$120 ¹		8%	AI					\$1,308

¹ Rate is per container

Average Container Rate \$1,659

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 129.0 \ 1,557.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	29%	12%	12 Days	\$705 ¹	\$120 ¹		39%	AI			\$399 ¹		\$1,499
Yang Ming	18%	39%	15 Days	\$725 ¹	\$6		39%	\$26					\$1,632
APL	14%	8%	13 Days	\$725 ¹	\$6		39%	\$26					\$1,632
NYK Line	13%	7%	14 Days	\$725 ¹	\$6		39%	\$26					\$1,632
Mitsui OSK	10%	8%	14 Days	\$725 ¹	\$6		39%	\$26					\$1,632
OOCL	7%	3%	13 Days	\$725 ¹	\$6		39%	\$26					\$1,632
Sea-Land	6%	6%	12 Days	\$725 ¹	\$6		39%	\$26					\$1,632
Evergreen	2%	2%	12 Days	\$40	\$6		39%	AI			\$22	18.144 KT	\$1,630
K Line	1%	1%	15 Days	\$725 ¹	\$6		39%	\$26					\$1,632

¹ Rate is per container

Average Container Rate \$1,593

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 68.0 \ 838.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Evergreen	38%	6%	18 Days	\$82	\$6			AI			\$22		\$2,145
Mitsui OSK	26%	2%	16 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720
Senator	12%	1%	24 Days	\$126	\$7			AI					\$2,594
Sea-Land	9%	5%	20 Days	\$1,600 ¹	\$120 ¹			AI					\$1,720
MWHL	4%	69%	21 Days	\$1,195 ¹	\$100 ¹			\$95 ¹			\$300 ¹		\$1,690
Hanjin	4%	0%	15 Days	\$1,580 ¹	\$120 ¹			AI			\$399 ¹	20 KT	\$2,099
Yang Ming	3%	5%	23 Days	\$1,600 ¹	\$120 ¹			\$520 ¹					\$2,240

¹ Rate is per container

Average Container Rate \$2,028

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 15.0 \ 78.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	73%	28%	26 Days	\$1,560 ¹	\$120 ¹			AI			\$399 ¹		\$2,079
Sea-Land	7%	3%	22 Days ⁴	\$1,580 ¹	\$120 ¹			AI					\$1,700
K Line	7%	1%	22 Days	\$1,580 ¹	\$120 ¹			AI					\$1,700
Yang Ming	6%	13%	24 Days	\$1,580 ¹	\$120 ¹			\$520 ¹					\$2,220
Evergreen	0%	28%	14 Days	\$82	\$6			AI			\$22	18.144 KT	\$2,145
Hyundai	0%	22%	22 Days	\$112	\$6			\$429 ¹					\$2,730

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$2,029

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 252.0 \ 3,637.7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	39%	22%	17 Days	\$1,090 ¹	\$120 ¹			AI					\$1,210
Mitsui OSK	18%	10%	16 Days	\$1,090 ¹	\$120 ¹			AI					\$1,210
Sea-Land	16%	17%	24 Days	\$1,090 ¹	\$120 ¹			AI					\$1,210
China National	8%	11%	none	\$1,050 ¹	AI			AI					\$1,050
Hanjin	8%	5%	16 Days	\$1,070 ¹	\$120 ¹			AI			\$399 ¹	20 KT	\$1,589
APL	6%	6%	18 Days	\$1,090 ¹	\$120 ¹			AI					\$1,210
NYK Line	4%	1%	17 Days	\$1,090 ¹	\$120 ¹			AI					\$1,210
Evergreen	1%	5%	24 Days	\$1,090 ¹	\$120 ¹			AI			\$399 ¹		\$1,609

¹ Rate is per container

Average Container Rate \$1,232

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: November 1997

Month\Year: 6.0 \ 33.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	100%	18%	20 Days	\$1,580 ¹	\$120 ¹		13%	\$520 ¹					\$2,425
Cho Yang	0%	36%	18 Days	\$114	\$6		13%	AI					\$2,629
Mitsui OSK	0%	36%	24 Days	\$1,580 ¹	\$120 ¹		13%	AI					\$1,905

¹ Rate is per container

Average Container Rate \$2,425