

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 134\1,530

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	38%	12%	25 Days	\$79.00	\$5	AI							\$1,638
Yang Ming	23%	28%	24 Days	\$79.00	\$5	AI							\$1,638
Evergreen	18%	22%	30 Days ⁴	\$79.00	\$5	AI					\$22	18.144 KT	\$2,067
APL	7%	9%	24 Days	\$79.00	\$5	AI							\$1,638
K Line	7%	2%	23 Days	\$79.00	\$5	AI							\$1,638
Sea-Land	4%	5%	20 Days	\$79.00	\$5	AI							\$1,638
Hanjin	2%	4%	22 Days	\$1,810 ¹	\$100 ¹	AI					\$399 ¹		\$2,309

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 575\4,577

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	25%	29%	11 Days	\$1,665 ¹	\$100 ¹	AI	AI				\$399 ¹		\$2,164
Senator	22%	9%	12 Days	\$104.00	\$7	AI	AI						\$2,165
Zim Line	18%	18%	12 Days	\$101.00	\$5	AI	AI					19 KT	\$2,067
Hyundai	15%	22%	12 Days	\$91.00	\$5	AI	AI				\$22		\$2,301
Mitsui OSK	9%	1%	12 Days	\$91.00	\$5	AI	AI						\$1,872
Cho Yang	7%	5%	11 Days	\$101.00	\$5	AI	AI						\$2,067
MWHL	4%	0%	16 Days ⁴	\$87.00	\$5	AI	AI						\$1,794
Evergreen	0%	6%	13 Days ⁴	\$93.00	\$5	AI	AI				\$22	18.144 KT	\$2,340
Neptune	0%	4%	21 Days	\$91.00	\$5	AI	AI						\$1,872

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 13\197

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	100%	7%	38 Days	\$128.00	\$5	AI							\$2,594
Hanjin	0%	69%	11 Days	\$141.00	\$5	AI					\$22		\$3,276
Yang Ming	0%	16%	24 Days	\$142.00	\$5	AI							\$2,867

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 37\1,645

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Yang Ming	41%	6%	14 Days	\$62.00	\$5	AI							\$1,307
Hanjin	30%	1%	15 Days	\$1,330 ¹	\$100 ¹	AI					\$399 ¹		\$1,829
Evergreen	24%	5%	18 Days	\$77.00	\$5	AI					\$429 ¹		\$2,028
Neptune	5%	0%	19 Days	\$62.00	\$5	AI							\$1,307
Senator	0%	22%	16 Days	\$86.00	\$7	AI							\$1,814
APL	0%	21%	16 Days	\$62.00	\$5	AI							\$1,307
Mitsui OSK	0%	17%	16 Days	\$62.00	\$5	AI							\$1,307
Sea-Land	0%	12%	12 Days	\$62.00	\$5	AI							\$1,307
OOCL	0%	10%	15 Days	\$62.00	\$5	AI							\$1,307
NYK Line	0%	3%	13 Days ⁴	\$62.00	\$5	AI							\$1,307

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 42\2,362

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	22%	13%	17 Days	\$1,510 ¹	AI	AI							\$1,510
OOCL	19%	11%	19 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
APL	9%	31%	21 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
Sea-Land	5%	10%	14 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
Mitsui OSK	0%	7%	22 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 180\2,430

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	33%	6%	22 Days	\$75.00	\$5	AI							\$1,560
Yang Ming	26%	16%	22 Days	\$75.00	\$5	AI							\$1,560
Evergreen	9%	15%	29 Days	\$75.00	\$5	AI				\$22	18.144 KT		\$1,989
Mitsui OSK	9%	8%	27 Days	\$75.00	\$5	AI							\$1,580
Hyundai	8%	12%	23 Days	\$74.00	\$5	AI				\$22			\$1,970
Cho Yang	6%	5%	21 Days	\$111.00	\$5	AI							\$2,262
APL	5%	2%	29 Days	\$75.00	\$5	AI							\$1,560
OOCL	3%	8%	25 Days	\$75.00	\$5	AI							\$1,560
Hanjin	1%	4%	22 Days	\$1,830	\$100 ¹	AI						\$399 ¹	\$2,329

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 100\990

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Neptune	46%	5%	19 Days ⁴	\$66.00	\$5	AI	9%						\$1,500
Evergreen	21%	26%	16 Days	\$57.00	\$5	AI	AI			\$22	18.144 KT		\$1,638
Yang Ming	10%	19%	13 Days	\$57.00	\$5	AI	9%						\$1,309
Zim Line	6%	0%	16 Days	\$49.00	\$5	AI	9%				19 KT		\$1,139
Mitsui OSK	5%	4%	16 Days	\$66.00	\$5	AI	9%						\$1,500
Hanjin	5%	1%	15 Days	\$1,350 ¹	\$100 ¹	AI	9%			\$399 ¹			\$1,849
Sea-Land	4%	17%	11 Days	\$66.00	\$5	AI	9%						\$1,500
K Line	2%	1%	13 Days	\$66.00	\$5	AI	9%						\$1,500
OOCL	1%	10%	14 Days	\$66.00	\$5	AI	9%						\$1,500
Senator	0%	16%	15 Days	\$72.00	\$7	AI	9%						\$1,667

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 105\1,428

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	27%	11%	10 Days	\$705.00 ¹	\$100 ¹	AI	43%	AI			\$399 ¹		\$1,507
Yang Ming	26%	41%	13 Days	\$40.00	\$5	\$26	43%						\$1,720
Sea-Land	16%	6%	11 Days	\$40.00	\$5	AI	43%				\$22		\$1,642
OOCL	13%	2%	11 Days	\$40.00	\$5	AI	43%				\$22		\$1,642
Mitsui OSK	10%	8%	12 Days	\$40.00	\$5	AI	43%				\$22		\$1,642
Neptune	5%	2%	13 Days	\$40.00	\$5	AI	43%				\$22		\$1,642
NYK Line	1%	6%	13 Days	\$40.00	\$5	AI	43%				\$22		\$1,642
Maersk	1%	5%	11 Days	\$40.00	\$5	AI	43%				\$22		\$1,642
K Line	1%	1%	13 Days	\$40.00	\$5	AI	43%				\$2		\$1,642
APL	0%	8%	11 Days	\$40.00	\$5	AI	43%				\$22		\$1,642

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 58\752

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	43%	4%	21 Days	\$80.00	\$5	AI							\$1,658
NYK Line	24%	2%	21 Days	\$80.00	\$5	AI							\$1,658
Sea-Land	17%	4%	19 Days	\$80.00	\$5	AI							\$1,658
Evergreen	14%	3%	18 Days	\$83.00	\$5	AI					\$22		\$2,145
Hyundai	2%	0%	19 Days	\$82.00	\$5	AI					\$22		\$2,126
MWHL	0%	76%	27 Days ⁴	\$1,700 ¹	AI	AI							\$1,700

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 45\60

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	44%	35%	28 Days	\$2,370 ¹	\$100 ¹	AI					\$399 ¹	18.144 KT	\$2,869
Hyundai	31%	27%	22 Days	\$112.00	\$5	\$429 ¹							\$2,711
Hanjin	24%	17%	25 Days	\$2,350 ¹	\$100 ¹	AI					\$399 ¹		\$2,849

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 193\3,386

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	24%	21%	17 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
CNFT	23%	11%	none										
Hanjin	17%	5%	13 Days	\$1,220 ¹	\$100 ¹	AI					\$399 ¹		\$1,719
Mitsui OSK	9%	10%	22 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
Evergreen	7%	5%	17 Days	\$1,240 ¹	\$100 ¹	AI					\$399 ¹	18.144 KT	\$1,739
Yang Ming	5%	3%	18 Days	\$62.00	\$5	AI							\$1,307
NYK Line	1%	0%	16 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: October 1997

Month\Year: 3\27

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	44%	21 Days	\$109.00	\$5	AI	15%						\$2,542
Cho Yang	0%	44%	20 Days	\$114.00	\$5	AI	15%						\$2,654