



# *Ocean Rate Bulletin*

## Raw Cotton:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

### **Market Share-September:**

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

### **Market Share-CY 1998:**

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

### **Ocean Rates:**

Ocean rates are applicable for November 30, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions**

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 32\1,536

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	56%	4%	24 Days <sup>4</sup>	\$1,395 <sup>1</sup>							\$399 <sup>1</sup>		\$1,794
Mitsui OSK	22%	13%	6 Days	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>								\$1,560
Zim Line	9%	2%	32 Days	\$102.00	\$2								\$2,028
Evergreen	6%	21%	29 Days	\$1,395 <sup>1</sup>							\$399 <sup>1</sup>		\$1,794
NYK Line	6%	9%	17 Days	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>								\$1,560
Yang Ming	0%	23%	25 Days	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>			\$520 <sup>1</sup>					\$2,080
APL	0%	7%	20 Days	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>								\$1,560
Sea-Land	0%	6%	23 Days <sup>4</sup>	\$1,520 <sup>1</sup>	\$40								\$1,560
K Line	0%	6%	23 Days	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>								\$1,560
OOCL	0%	3%	19 Days <sup>4</sup>	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>								\$1,560
P&O Nedlloyd	0%	3%	17 Days	\$1,520 <sup>1</sup>	\$40 <sup>1</sup>						\$399 <sup>1</sup>		\$1,959
Hyundai	0%	3%	19 Days	\$78.00	\$2						\$22		\$1,989

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 343\6,261

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Zim Line	39%	24%	15 Days	\$101.00	\$2							19 KT	\$2,009
Hanjin	29%	23%	28 Days <sup>4</sup>										
Hyundai	19%	23%	13 Days	\$91.00	\$2		3%				\$22		\$2,243
Cho Yang	3%	14%	14 Days	\$1,580 <sup>1</sup>									\$1,580
Senator	3%	8%	12 Days	\$104.00	\$2								\$2,067
OOCL	3%	4%	25 Days	\$1,650 <sup>1</sup>	\$40 <sup>1</sup>								\$1,690
Maersk	3%	2%	16 Days <sup>4</sup>	\$1,650 <sup>1</sup>	\$40 <sup>1</sup>								\$1,690

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 3\1,285

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	100%	3%	18 Days	\$1,195 <sup>1</sup>	\$40 <sup>1</sup>								\$1,235
Hanjin	0%	27%	24 Days <sup>4</sup>	\$1,045 <sup>1</sup>							\$399 <sup>1</sup>		\$1,444
Evergreen	0%	23%	19 Days	\$77.00	\$2						\$22		\$1,970
Mitsui OSK	0%	19%	13 Days	\$1,195 <sup>1</sup>	\$40 <sup>1</sup>								\$1,235
Yang Ming	0%	10%	17 Days	\$1,090 <sup>1</sup>	\$40 <sup>1</sup>			\$520 <sup>1</sup>					\$1,650
Sea-Land	0%	6%	8 Days <sup>4</sup>	\$1,195 <sup>1</sup>	\$40 <sup>1</sup>								\$1,235
OOCL	0%	4%	20 Days	\$1,195 <sup>1</sup>	\$40 <sup>1</sup>								\$1,235

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 65\1,301

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	22%	1%	23 Days	\$1,060							\$399 <sup>1</sup>		\$1,459
Mitsui OSK	18%	13%	22 Days	\$1,445 <sup>1</sup>	\$40 <sup>1</sup>								\$1,485
Cho Yang	17%	9%		\$111.00	\$2								\$2,204
NYK Line	9%	9%	22 Days	\$1,445 <sup>1</sup>	\$40 <sup>1</sup>								\$1,485
Evergreen	9%	9%	30 Days	\$1,060 <sup>1</sup>							\$399 <sup>1</sup>		\$1,454
Hanjin	8%	16%	25 Days <sup>4</sup>	\$1,060 <sup>1</sup>							\$399 <sup>1</sup>		\$1,459
Sea-Land	7%	14%	22 Days <sup>4</sup>	\$1,445 <sup>1</sup>	\$40 <sup>1</sup>								\$1,485
Yang Ming	5%	18%	28 Days	\$1,440 <sup>1</sup>	\$40 <sup>1</sup>			\$520 <sup>1</sup>					\$2,000
Hapag-Lloyd	3%	2%	23 Days <sup>4</sup>	\$188.00	\$2							21 KT	\$3,990
OOCL	0%	10%	23 Days <sup>4</sup>	\$1,445 <sup>1</sup>	\$40 <sup>1</sup>								\$1,485
APL	0%	6%	23 Days	\$1,175 <sup>1</sup>									\$1,175

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 4\926

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	50%	8%	14 Days	\$1,100 <sup>1</sup>	\$40 <sup>1</sup>		3%						\$1,173
OOCL	50%	7%	20 Days <sup>4</sup>	\$1,100 <sup>1</sup>	\$40 <sup>1</sup>		3%						\$1,173
Evergreen	0%	19%	22 Days	\$62.00	\$2		3%				\$22		\$1,713
Yang Ming	0%	18%	15 Days	\$1,100 <sup>1</sup>	\$40 <sup>1</sup>		3%	\$520 <sup>1</sup>					\$1,693
Hanjin	0%	17%	15 Days <sup>4</sup>	\$1,040 <sup>1</sup>							\$399 <sup>1</sup>		\$1,439
Sea-Land	0%	9%	14 Days <sup>4</sup>	\$1,100 <sup>1</sup>	\$40 <sup>1</sup>		3%						\$1,173
P&O Nedlloyd	0%	5%	14 Days	\$1,100 <sup>1</sup>	\$40 <sup>1</sup>		3%				\$399 <sup>1</sup>		\$1,572
Zim Line	0%	5%											
K Line	0%	3%	15 Days	\$1,100 <sup>1</sup>	\$40 <sup>1</sup>		3%						\$1,173
Hyundai	0%	3%	14 Days	\$56.00	\$2		3%				\$22		\$1,593
APL	0%	3%	14 Days										

<sup>1</sup> Rate is per container

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 85\1,284

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:							Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.			
NYK Line	33%	16%	13 Days	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%					\$399 <sup>1</sup>		\$1,367
K Line	14%	7%	11 Days	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%					\$399 <sup>1</sup>		\$1,367
Yang Ming	12%	12%	14 Days	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%	\$520 <sup>1</sup>						\$1,488
APL	12%	7%	14 Days	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%					\$399 <sup>1</sup>		\$1,367
Hanjin	8%	4%	13 Days <sup>4</sup>	\$725.00 <sup>1</sup>								\$399 <sup>1</sup>		\$1,124
Sea-Land	7%	14%	12 Days <sup>4</sup>	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%					\$399 <sup>1</sup>		\$1,367
Evergreen	6%	10%	13 Days	\$725.00 <sup>1</sup>								\$399 <sup>1</sup>		\$1,124
Mitsui OSK	4%	14%	14 Days	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%					\$399 <sup>1</sup>		\$1,367
P&O Nedlloyd	2%	12%	14 Days	\$725.00 <sup>1</sup>	\$40 <sup>1</sup>		28%					\$399 <sup>1</sup>		\$1,367

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 49\360

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	49%	19%	15 Days <sup>4</sup>	\$1,600 <sup>1</sup>	\$40 <sup>1</sup>								\$1,640
NYK Line	31%	15%	23 Days	\$1,600 <sup>1</sup>	\$40 <sup>1</sup>								\$1,640
Madrigal	20%	39%	21 Days	\$655.00 <sup>1</sup>	\$100 <sup>1</sup>						\$300 <sup>1</sup>		\$1,055
Evergreen	0%	8%	23 Days	\$1,520 <sup>1</sup>							\$399 <sup>1</sup>		\$1,794
Mitsui OSK	0%	6%	17 Days	\$1,600 <sup>1</sup>	\$40 <sup>1</sup>								\$1,640
OOCL	0%	4%	25 Days	\$1,600 <sup>1</sup>	\$40 <sup>1</sup>								\$1,640
Hanjin	0%	3%	18 Days <sup>4</sup>	\$1,520 <sup>1</sup>							\$399 <sup>1</sup>		\$1,439

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: September 1998

Month\Year: 10\420

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	8%	20 Days <sup>4</sup>	\$1,095 <sup>1</sup>							\$399 <sup>1</sup>		\$1,494
OOCL	0%	20%	15 Days										
China National	0%	13%		\$1,050									\$1,050
Mitsui OSK	0%	13%	16 Days										
Yang Ming	0%	8%	20 Days	\$1,090 <sup>1</sup>	\$40 <sup>1</sup>			\$520 <sup>1</sup>					\$1,650
Sea-Land	0%	7%	24 Days										
COSCO	0%	4%	24 Days <sup>4</sup>	\$1,510 <sup>1</sup>									\$1,510

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.