

Ocean Rate Bulletin



Raw Cotton:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during September 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 2000.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 2000. Source: PIERS, September 2000.

Market Share-CY 2000:

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for November 30, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 83.0 \ 1,806.2

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|------------|-----------|------------|--------------------|----------------|------------|--------------------|-------------|----------------------|
| Mitsui OSK | 46% | 19% | 17 Days | \$1,650 ¹ | | | | | | | \$399 ¹ | | \$2,049 |
| APL | 17% | 16% | 17 Days | \$1,350 ¹ | | | | | | | | | \$1,350 |
| Senator | 13% | 8% | | | | | | | | | | | |
| P&O Nedlloyd | 8% | 7% | 13 Days | | | | | | | | | | |
| OOCL | 7% | 10% | 19 Days | \$1,400 ¹ | | | | \$520 ¹ | | | \$399 ¹ | | \$1,969 |
| Hanjin | 5% | 2% | 22 Days | \$100 | \$11 | | | \$22 | | | | | \$2,594 |
| Evergreen | 4% | 21% | 24 Days | | | | | | | | | | |
| Yang Ming | 0% | 11% | 25 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$1,920

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 179.0 \ 1,962.1

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|--------------------|----------------|------------|--------------------|-------------|----------------------|
| Hyundai | 25% | 15% | 12 Days | \$91 | \$11 | | | \$22 | | | | | \$2,419 |
| Mitsui OSK | 23% | 21% | 12 Days | \$1,622 ¹ | | | | | | | \$399 ¹ | | \$2,021 |
| Hanjin | 20% | 17% | 12 Days | | | | | | | | | | |
| NYK Line | 17% | 9% | 13 Days | | | | | | | | | | |
| Zim Line | 11% | 5% | | | | | | | | | | | |
| OOCL | 3% | 5% | 17 Days | \$1,372 ¹ | | | | \$520 ¹ | | | \$399 ¹ | | \$2,291 |
| APL | 1% | 4% | 12 Days | \$1,900 ¹ | \$220 ¹ | | | | | | | | \$2,120 |
| Senator | 1% | 0% | 12 Days | | | | | | | | | | |
| Evergreen | 0% | 8% | 15 Days | | | | | | | | | | |
| Maersk-SeaLand | 0% | 6% | 15 Days | \$1,400 ¹ | \$220 ¹ | | | | | | | | \$1,620 |
| Yang Ming | 0% | 4% | 16 Days | \$1,550 ¹ | \$220 ¹ | | | | | | | | \$1,770 |
| P&O Nedlloyd | 0% | 3% | 15 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$2,230

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 2.0 \ 332.0

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|--------------------|-------------|----------------------|
| Mitsui OSK | 100% | 43% | 27 Days | \$2,375 ¹ | | | | | | | \$399 ¹ | | \$2,774 |
| OOCL | 0% | 42% | 21 Days | | | | | | | | | | |
| APL | 0% | 7% | 23 Days | \$1,365 ¹ | | | | | | | | | \$1,365 |
| Evergreen | 0% | 3% | 16 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$2,774

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 123.0 \ 2,887.2

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|--------------------|-------------|----------------------|
| APL | 59% | 31% | 14 Days | \$1,200 ¹ | | | | | | | | | \$1,200 |
| Evergreen | 23% | 17% | 16 Days | | | | | | | | | | |
| Yang Ming | 10% | 11% | 16 Days | | | | | | | | | | |
| Hyundai | 9% | 3% | 14 Days | \$59 | \$11 | | | \$22 | | | | | \$1,795 |
| OOCL | 0% | 13% | 15 Days | | | | | | | | | | |
| Mitsui OSK | 0% | 9% | 14 Days | \$1,350 ¹ | | | | | | | \$399 ¹ | | \$1,749 |
| P&O Nedlloyd | 0% | 6% | 15 Days | | | | | | | | | | |
| Hapag-Lloyd | 0% | 3% | 27 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$1,279

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 84.0 \ 1,928.5

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|--------------------|----------------|------------|--------------------|-------------|----------------------|
| Mitsui OSK | 40% | 24% | 25 Days | \$1,160 ¹ | | | | | | | \$399 ¹ | | \$1,559 |
| Hyundai | 18% | 4% | 31 Days | \$74 | \$11 | | | \$22 | | | | | \$2,087 |
| Maersk-SeaLand | 8% | 3% | 24 Days | \$1,850 ¹ | \$220 ¹ | | | \$200 ¹ | | | | | \$2,270 |
| APL | 6% | 18% | 25 Days | \$1,695 ¹ | \$220 ¹ | | | | | | | | \$1,915 |
| Senator | 6% | 10% | 14 Days | | | | | | | | | | |
| K Line | 6% | 2% | 25 Days | \$725 ¹ | | | | | | | | | \$725 |
| OOCL | 5% | 19% | 30 Days | \$910 ¹ | | | | \$520 ¹ | | | \$399 ¹ | | \$1,829 |
| Evergreen | 5% | 9% | | | | | | | | | | | |
| NYK Line | 5% | 5% | 26 Days | | | | | | | | | | |
| P&O Nedlloyd | 1% | 4% | 19 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$1,724

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 56.0 \ 2,207.9

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|--------------------|----------------|------------|--------------------|-------------|----------------------|
| Maersk-SeaLand | 39% | 9% | 13 Days | \$1,400 ¹ | \$220 ¹ | | 6% | | | | | | \$1,704 |
| Hyundai | 30% | 14% | 13 Days | \$56 | \$11 | | 6% | \$22 | | | | | \$1,802 |
| Mitsui OSK | 21% | 9% | 12 Days | \$1,300 ¹ | | | | | | | \$399 ¹ | | \$1,699 |
| Yang Ming | 9% | 11% | 14 Days | | | | | | | | | | |
| APL | 0% | 17% | 12 Days | \$950 ¹ | | | | | | | | | \$950 |
| OOCL | 0% | 16% | 16 Days | \$1,050 ¹ | | | | \$520 ¹ | | | \$399 ¹ | | \$2,319 |
| Evergreen | 0% | 16% | 18 Days | | | | | | | | | | |
| P&O Nedlloyd | 0% | 4% | 15 Days | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$1,735

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 58.0 \ 761.7

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|--------------------|-------------|----------------------|
| P&O Nedlloyd | 24% | 14% | 12 Days | | | | | | | | | | |
| NYK Line | 22% | 7% | 12 Days | | | | | | | | | | |
| Evergreen | 12% | 10% | 12 Days | | | | | | | | | | |
| Mitsui OSK | 10% | 16% | 12 Days | \$1,250 ¹ | | | | | | | \$399 ¹ | | \$1,649 |
| K Line | 10% | 10% | 13 Days | \$1,000 ¹ | | | | | | | | | \$1,000 |
| Senator | 10% | 2% | 12 Days | | | | | | | | | | |
| Maersk-SeaLand | 7% | 10% | 11 Days | \$1,400 ¹ | \$220 ¹ | | 50% | | | | | | \$2,320 |
| APL | 3% | 19% | 12 Days | \$1,000 ¹ | | | | | | | | | \$1,000 |
| Hyundai | 0% | 4% | 12 Days | \$25 | \$11 | | 50% | \$22 | | | | | \$1,376 |
| Yang Ming | 0% | 4% | 13 Days | | | | | | | | | | |
| Lykes | 0% | 3% | | | | | | | | | | | |

¹ Rate is per container

Average Container Rate \$1,527

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 7.0 \ 410.3

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|--------------------|-------------|----------------------|
| Mitsui OSK | 57% | 10% | 15 Days | \$1,700 ¹ | | | | | | | \$399 ¹ | | \$2,099 |
| OOCL | 29% | 17% | 17 Days | | | | | | | | | | |
| Senator | 14% | 5% | | | | | | | | | | | |
| Evergreen | 0% | 28% | 20 Days | | | | | | | | | | |
| Hyundai | 0% | 13% | 15 Days | \$82 | \$11 | | | \$22 | | | | | \$2,243 |
| Trans-Pacific | 0% | 11% | | \$850 ¹ | | | | | | | | | \$850 |
| Yang Ming | 0% | 8% | 19 Days | | | | | | | | | | |
| APL | 0% | 8% | 15 Days | \$1,500 ¹ | | | | | | | | | \$1,500 |

¹ Rate is per container

Average Container Rate \$2,099

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: September 2000

Month\Year: 34.0 \ 141.5

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | <i>Size</i> | <i>ContainerRate</i> | |
|----------------|---------------------|---------------------|---------------------|----------------------|--------------------|-----------|------------|------------|----------------|------------|--------------------|----------------------|---------|
| | | | | | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| Yang Ming | 65% | 19% | 24 Days | | | | | | | | | | |
| APL | 35% | 16% | 28 Days | \$1,165 ¹ | | | | | | | | | \$1,165 |
| P&O Nedlloyd | 0% | 21% | 17 Days | | | | | | | | | | |
| Evergreen | 0% | 20% | 30 Days | | | | | | | | | | |
| OOCL | 0% | 14% | 27 Days | | | | | | | | | | |
| Mitsui OSK | 0% | 10% | 23 Days | \$1,365 ¹ | | | | | | | \$399 ¹ | | \$1,764 |

¹ Rate is per container

Average Container Rate \$1,165