

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 1\1992

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	32%	30 Days	\$250.00	\$100 ¹				AI			20 KT	\$5,100
APL	0%	16%	24 Days	\$247.00	\$5				\$34			18 KT	\$5,148
Hanjin	0%	12%	22 Days										

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 163\1,020

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	47%	48%	11 Days	\$184.00	\$5		AI		AI				\$3,402
Hyundai	16%	20%	12 Days	\$179.00	\$5		AI		AI			18 KT	\$3,312
K Line	16%	11%	12 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294
Evergreen	14%	5%	14 Days ⁴	\$326.00	\$5		AI		AI			18 KT	\$5,958
APL	2%	2%	17 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294
OOCL	2%	2%	12 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294
Sea-Land	1%	4%	15 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294
Cho Yang	1%	3%	11 Days	\$159.00	\$5		AI		AI			18 KT	\$2,952 ²
COSCO	1%	2%	16 Days	\$3,500 ¹	AI		AI		\$350 ¹				\$3,850 ²
NYK Line	1%	1%	12 Days	\$178.00	\$5		AI		AI			18 KT	\$3,294

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 84\582

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	36%	24%	19 Days ⁴	\$4,550 ¹	AI				AI				\$4,550 ²
Hanjin	30%	29%	15 Days	\$161.00	\$5				AI			18 KT	\$2,988 ²
Hyundai	11%	17%	16 Days	\$204.00	\$5				AI			18 KT	\$3,762
Cho Yang	8%	1%	15 Days	\$3,580 ¹	\$100 ¹				AI				\$3,680
Mitsui OSK	4%	2%	16 Days	\$204.00	\$5				AI			18 KT	\$3,762
Hapag-Lloyd	4%	1%	19 Days	\$204.00	\$5				AI			18 KT	\$3,762
APL	4%	1%	16 Days	\$204.00	\$5				AI			18 KT	\$3,762
K Line	1%	2%	16 Days	\$204.00	\$5				AI			18 KT	\$3,762
Yang Ming	1%	0%	15 Days	\$204.00	\$5				AI			18 KT	\$3,762
NYK Line	1%	0%	15 Days	\$204.00	\$5				AI			18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 6\43

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	50%	42%	19 Days										
COSCO	33%	23%	18 Days	\$5,600 ¹	\$80 ¹		AI		\$280 ¹				\$5,962 ²
Evergreen	17%	14%	19 Days										

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 3\212

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	78%	22%	25 Days	\$247.00	\$5				AI			18 KT	\$4,536
Hanjin	22%	12%	22 Days	\$252.00	\$5				AI			18 KT	\$4,626
OOCL	0%	16%	25 Days	\$247.00	\$5				AI			18 KT	\$4,536
APL	0%	12%	29 Days	\$247.00	\$5				AI			18 KT	\$4,536

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 75\444

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	54%	40%	16 Days	\$221.00	\$5		9%		AI			18 KT	\$4,426
K Line	14%	14%	14 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Yang Ming	13%	11%	13 Days	\$218.00	\$5		9%		AI			18 KT	\$4,367
Hanjin	11%	16%	15 Days	\$224.00	\$5		9%		AI			18 KT	\$4,485
NYK Line	6%	4%	17 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329
Hapag-Lloyd	1%	1%	18 Days	\$267.00	\$5		9%		AI			18 KT	\$5,329

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 7\35

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	30%	6%	21 Days	\$247.00	\$5				\$34			18 KT	\$5,148 ¹⁸
Hanjin	15%	23%	17 Days	\$202.00	\$5				AI			18 KT	\$3,726 ¹⁸
COSCO	15%	9%	27 Days	\$4,210	AI				AI			18 KT	\$4,210
NYK Line	15%	8%	20 Days	\$247.00	\$5				\$34			18 KT	\$5,148 ¹⁸
Evergreen	15%	3%	18 Days	\$240.00	\$5				\$34			18 KT	\$5,022 ¹⁸
Hapag-Lloyd	8%	3%	24 Days	\$247.00	\$5				\$34			18 KT	\$5,148 ¹⁸
Hyundai	2%	23%	19 Days	\$243.00	\$5				AI			18 KT	\$4,464 ¹⁷

¹⁷ Rate is based on YY movement not SY.

¹⁸

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 723\5,286

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	26%	25%	10 Days	\$180.00	\$5		43%		AI			18 KT	\$4,723
K Line	20%	20%	13 Days	\$154.00	\$5		43%		AI				\$4,054
COSCO	15%	9%	13 Days	\$220.00	AI		AI		AI			18 KT	\$3,960
Hyundai	12%	7%	12 Days	\$159.00	\$5		43%		AI			15 KT	\$4,183
Mitsui OSK	9%	9%	12 Days	\$154.00	\$5		43%		AI				\$4,054
Evergreen	6%	5%	13 Days	\$162.00	\$5		43%		AI			15 KT	\$4,260
NYK Line	4%	5%	13 Days	\$154.00	\$5		43%		AI				\$4,054
Sea-Land	3%	4%	11 Days	\$154.00	\$5		43%		AI				\$4,054
OOCL	3%	3%	11 Days	\$154.00	\$5		43%		AI				\$4,054
Maersk	2%	2%	11 Days	\$154.00	\$5		43%		AI				\$4,054

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 2\147

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	100%	4%	23 Days	\$247.00	\$5	\$34						18 KT	\$5,148 ²
APL	0%	24%	24 Days	\$247.00	\$5			\$34				18 KT	\$5,148 ²
OOCL	0%	23%	24 Days	\$247.00	\$5	\$34						18 KT	\$5,148 ²

² Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 4\38

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	65%	10%	25 Days	\$243.00	\$5		15%		\$34			18 KT	\$5,732
Mitsui OSK	22%	11%	21 Days	\$247.00	\$5		15%		\$34			18 KT	\$5,815
COSCO	11%	7%	29 Days	\$4,900 ¹	AI		AI		AI			18 KT	\$4,900 ²
Maersk	1%	6%	20 Days	\$247.00	\$5		15%		\$34			18 KT	\$5,815
Cho Yang	0%	21%	20 Days	\$3,265 ¹	\$100 ¹		15%		AI			18 KT	\$3,855

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 1,071\7,860

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	17%	8%	11 Days	\$220.00	AI		AI		AI			18 KT	\$3,960
Mitsui OSK	15%	14%	10 Days	\$154.00	\$5		43%		AI				\$4,054
K Line	14%	20%	10 Days	\$154.00	\$5		43%		AI				\$4,054
Hyundai	12%	7%	10 Days	\$159.00	\$5		43%		AI			15 KT	\$4,183
Hanjin	10%	9%	11 Days	\$180.00	\$5		43%		AI				\$4,723
APL	8%	8%	10 Days	\$154.00	\$5		43%		AI				\$4,054
Evergreen	7%	7%	12 Days	\$162.00	\$5		43%		AI			15 KT	\$4,260
OOCL	7%	6%	10 Days	\$154.00	\$5		43%		AI				\$4,054
NYK Line	4%	4%	11 Days	\$154.00	\$5		43%		AI				\$4,054
Maersk	4%	4%	10 Days	\$154.00	\$5		43%		AI				\$4,054

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: August 1997

Month\Year: 95\593

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	34%	30%	20 Days	\$161.00	\$5				AI			18 KT	\$2,988 ²
COSCO	27%	22%	16 Days	\$4,550 ¹	AI				AI				\$4,550 ²
Hyundai	17%	18%	14 Days	\$204.00	\$5				AI			18 KT	\$3,762
Evergreen	11%	10%	15 Days ³	\$241.00	\$5				AI			18 KT	\$4,428
P&O Nedlloyd	4%	9%	17 Days	\$204.00	\$5				AI			18 KT	\$3,762
Cho Yang	4%	1%	20 Days	\$3,580 ¹	\$100 ¹				AI				\$3,680 ²
OOCL	2%	1%	12 Days	\$204.00	\$5				AI			18 KT	\$3,762
Sea-Land	2%	0%	22 Days ³	\$204.00	\$5				AI			18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.