
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: October 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Evergreen	50%	40%	27 Days	\$250.00	\$7				AI		20 KT	\$5,140
OOCL	50%	13%	29 Days	\$247.00	\$7				\$46		18 KT	\$5,400
NYK Line	0%	46%	29 Days	\$247.00	\$7				\$46		18 KT	\$5,400
Mitsui OSK	0%	1%	25 Days	\$247.00	\$7				\$46		18 KT	\$5,400

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	45%	42%	12 Days	\$170.00	\$7		3%		\$36			18 KT	\$3,926
Hyundai	23%	27%	26 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
OOCL	7%	3%	18 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
Mexican Line	6%	1%	14 Days	\$192.00	\$7		3%		AI			18 KT	\$3,686
Cho Yang	5%	4%	14 Days	\$170.00	\$7		3%		AI			18 KT	\$3,278
APL	4%	6%	12 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
Kline	4%	4%	12 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
Mitsui OSK	4%	3%	18 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574
Evergreen	1%	3%	12 Days	\$188.00	\$7		3%		AI			18 KT	\$3,612
Sea-Land	1%	2%	15 Days	\$186.00	\$7		3%		AI			18 KT	\$3,574

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	53%	47%	15 Days	\$237.00	\$7					\$36		18 KT	\$5,040
Evergreen	15%	10%	19 Days	\$240.00	\$7					AI		18 KT	\$4,464 ²
COSCO	10%	10%	16 Days										
Mexican Line	6%	8%	16 Days	\$262.00	\$7					AI		18 KT	\$4,842 ²
K Line	5%	3%	17 Days	\$204.00	\$5					AI		18 KT	\$3,762
NYK Line	3%	3%	17 Days	\$204.00	\$5					AI		18 KT	\$3,762
Cho Yang	2%	4%	17 Days	\$3,580 ¹	\$140 ¹					AI		18 KT	\$3,720 ²
Hyundai	2%	4%	16 Days	\$241.00	\$7					AI		18 KT	\$4,464 ²
Mitsui OSK	2%	3%	17 Days	\$204.00	\$5					AI		18 KT	\$3,762 ²
OOCL	2%	1%	17 Days	\$204.00	\$5					AI		18 KT	\$3,762

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

Monthly Market Share For: October 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Mitsui OSK	89%	84%	28 Days	\$247.00	\$7				\$46		18 KT	\$5,600
Hanjin	6%	3%	23 Days	\$252.00	\$7				\$36		18 KT	\$5,310
Evergreen	6%	1%	27 Days	\$228.00	\$7				\$34		20 KT	\$4,842
Sea-Land	0%	8%	28 Days	\$247.00	\$7				\$46		18 KT	\$5,600

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	62%	43%	16 Days	\$221.00	\$7		9%		AI		18 KT	\$4,462 ²
K Line	8%	15%	17 Days ⁵	\$326.00	\$7		9%		\$46		11 KT	\$4,492
Cho Yang	8%	4%	21 Days	\$4,150 ¹	\$140 ¹		9%		AI		18 KT	\$4,664
Yang Ming	6%	9%	14 Days	\$221.00	\$7		9%		AI		18 KT	\$4,462
Hanjin	4%	14%	17 Days	\$224.00	\$7		9%		AI		19 KT	\$4,521
Mitsui OSK	4%	2%	15 Days	\$326.00	\$7		9%		\$46		11 KT	\$4,492
OOCL	4%	2%	17 Days ⁵	\$326.00	\$7		9%		\$46		11 KT	\$4,492
NYK Line	3%	8%	17 Days ⁵	\$326.00	\$7		9%		\$46		11 KT	\$4,492
Neptune	0%	0%	17 Days ⁵	\$326.00	\$7		9%		\$46		11 KT	\$4,492

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: October 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
OOCL	100%	2%	18 Days	\$247.00	\$7				\$972 ¹		18 KT	\$5,544
Sea-Land	0%	26%	18 Days	\$247.00	\$7				\$972 ¹		18 KT	\$5,544
NYK Line	0%	22%	18 Days	\$247.00	\$7				\$972 ¹		18 KT	\$5,544

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
K Line	22%	20%	15 Days	\$171.00	\$7		47%			AI		18 KT	\$4,651
COSCO	19%	17%	13 Days										
Hanjin	17%	10%	10 Days	\$183.00	\$7		47%			AI		18 KT	\$4,968
Pacific Express	11%	5%	15 Days ⁵	\$4,005 ¹	AI		AI			AI		18 KT	\$4,005 ²
Mexican Line	7%	17%	13 Days	\$166.00	\$7		47%			AI		18 KT	\$4,518
Evergreen	7%	9%	13 Days	\$162.00	\$7		47%			AI		15 KT	\$3,677
Mitsui OSK	6%	6%	13 Days	\$171.00	\$7		47%			AI		18 KT	\$4,651
Hyundai	2%	4%	13 Days	\$179.00	\$7		47%			AI		15 KT	\$4,076
Cho Yang	2%	4%	13 Days	\$171.00	\$7		47%			AI		18 KT	\$4,651
APL	1%	2%	11 Days	\$171.00	\$7		47%			AI		18 KT	\$4,651

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Frozen Beef Primals

Monthly Market Share For: October 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
P&O Nedlloyd	100%	3%	24 Days	\$247.00	\$7				\$46		18 KT	\$5,400
Mitsui OSK	0%	73%	26 Days	\$247.00	\$7				\$46		18 KT	\$5,400
Maersk	0%	7%	24 Days	\$247.00	\$7				\$46		18 KT	\$5,400

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	53%	16%	20 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111
COSCO	47%	9%	20 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111
Maersk	0%	36%	20 Days	\$247.00	\$7		16%		\$46			18 KT	\$6,111

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	23%	17%	11 Days	\$429.00	AI		AI		AI			11 KT	\$4,719
K Line	15%	16%	10 Days	\$171.00	\$7		47%		AI			18 KT	\$4,651
Mexican Line	14%	15%	10 Days	\$166.00	\$7		47%		AI			18 KT	\$4,518
Mitsui OSK	12%	11%	11 Days	\$171.00	\$7		47%		AI			18 KT	\$4,651
Pacific Express	11%	6%	13 Days ⁵	\$4,005 ¹	AI		AI		AI			18 KT	\$4,005 ²
Evergreen	7%	9%	11 Days ⁵	\$162.00	\$7		47%		AI			15 KT	\$3,677 ²
Hanjin	5%	4%	11 Days	\$183.00	\$7		47%		\$34				\$4,968
NYK Line	4%	6%	11 Days	\$171.00	\$7		47%		AI			18 KT	\$4,651
APL	4%	2%	11 Days	\$171.00	\$7		47%		AI			18 KT	\$4,651
Hyundai	2%	2%	11 Days	\$182.00	\$7		47%		AI			15 KT	\$4,118

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	25%	11%	13 Days	\$241.00	\$7				AI			18 KT	\$4,464 ²
Hanjin	20%	36%	19 Days	\$237.00	\$7				\$36			18 KT	\$5,040 ²
Mitsui OSK	5%	11%	12 Days	\$207.00	\$7				AI			18 KT	\$3,852

² Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: October 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	75%	8%	25 Days ³	\$209.00	\$7			\$144				19 KT	\$4,248
APL	25%	64%	22 Days	\$209.00	\$7			\$144				19 KT	\$4,248
Mitsui OSK	0%	8%	24 Days	\$209.00	\$7			\$144				19 KT	\$4,248
Maersk	0%	3%	22 Days ³	\$209.00	\$7			\$144				19 KT	\$4,248
OOCL	0%	3%	15 Days	\$209.00	\$7			\$144				19 KT	\$4,248

³ Transit time is based on departure from Tacoma, WA.