

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 3.0 \ 3.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	100%	100%	14 Days	\$223								20 KT	\$4,014

*Average Container Rate* \$4,014

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 190.9 \ 228.9

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	50%	56%	17 Days	\$164	\$4				\$36			18 KT	\$3,672
Evergreen	41%	34%	14 Days	\$151	\$4							18 KT	\$2,790
Hyundai	5%	6%	14 Days	\$179	\$4							18 KT	\$3,294
K Line	2%	1%	17 Days	\$151	\$4							18 KT	\$2,790
NYK Line	1%	1%	14 Days	\$151	\$4							18 KT	\$2,790
Cho Yang	1%	1%	13 Days <sup>4</sup>	\$159	\$4							18 KT	\$2,934

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

*Average Container Rate* \$3,258

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 85.2 \ 122.6

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	42%	41%	15 Days	\$161	\$4							15 KT	\$2,970 <sup>2</sup>
Hyundai	17%	21%	16 Days	\$187	\$4							18 KT	\$3,438
COSCO	10%	8%	17 Days <sup>4</sup>	\$4,550 <sup>1</sup>									\$4,550 <sup>2</sup>
Cho Yang	6%	4%	20 Days	\$3,850 <sup>1</sup>	\$80 <sup>1</sup>								\$3,660 <sup>2</sup>
Zim Line	5%	4%	16 Days	\$2,550 <sup>1</sup>	\$4								\$2,630
Mitsui OSK	5%	4%	16 Days	\$162	\$4							18 KT	\$2,988
Yang Ming	4%	3%	17 Days	\$187	\$4				\$46			18 KT	\$4,266
Sea-Land	4%	2%	14 Days	\$162	\$4							18 KT	\$2,988
K Line	3%	6%	14 Days	\$162	\$4							18 KT	\$2,988
Hapag-Lloyd	3%	4%	14 Days	\$162	\$4							18 KT	\$2,988

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$3,288

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 6.5 \ 20.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	31%	30%	18 Days	\$240	\$4							19 KT	\$4,392
Hanjin	31%	30%	16 Days	\$248								19 KT	\$4,464
Evergreen	15%	10%	23 Days	\$247	\$4							19 KT	\$4,518
Mitsui OSK	15%	10%	18 Days	\$162	\$4				\$46			18 KT	\$3,744
COSCO	8%	20%	20 Days	\$5,600 <sup>1</sup>	\$82 <sup>1</sup>			\$280 <sup>1</sup>					\$5,962

<sup>1</sup> Rate is per container

**Average Container Rate** \$4,455

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 56.9 \ 82.0

*Surcharges:*

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	53%	43%	15 Days	\$185	\$4		4%					18 KT	\$3,535
K Line	20%	26%	16 Days	\$188	\$4		4%	\$34				18 KT	\$4,203
Yang Ming	10%	9%	16 Days	\$218	\$4		4%					18 KT	\$4,153
Hyundai	4%	10%	17 Days	\$215	\$4		4%					18 KT	\$4,097
NYK Line	4%	4%	15 Days	\$188	\$4		4%	\$34				18 KT	\$4,203
OOCL	4%	2%	15 Days <sup>4</sup>	\$188	\$4		4%	\$34				18 KT	\$4,203
Mitsui OSK	2%	2%	14 Days	\$188	\$4		4%	\$34				18 KT	\$4,203
Hanjin	2%	1%	13 Days	\$170	\$4		4%					18 KT	\$3,254
Hapag-Lloyd	2%	1%	13 Days	\$188	\$4		4%	\$34				18 KT	\$4,203
	2%	1%	13 Days	\$188	\$4		4%	\$34				18 KT	\$4,203

4 Transit time is based on departure from Long Beach, CA.

*Average Container Rate* \$3,832

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 5.4 \ 5.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	8100%	81%	20 Days										
Evergreen	9%	9%	21 Days	\$240	\$4			\$34				18 KT	\$5,004
OOCL	9%	9%	16 Days <sup>4</sup>	\$247	\$4			\$34				18 KT	\$5,130

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$5,067

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 622.1 \ 1,286.2

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	28%	29%	12 Days	\$180	\$4		35%						\$4,446
Hyundai	15%	17%	14 Days	\$159	\$4		35%				15 KT		\$3,936
K Line	14%	16%	21 Days	\$154	\$4		35%						\$3,814
COSCO	13%	9%	12 Days	\$188							18 KT		\$3,384
APL	11%	10%	14 Days	\$154	\$4		35%						\$3,814
Mitsui OSK	11%	10%	14 Days	\$154	\$4		35%						\$3,814
Evergreen	3%	4%	12 Days	\$151	\$4		35%				15 KT		\$3,741
NYK Line	3%	3%	11 Days	\$154	\$4		35%						\$3,814
Yang Ming	3%	2%	12 Days	\$157	\$4		35%						\$3,887
Maersk	3%	2%	12 Days	\$154	\$4		35%						\$3,814

Average Container Rate \$3,948

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 3.0 \ 8.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	33%	50%	21 Days	\$243	\$4		9%	\$34				18 KT	\$5,452 <sup>2</sup>
Hyundai	33%	12%	19 Days	\$235	\$4		9%					20 KT	\$4,683
K Line	33%	12%	18 Days	\$247	\$4		9%	\$34				18 KT	\$5,530
Mitsui OSK	0%	19%	19 Days	\$247	\$4		9%	\$34				18 KT	\$5,530
Hapag-Lloyd	0%	6%	18 Days	\$247	\$4		9%	\$34				18 KT	\$5,530

<sup>2</sup> Rate is based on a CY-CY movement, not CFS-CY

**Average Container Rate** \$5,222

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 1,134.5 \ 2,170.

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	21%	21%	13 Days	\$159	\$4		35%					15 KT	\$3,936
K Line	17%	18%	12 Days	\$154	\$4		35%						\$3,814
Hanjin	15%	16%	10 Days	\$180	\$4		35%					18 KT	\$4,446
Mitsui OSK	15%	14%	13 Days	\$154	\$4		35%						\$3,814
COSCO	8%	7%	12 Days	\$188								18 KT	\$3,384
APL	6%	6%	13 Days	\$154	\$4		35%						\$3,814
Maersk	4%	4%	11 Days	\$154	\$4		35%						\$3,814
OOCL	4%	4%	10 Days	\$154	\$4		35%						\$3,814
Evergreen	2%	5%	11 Days	\$129	\$4		35%					15 KT	\$3,207
NYK Line	2%	2%	9 Days	\$154	\$4		35%						\$3,814

Average Container Rate \$3,893

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: March 1998

Month\Year: 186.5 \ 265.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	20%	26%	17 Days	\$131	\$4							18 KT	\$2,430 <sup>2</sup>
P&O Nedlloyd	19%	14%	14 Days	\$162	\$4			\$36				18 KT	\$3,636
Hyundai	14%	12%	12 Days	\$187	\$4							18 KT	\$3,438
Mitsui OSK	11%	11%	11 Days	\$162	\$4				\$46			18 KT	\$3,816
COSCO	10%	8%	16 Days	\$4,550 <sup>1</sup>									\$4,550 <sup>2</sup>
Evergreen	6%	13%	15 Days <sup>3</sup>	\$159 <sup>1</sup>	\$4							21 KT	\$2,934
OOCL	6%	5%	13 Days	\$162	\$4				\$46			18 KT	\$3,816
Zim Line	5%	4%	12 Days	\$2,550 <sup>1</sup>	\$4								\$2,630
Cho Yang	4%	4%	18 Days	\$3,580 <sup>1</sup>	\$80							23 KT	\$3,660
Yang Ming	4%	4%	18 Days	\$187	\$4				\$46			18 KT	\$4,266

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,421