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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Beef Primals

*Monthly Market Share For: January 1998*

Month\Year: 3.0 \ 3.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	100%	100%	14 Days	\$223								20 KT	\$4,014

*Average Container Rate* \$4,014

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 38.0 \ 38.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	82%	82%	11 Days	\$164	\$4			\$36				18 KT	\$3,672
Hyundai	16%	16%	12 Days	\$179	\$4							18 KT	\$3,294
COSCO	3%	3%	13 Days	\$3,500 <sup>1</sup>				\$350 <sup>1</sup>					\$3,850 <sup>2</sup>

<sup>1</sup> Rate is per container

<sup>2</sup> Rate is based on a CY-CY movement, not CFS-CY

**Average Container Rate** \$3,617

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 37.4 \ 37.4

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	37%	37%	13 Days	\$161	\$4							18 KT	\$2,970 <sup>2</sup>
Hyundai	30%	30%	14 Days	\$187	\$4							18 KT	\$3,438
APL	5%	5%	14 Days	\$162	\$4				\$46			18 KT	\$3,816
K Line	5%	5%	14 Days	\$162	\$4				\$46			18 KT	\$3,816
Hapag-Lloyd	5%	5%	14 Days	\$162	\$4				\$46			18 KT	\$3,816
COSCO	3%	3%	21 Days	\$4,550 <sup>1</sup>								18 KT	\$4,550 <sup>2</sup>
Zim Line	3%	3%	18 Days <sup>4</sup>										
Mitsui OSK	2%	2%	14 Days	\$162	\$4				\$46			18 KT	\$3,816
Yang Ming	1%	1%	17 Days	\$204	\$6							18 KT	\$3,780

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

4 Transit time is based on departure from Long Beach, CA.

**Average Container Rate** \$3,357

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 3.5 \ 3.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
COSCO	43%	43%	16 Days	\$5,600 <sup>1</sup>	\$82 <sup>1</sup>			\$280 <sup>1</sup>					\$5,962
Hanjin	29%	29%	15 Days	\$248								19 KT	\$4,712
Hyundai	29%	29%	18 Days	\$247	\$4							19 KT	\$4,769

<sup>1</sup> Rate is per container

**Average Container Rate** \$5,264

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Beef Primals

*Monthly Market Share For: January 1998*

Month\Year: 0.5 \ 0.5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	100%	100%	23 Days	\$247	\$4			\$34				18 KT	\$5,130

*Average Container Rate* \$5,130

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 31.1 \ 31.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
K Line	37%	37%	15 Days	\$188	\$4		4%					18 KT	\$3,591
Evergreen	27%	27%	18 Days	\$172	\$4		4%					18 KT	\$3,292
Hyundai	21%	21%	13 Days	\$215	\$4		4%					18 KT	\$4,097
Yang Ming	6%	6%	17 Days	\$218	\$4		4%					18 KT	\$4,153
NYK Line	5%	5%	15 Days	\$188	\$4		4%					18 KT	\$3,591
Mitsui OSK	3%	3%	16 Days	\$188	\$4		4%					18 KT	\$3,591

*Average Container Rate* \$3,651

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Osaka, Japan

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 664.1 \ 664.1

*Surcharges:*

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	30%	30%	11 Days	\$180	\$4		35%						\$4,446
Hyundai	19%	19%	12 Days	\$159	\$4		35%				15 KT		\$1,936
K Line	18%	18%	11 Days	\$154	\$4		35%						\$3,814
Mitsui OSK	9%	9%	12 Days	\$154	\$4		35%						\$3,814
Evergreen	6%	6%	13 Days	\$151	\$4		35%				15 KT		\$3,741
COSCO	6%	6%	13 Days	\$188							18 KT		\$3,384
APL	4%	4%	12 Days	\$154	\$4		35%						\$3,814
NYK Line	3%	3%	12 Days	\$154	\$4		35%						\$3,814
Maersk	2%	2%	11 Days	\$154	\$4		35%						\$3,814
OOCL	1%	1%	14 Days	\$154	\$4		35%						\$3,814

*Average Container Rate* \$3,612

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 5.0 \ 5.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	60%	60%	25 Days	\$243	\$4		9%	\$34				18 KT	\$5,452 <sup>2</sup>
Mitsui OSK	30%	30%	17 Days	\$247	\$4		9%		\$46			18 KT	\$5,746
Hapag-Lloyd	10%	10%	19 Days	\$247	\$4		9%	\$46				18 KT	\$5,746

<sup>2</sup> Rate is based on a CY-CY movement, not CFS-CY

*Average Container Rate* \$5,570

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 1,035.9 \ 1,035.

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	21%	21%	11 Days	\$159	\$4		35%					15 KT	\$3,936
K Line	18%	18%	12 Days	\$154	\$4		35%						\$3,814

*Average Container Rate* \$3,880

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Beef Primals

Monthly Market Share For: January 1998

Month\Year: 79.0 \ 79.0

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hanjin	42%	42%	16 Days	\$161	\$4							18 KT	\$2,970 <sup>2</sup>
Evergreen	28%	28%	15 Days <sup>3</sup>	\$129	\$4							21 KT	\$2,793
Hanjin	17%	17%	10 Days	\$180	\$4		35%					18 KT	\$4,446
Mitsui OSK	13%	13%	10 Days	\$154	\$4		35%						\$3,814
	11%	11%	11 Days	\$162	\$4				\$46			18 KT	\$3,816
Hyundai	8%	8%	11 Days	\$187	\$4							18 KT	\$3,438
Evergreen	7%	7%	12 Days	\$151	\$4		35%					15 KT	\$3,741
APL	6%	6%	11 Days	\$154	\$4		35%						\$3,814
COSCO	5%	5%	11 Days	\$188								18 KT	\$3,384
OOCL	4%	4%	12 Days	\$154	\$4		35%						\$3,814
Maersk	4%	4%	10 Days	\$154	\$4		35%						\$3,814
Cho Yang	3%	3%	17 Days	\$104				\$26				23 KT	\$2,990
COSCO	3%	3%	18 Days	\$4,550 <sup>1</sup>									\$4,550 <sup>2</sup>
P&O Nedlloyd	3%	3%	18 Days	\$162	\$4				\$46			18 KT	\$3,816
Yang Ming	3%	3%	19 Days	\$204	\$4			\$34				18 KT	\$4,284
	3%	3%	19 Days	\$204	\$4			\$34				18 KT	\$4,284
NYK Line	2%	2%	12 Days	\$154	\$4		35%						\$3,814
OOCL	1%	1%	14 Days	\$162	\$4				\$46			18 KT	\$3,816

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## *Ocean Rate Bulletin*

- 1 Rate is per container
- 2 Rate is based on a CY-CY movement, not CFS-CY
- 3 Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$3,469