

# *Ocean Rate Bulletin*



## **Fresh Apples:**

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July 2002. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2002 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July 2002.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July 2002. Source: PIERS, July 2002.

### **Market Share-CY 2002:**

Each carrier's market share is based on the total number of containers shipped throughout the 2002 calendar year. Source: PIERS, 2002.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for September 30, 2002. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Sources identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 48.0 \ 208.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
NYK Line	35%	23%	20 Days									
OOCL	23%	25%	19 Days	\$3,200	\$140	\$40						\$3,380
Hyundai	21%	13%	30 Days <sup>3</sup>	\$2,300	\$140							\$2,440
Maersk-SeaLand	8%	18%	23 Days	\$3,700	\$140	\$40						\$3,880
APL	6%	1%	38 Days	\$2,350	\$140							\$2,490
MOL	4%	2%	19 Days									
Evergreen	2%	1%	22 Days <sup>3</sup>	\$2,100	\$140	\$40						\$2,280
Hanjin	0%	14%	25 Days	\$3,850	\$140	\$40						\$4,030

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,989

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 4.0 \ 43.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	50%	45%	24 Days	\$6.88 <sup>19</sup>	\$7 <sup>16</sup>	\$40		\$34 <sup>16</sup>				840 pkgs.	\$6,557
OOCL	25%	30%	23 Days	\$3,200	\$140	\$40				\$1800			\$5,180
APL	25%	16%	25 Days	\$2,900	\$140								\$3,040
Maersk-SeaLand	0%	5%	28 Days	\$4,700	\$140	\$40							\$4,880
Norasia	0%	5%											

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

**Average Container Rate** \$5,334

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 92.4 \ 1,081.8

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
COSCO	34%	19%	19 Days	\$5,260	\$140							\$5,400
Maersk-SeaLand	16%	19%	15 Days	\$3,300	\$140	\$40						\$3,480
OOCL	9%	5%	15 Days	\$2,900	\$140	\$40						\$3,080
Hyundai	8%	9%	16 Days <sup>3</sup>	\$2,200	\$140							\$2,340
Norasia	8%	1%										
Evergreen	6%	16%	15 Days <sup>3</sup>	\$2,000	\$140	\$40						\$2,180
China National	6%	4%										
NYK Line	6%	3%	15 Days	\$2,300	\$140							\$2,440
APL	3%	7%	14 Days	\$2,250	\$140							\$2,390
Hapag-Lloyd	3%	2%	15 Days									
Hanjin	0%	7%	19 Days	\$3,060	\$140	\$40						\$3,240
Yang Ming	0%	4%	18 Days	\$2,000	\$140							\$2,140
MOL	0%	4%	16 Days	\$2,800	\$140	\$40						\$2,980

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,911

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 199.6 \ 948.4

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	25%	16%	24 Days	\$3,200	\$140	\$40						\$3,380
NYK Line	25%	11%	31 Days									
Maersk-SeaLand	21%	33%	27 Days	\$3,700	\$140	\$40						\$3,880
Hapag-Lloyd	12%	8%	26 Days									
Norasia	5%	12%										
Hyundai	4%	7%	32 Days	\$2,300	\$140							\$2,440
APL	3%	7%	22 Days	\$2,350	\$140	\$40						\$2,530
MOL	3%	3%	20 Days	\$3,100	\$140	\$40						\$3,280
Yang Ming	1%	0%	27 Days	\$2,100	\$140							\$2,240

Average Container Rate \$3,428

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 19.0 \ 1,570.2

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Evergreen	37%	29%	16 Days <sup>3</sup>	\$2,000	\$140	\$40	3%						\$2,240
OOCL	21%	6%	14 Days	\$2,900	\$140	\$40							\$3,080
Maersk-SeaLand	16%	13%	13 Days	\$3,300	\$140	\$40	3%						\$3,579
APL	11%	4%	15 Days	\$2,250	\$140	\$40							\$2,430
NYK Line	11%	2%	16 Days	\$2,300	\$140								\$2,440
Yang Ming	5%	23%	15 Days	\$2,000	\$140		3%						\$2,200
Hanjin	0%	17%	17 Days	\$3,006	\$140	\$40	3%						\$3,276

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$2,665

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 39.1 \ 1.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	66%	67%	16 Days	\$3,200	\$140	\$40						\$3,380
Maersk-SeaLand	18%	24%	18 Days	\$3,700	\$140	\$40						\$3,880
APL	10%	6%	20 Days	\$2,350	\$140							\$2,490
Hanjin	3%	1%	20 Days	\$3,850	\$140	\$40						\$4,030
P&O Nedlloyd	3%	1%		\$3,100	\$140	\$40						\$3,280

Average Container Rate \$3,398

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 10.0 \ 124.0

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	50%	7%	27 Days	\$3,200	\$140	\$40						\$3,380
APL	30%	13%	20 Days	\$2,350	\$140	\$40						\$2,530
Maersk-SeaLand	10%	15%	26 Days	\$3,700	\$140	\$40						\$3,880
Hanjin	10%	11%	27 Days	\$3,850	\$140	\$40						\$4,030
Hyundai	0%	22%	27 Days	\$2,300	\$140							\$2,440
Hapag-Lloyd	0%	15%	20 Days									
NYK Line	0%	7%	27 Days	\$2,400	\$140							\$2,540
P&O Nedlloyd	0%	7%	21 Days	\$3,100	\$140	\$40						\$3,280
Norasia	0%	3%										

Average Container Rate \$3,240

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: July 2002

Month\Year 8.0 \ 92.2

Surcharges:

Carrie	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Maersk-SeaLand	63%	31%	20 Days	\$3,700	\$140	\$40	7%						\$4,139
MOL	25%	3%	24 Days	\$3,100	\$140	\$40							\$3,280
Yang Ming	13%	3%	20 Days										
Norasia	0%	12%											
Hanjin	0%	11%	23 Days	\$3,510	\$140	\$40	7%						\$3,936
Hapag-Lloyd	0%	10%	21 Days										
APL	0%	9%	18 Days	\$2,350	\$140								\$2,490
OOCL	0%	8%	19 Days	\$3,200	\$140	\$40							\$3,380
Hyundai	0%	7%	24 Days	\$2,300	\$140								\$2,440
Evergreen	0%	4%	19 Days <sup>3</sup>	\$2,100	\$140	\$40	7%						\$2,427

3 Transit time is based on departure from Tacoma, WA.

**Average Container Rate** \$3,894