

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during April 2004. The denominator represents the total number of TEU shipped, by all carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 2004.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 2004. Source: PIERS, April 2004.

Market Share-CY 2004:

Each carrier's market share is based on the total number of containers shipped throughout the 2004 calendar year. Source: PIERS, 2004.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle or Tacoma, WA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for June 30, 2004. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Iden through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions:

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 94.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	50%	49%	22									
Hanjin	50%	11%	19									
NYK Line	0%	19%	19									
Maersk-SeaLand	0%	11%	34	\$4,200	\$230	\$40						\$4,470
Hyundai	0%	6%										
Yang Ming	0%	4%	21	\$4,500	\$230							\$4,730

Average Container Rate

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Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 8.0 \ 14.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Norasia	75%	71%	14									
Hyundai	25%	14%	13									
P&O Nedlloyd	0%	14%	15	\$3,225	\$230	\$40						\$3,495

Average Container Rate

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 2.0 \ 34.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Hanjin	100%	6%	16									
NYK Line	0%	59%	24									
OOCL	0%	29%	19									
Maersk-SeaLand	0%	6%	26	\$5,200	\$230	\$40						\$5,470

Average Container Rate

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 252.0 \ 804.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
OOCL	23%	23%	22									
Hanjin	21%	19%	24									
Maersk-SeaLand	18%	29%	34	\$4,200	\$230	\$40						\$4,470
P&O Nedlloyd	9%	5%	21	\$3,425	\$230	\$40						\$3,695
NYK Line	7%	7%	22									
Hyundai	6%	4%										
APL	6%	3%	28	\$3,100	\$230							\$3,330
Evergreen	3%	5%	23	\$2,900	\$230	\$40						\$3,170
MOL	3%	2%	30	\$3,250	\$230	\$40						\$3,520
Yang Ming	2%	1%	25	\$4,500	\$230							\$4,730
Hatsu Marine Ltd.	2%	1%	23									
Hapag-Lloyd	1%	1%	24									
											<i>Average Container Rate</i>	\$3,995

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 236.0 \ 1,338.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Evergreen	40%	37%	13	\$2,575	\$230								\$2,805
Hatsu Marine Ltd.	31%	9%	13	\$2,800	\$230	\$40	5%						\$3,210
OOCL	12%	11%	12										
APL	7%	6%	17	\$3,000	\$230								\$3,230
NYK Line	4%	4%	13										
Maersk-SeaLand	3%	13%	16	\$3,800	\$230	\$40	5%						\$4,260
P&O Nedlloyd	3%	5%	12	\$3,125	\$230	\$40	4%						\$3,520
Yang Ming	1%	5%	13										
Hanjin	0%	8%	13										
Average Container Rate												\$3,059	

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 28.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		Size
OOCL	50%	50%	15										
Maersk-SeaLand	50%	36%	22	\$4,200	\$230	\$40							\$4,470
MOL	0%	7%	28	\$3,250	\$230	\$40							\$3,520
NYK Line	0%	7%	15										
<i>Average Container Rate</i>												\$4,470	

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 14.0 \ 123.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
P&O Nedlloyd	71%	28%	20	\$3,425	\$230	\$40						\$3,695
OOCL	14%	13%										
Hanjin	14%	11%										
Maersk-SeaLand	0%	34%	16	\$4,200	\$230	\$40						\$4,470
MOL	0%	4%	29	\$3,250	\$230	\$40						\$3,520
Evergreen	0%	3%	23	\$2,575	\$230							\$2,805
APL	0%	3%	27	\$3,100	\$230							\$3,330
Average Container Rate											\$3,695	

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Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 12.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	50%	33%	23										
MOL	50%	33%	15	\$3,000	\$230	\$40							\$3,270
Yang Ming	0%	17%	12										
Hanjin	0%	17%											
<i>Average Container Rate</i>												\$3,270	

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 4.0 \ 77.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate	
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	50%	8%	59										
P&O Nedlloyd	50%	5%	16	\$3,170	\$230	\$40	8%						\$3,694
Maersk-SeaLand	0%	28%	25	\$4,200	\$230	\$40	10%						\$4,890
NYK Line	0%	28%	16										
OOCL	0%	10%	17										
Hanjin	0%	8%											
Evergreen	0%	5%	18	\$2,425	\$230								\$2,655
MOL	0%	5%	18	\$3,250	\$230	\$40							\$3,520
Average Container Rate												\$3,694	

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Seattle/Tacoma/Portland Ports To Hong Kong

Fresh Apples

Monthly Market Share For: April 2004

Month\Year: 152.0 \ 1,046.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:						Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB		
Norasia	17%	12%	18									
Hyundai	17%	9%	18									
China Shipping	16%	5%	20									
Maruba Shipping	14%	5%	18	\$2,000								\$2,000
NYK Line	7%	7%	13									
MOL	7%	6%	19	\$3,000	\$230	\$40						\$3,270
P&O Nedlloyd	5%	3%	13	\$3,225	\$230	\$40						\$3,495
Evergreen	4%	7%	14	\$2,800	\$230	\$40						\$3,070
Yang Ming	4%	5%	14	\$4,400	\$230							\$4,630
Maersk-SeaLand	3%	16%	15	\$3,800	\$230	\$40						\$4,070
OOCL	3%	10%	13									
COSCO	3%	5%	14	\$2,225	\$230							\$2,455
APL	1%	3%	18	\$3,000	\$230							\$3,230
Hanjin	0%	6%										
											Average Container Rate	\$2,958