

Ocean Rate Bulletin



Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during January, 2003. The denominator represents the total number of TEU shipped carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January, 2003.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January, 2003. Source: PIERS, January, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates

Ocean rates are applicable for March 31, 2002. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate

Container rates for Pistachios are quoted on full, 16 KT per 20-foot dry containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, and April Taylor of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, or Taylor on (202) 690-1326 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 44.0 \ 44.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| OOCL | 41% | 41% | 19 Days | \$3,400 | \$185 | \$40 | | | | | | | \$3,625 |
| Hyundai | 32% | 32% | 30 Days | \$2,500 | \$185 | | | | | | | | \$2,685 |
| Maersk-SeaLand | 14% | 14% | 22 Days | \$3,825 | \$185 | \$40 | | | | | | | \$4,050 |
| NYK Line | 9% | 9% | 18 Days | \$2,600 | \$185 | | | | | | | | \$2,785 |
| Hapag-Lloyd | 5% | 5% | 29 Days | | | | | | | | | | |

Average Container Rate \$3,295

Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 32.0 \ 32.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|---------------------|---------------------|-------------------|------------|----------------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| OOCL | 94% | 94% | 23 Days | \$3,400 | \$185 | \$40 | | | | \$1800 | | | \$5,425 |
| Maersk-SeaLand | 6% | 6% | 30 Days | \$4,825 | \$185 | \$40 | | | | | | | \$5,050 |

Average Container Rate \$5,403

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 626.0 \ 626.0

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|-------------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| MOL | 17% | 17% | 16 Days | \$2,500 | \$185 | \$40 | | | | | | | \$2,725 |
| OOCL | 16% | 16% | 14 Days | \$3,100 | \$185 | \$40 | | | | | | | \$3,225 |
| Hyundai | 14% | 14% | 16 Days | \$2,400 | \$185 | | | | | | | | \$2,585 |
| Evergreen | 9% | 9% | 15 Days ³ | \$2,500 | \$185 | | | | | | | | \$2,685 |
| APL | 8% | 8% | 12 Days | \$2,450 | \$185 | | | | | | | | \$2,635 |
| NYK Line | 7% | 7% | 12 Days | \$2,500 | \$185 | | | | | | | | \$2,685 |
| COSCO | 7% | 7% | 27 Days | \$5,460 | \$185 | | | | | | | | \$5,645 |
| Maersk-SeaLand | 6% | 6% | 16 Days | \$3,425 | \$185 | \$40 | | | | | | | \$4,050 |
| Yang Ming | 4% | 4% | 18 Days | \$2,200 | \$185 | | | | | | | | \$2,385 |
| Hatsu Marine Ltd. | 4% | 4% | | \$2,000 | \$185 | \$40 | | | | | | | \$2,225 |
| Hapag-Lloyd | 4% | 4% | 15 Days | | | | | | | | | | |
| P&O Nedlloyd | 4% | 4% | 15 Days | \$3,100 | \$185 | \$40 | | | | | | | \$3,325 |
| Norasia | 3% | 3% | | | | | | | | | | | |

Average Container Rate \$3,059

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 97.0 \ 97.0

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | |
| OOCL | 31% | 31% | 23 Days | \$3,400 | \$185 | \$40 | | | | | | \$3,625 |
| Maersk-SeaLand | 21% | 21% | 29 Days | \$3,825 | \$185 | \$40 | | | | | | \$4,050 |
| APL | 15% | 15% | 25 Days | \$2,550 | \$185 | | | | | | | \$2,635 |
| Hyundai | 8% | 8% | 32 Days | \$2,500 | \$185 | | | | | | | \$2,685 |
| NYK Line | 6% | 6% | 24 Days | \$2,600 | \$185 | | | | | | | \$2,685 |
| Hanjin | 4% | 4% | 28 Days | \$3,850 | \$185 | \$40 | | | | | | \$4,075 |
| MOL | 4% | 4% | 20 Days | \$2,800 | \$185 | \$40 | | | | | | \$2,725 |
| Yang Ming | 4% | 4% | 27 Days | \$2,300 | \$185 | | | | | | | \$2,485 |
| Evergreen | 2% | 2% | 25 Days ³ | \$2,600 | \$185 | | | | | | | \$2,785 |
| Hapag-Lloyd | 2% | 2% | 25 Days ³ | | | | | | | | | |
| Norasia | 2% | 2% | | | | | | | | | | |

Average Container Rate \$3,337

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 422.0 \ 422.0

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|-------------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Evergreen | 48% | 48% | 13 Days ³ | \$2,100 | \$185 | | | | | | | | \$2,285 |
| OOCL | 25% | 25% | 14 Days | \$3,100 | \$185 | \$40 | | | | | | | \$3,325 |
| Maersk-SeaLand | 9% | 9% | 15 Days | \$3,425 | \$185 | \$40 | 4% | | | | | | \$3,787 |
| NYK Line | 8% | 8% | 14 Days | \$2,500 | \$185 | | | | | | | | \$2,685 |
| MOL | 3% | 3% | 14 Days | \$2,500 | \$185 | \$40 | | | | | | | \$2,725 |
| Hanjin | 3% | 3% | 17 Days | \$3,006 | \$185 | \$40 | 4% | | | | | | \$3,351 |
| Hyundai | 1% | 1% | 17 Days | \$2,400 | \$185 | | | | | | | | \$2,585 |
| APL | 1% | 1% | 13 Days | \$2,450 | \$185 | | | | | | | | \$2,635 |
| P&O Nedlloyd | 1% | 1% | 14 Days | \$3,000 | \$185 | \$40 | 4% | | | | | | \$3,345 |
| Yang Ming | 0% | 0% | 15 Days | \$2,200 | \$185 | | 5% | | | | | | \$2,495 |
| Hatsu Marine Ltd. | 0% | 0% | | \$2,000 | \$185 | \$40 | 4% | | | | | | \$2,305 |

Average Container Rate \$2,775

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 110.0 \ 110.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | <i>Size</i> | <i>ContainerRate</i> | |
|----------------|---------------------|---------------------|----------------------|-------------------|--------------------|----------------|------------|------------|----------------|------------|------------------|----------------------|---------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| OOCL | 63% | 63% | 15 Days | \$3,400 | \$185 | \$40 | | | | | | | \$3,625 |
| Evergreen | 24% | 24% | 20 Days ³ | \$2,600 | \$185 | | | | | | | | \$2,785 |
| Maersk-SeaLand | 7% | 7% | 20 Days | \$3,825 | \$185 | \$40 | | | | | | | \$4,050 |
| APL | 2% | 2% | 18 Days | \$2,550 | \$185 | | | | | | | | \$2,735 |
| MOL | 2% | 2% | 20 Days | \$2,800 | \$185 | \$40 | | | | | | | \$3,025 |
| P&O Nedlloyd | 2% | 2% | | \$3,000 | \$185 | \$40 | | | | | | | \$3,225 |

Average Container Rate \$3,415

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 75.0 \ 75.0

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| OOCL | 35% | 35% | 26 Days | \$3,400 | \$185 | \$40 | | | | | | | \$3,625 |
| Evergreen | 16% | 16% | 22 Days ³ | \$2,600 | \$185 | | | | | | | | \$2,785 |
| Hyundai | 16% | 16% | 27 Days | \$2,500 | \$185 | | | | | | | | \$2,685 |
| Maersk-SeaLand | 8% | 8% | 28 Days | \$3,825 | \$185 | \$40 | | | | | | | \$4,050 |
| P&O Nedlloyd | 6% | 6% | 23 Days | \$3,300 | \$185 | \$40 | | | | | | | \$3,525 |
| Hapag-Lloyd | 5% | 5% | 23 Days ³ | | | | | | | | | | |
| APL | 5% | 5% | 26 Days | \$2,600 | \$185 | | | | | | | | \$2,785 |
| Yang Ming | 5% | 5% | 22 Days | \$2,300 | \$185 | | | | | | | | \$2,485 |
| Hanjin | 3% | 3% | 22 Days | \$3,850 | \$185 | \$40 | | | | | | | \$4,075 |

Average Container Rate \$3,261

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Shanghai, China

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 4.0 \ 4.0

Surcharges:

| <i>Carrie</i> | <i>Market Share</i> | <i>Market Share</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>Surcharges:</i> | | | | | | <i>Size</i> | <i>ContainerRate</i> | |
|---------------|---------------------|---------------------|---------------------|-------------------|--------------------|----------------|------------|------------|----------------|------------|------------------|----------------------|---------|
| | | | | | <i>BAF</i> | <i>CHASSIS</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | | |
| Hyundai | 50% | 50% | 15 Days | \$2,500 | \$185 | | | | | | | | \$2,685 |
| Norasia | 50% | 50% | | | | | | | | | | | |

Average Container Rate \$2,685

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: January 2003

Month\Year 111.0 \ 111.0

Surcharges:

| Carrie | Market Share | Market Share | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|----------------|--------------|--------------|----------------------|------------|-------------|---------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CHASSIS | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| OOCL | 20% | 20% | 19 Days | \$3,400 | \$185 | \$40 | | | | | | | \$3,625 |
| Hyundai | 16% | 16% | 24 Days ³ | \$2,500 | \$185 | | | | | | | | \$2,685 |
| Maersk-SeaLand | 14% | 14% | 24 Days | \$3,825 | \$185 | \$40 | 8% | | | | | | \$4,356 |
| Yang Ming | 11% | 11% | 20 Days | \$2,300 | | | 8% | | | | | | \$2,485 |
| APL | 9% | 9% | 18 Days | \$2,500 | \$185 | | | | | | | | \$2,735 |
| Hapag-Lloyd | 9% | 9% | 20 Days ³ | | | | | | | | | | |
| NYK Line | 7% | 7% | 18 Days | \$2,600 | \$185 | | | | | | | | \$2,785 |
| Evergreen | 7% | 7% | 29 Days ³ | \$2,600 | \$185 | | | | | | | | \$2,785 |
| MOL | 5% | 5% | 24 Days | \$2,800 | \$185 | \$40 | | | | | | | \$3,025 |
| Hanjin | 2% | 2% | 23 Days | \$3,570 | \$185 | \$40 | 8% | | | | | | \$4,076 |

Average Container Rate \$3,193

³ Transit time is based on departure from Tacoma, WA.