



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during May 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, May 1999.

Market Share-May:

Each carrier's current market share is based on the number of containers shipped during May 1999. Source: PIERS, May 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for August 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 9\220

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	44%	18%	25 Days	\$2,800 ¹	\$20 ¹								\$2,820
Mitsui OSK	22%	36%		\$2,800 ¹	\$20 ¹								\$2,820
OOCL	22%	2%		\$2,400 ¹	\$20 ¹								\$2,420
Maersk	11%	1%											
Sea-Land	0%	14%	25 Days	\$2,800 ¹	\$20 ¹								\$2,820
NYK Line	0%	11%	23 Days	\$2,800 ¹	\$20 ¹								\$2,820
APL	0%	9%		\$2,400 ¹	\$20 ¹								\$2,420
Hanjin	0%	4%	29 Days	\$2,800 ¹	\$20 ¹								\$2,820

¹ Rate is per container

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 3\14

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	100%	21%	25 Days	\$3,600 ¹	\$20 ¹								\$3,620
Maersk	0%	71%											
Mitsui OSK	0%	7%	27 Days										

¹ Rate is per container

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 142\940

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
COSCO	92%	78%	16 Days	\$2,160 ¹	\$20 ¹							\$2,180
NYK Line	4%	1%	19 Days	\$2,600 ¹	\$20 ¹							\$2,620
Hyundai	2%	3%	14 Days	\$2,600 ¹	\$20 ¹							\$2,620
Sea-Land	1%	2%	16 Days	\$2,600 ¹	\$20 ¹							\$2,620
OOCL	1%	1%	15 Days	\$2,160 ¹	\$20 ¹							\$2,180
Mitsui OSK	1%	1%	14 Days	\$2,600 ¹	\$20 ¹							\$2,680
APL	0%	6%	13 Days	\$2,160 ¹	\$20 ¹							\$2,180

¹ Rate is per container

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 75\356

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	60%	35%											
Sea-Land	16%	19%		\$2,800 ¹	\$20 ¹								\$2,820
OOCL	16%	19%	30 Days	\$2,400 ¹	\$20 ¹								\$2,420
APL	11%	16%	26 Days	\$2,400 ¹	\$20 ¹								\$2,420
Mitsui OSK	4%	4%	25 Days	\$2,800 ¹	\$20 ¹								\$2,820
P&O Nedlloyd	1%	6%	20 Days	\$2,800 ¹	\$20 ¹								\$2,820
NYK Line	1%	0%	30 Days	\$2,600 ¹	\$20 ¹								\$2,620
Hapag-Lloyd	0%	5%	30 Days										
Cho Yang	0%	5%		\$2.84								840 pkgs.	\$2,386
Hanjin	0%	4%	30 Days	\$2,800 ¹	\$20 ¹								\$2,820

¹ Rate is per container

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 296\1,969

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	53%	34%	14 Days ³	\$2,160 ¹	\$20 ¹		4%						\$2,266
Maersk	30%	24%	15 Days ³										
Hyundai	20%	3%	4 Days	\$2,500 ¹	\$20 ¹		4%						\$2,620
OOCL	14%	5%	20 Days	\$2,160 ¹	\$20 ¹		4%						\$2,266
Cho Yang	5%	7%	15 Days	\$1.83								840 pkgs.	\$1,537
APL	4%	18%	15 Days	\$2,200 ¹	\$20 ¹		4%						\$2,396
NYK Line	4%	13%	20 Days	\$2,500 ¹	\$20 ¹		4%						\$2,620
Sea-Land	4%	13%	15 Days	\$2,600 ¹	\$20 ¹		4%						\$2,724
Mitsui OSK	2%	5%	12 Days	\$2,500 ¹	\$20 ¹		4%						\$2,620
Hanjin	1%	0%	18 Days	\$2,160 ¹	\$20 ¹		4%						\$2,266

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 132\428

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	46%	32%	21 Days ³										
APL	39%	40%	20 Days	\$2,400 ¹	\$20 ¹								\$2,420
OOCL	12%	6%	17 Days	\$2,400 ¹	\$20 ¹								\$2,420
Sea-Land	2%	10%	23 Days	\$2,800 ¹	\$20 ¹								\$2,820
Hanjin	2%	0%	24 Days	\$2,800 ¹	\$20 ¹								\$2,820
NYK Line	0%	6%		\$2,800 ¹	\$20 ¹								\$2,820

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 14\115

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	64%	22%	22 Days ³										
NYK Line	14%	2%		\$2,800 ¹	\$20 ¹								\$2,820
APL	7%	30%	23 Days	\$2,400 ¹	\$20 ¹								\$2,420
Sea-Land	7%	15%		\$2,800 ¹	\$20 ¹								\$2,820
Hapag-Lloyd	0%	5%											\$2,400
P&O Nedlloyd	0%	4%	21 Days	\$2,800 ¹	\$20 ¹								\$2,820
Hanjin	0%	4%		\$2,800 ¹	\$20 ¹								\$2,820

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: May 1999

Month\Year: 10\1993

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	30%	24%	21 Days ³										
Sea-Land	30%	8%	21 Days	\$2,545	\$20		8%						\$2,769
Hyundai	20%	3%	21 Days	\$2,545 ¹	\$20 ¹		8%						\$2,769
P&O Nedlloyd	10%	19%	21 Days	\$2,545 ¹	\$20 ¹		8%						\$2,769
NYK Line	10%	1%	25 Days	\$2,545 ¹	\$20 ¹		8%						\$2,769
APL	0%	32%	20 Days	\$2,200 ¹	\$20 ¹		8%						\$2,396
Cho Yang	0%	9%	22 Days	\$2,400 ¹									\$2,400
Hanjin	0%	3%	22 Days	\$2,545 ¹	\$20 ¹								\$2,465

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.