



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during April 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, April 1999.

Market Share-April:

Each carrier's current market share is based on the number of containers shipped during April 1999. Source: PIERS, April 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for July 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 30\211

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	40%	37%		\$2,500 ¹									\$2,500
Sea-Land	23%	15%	24 Days	\$2,400 ¹	\$20 ¹								\$2,420
Hyundai	20%	17%	26 Days	\$2,400 ¹	\$20 ¹								\$2,420
APL	10%	9%											
NYK Line	3%	11%	23 Days	\$144.00 ¹⁶								19 KT	\$2,736
Evergreen	3%	4%	20 Days ³	\$2,400 ¹	\$20 ¹								\$2,420
Hanjin	0%	4%	24 Days	\$2,400 ¹									\$2,400

1 Rate is per container

16 Rate is calculated per KT not by container.

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 134\782

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	95%	75%		\$2.37				\$34					\$2,603
APL	1%	8%	13 Days										
Cho Yang	1%	2%	17 Days	\$2.39	\$1								\$2,026
Sea-Land	1%	2%	16 Days	\$2,160 ¹	\$20 ¹								\$2,180
Mitsui OSK	1%	2%	14 Days	\$2,160 ¹									\$2,160
Hanjin	1%	1%	17 Days	\$2,600 ¹	\$20 ¹								\$2,620
Yang Ming	0%	4%	15 Days										
Hyundai	0%	3%	14 Days	\$2,160 ¹	\$20								\$2,180

¹ Rate is per container

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 111\281

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	32%	20%	25 Days	\$2,400 ¹	\$20 ¹								\$2,420
Maersk	29%	28%	25 Days ³	\$2,400 ¹	\$20 ¹								\$2,420
APL	20%	18%	26 Days										
P&O Nedlloyd	5%	8%	24 Days	\$2,400 ¹	\$20 ¹								\$2,420
Mitsui OSK	5%	4%	26 Days	\$2,400 ¹									\$2,400
Hapag-Lloyd	4%	6%	30 Days										
Hanjin	3%	6%	27 Days	\$2,400 ¹									\$2,400
Hyundai	3%	2%	28 Days	\$2,400 ¹	\$20 ¹								\$2,420
OOCL	1%	1%	30 Days	\$2,400 ¹									\$2,400
Cho Yang	0%	6%		\$2,400 ¹									\$2,400

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 269\1,735

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	36%	29%	13 Days	\$2,160	\$20		4%						\$2,266
APL	22%	22%	15 Days										
Sea-Land	13%	16%	14 Days	\$2,160 ¹	\$20 ¹		4%						\$2,266
Mitsui OSK	7%	6%	16 Days	\$2,160 ¹			4%						\$2,246
Cho Yang	7%	5%	16 Days	\$1.83	\$1		4%	\$34					\$2,228
Maersk	4%	6%	15 Days	\$2,150 ¹	\$20 ¹		4%						\$2,256
Hapag-Lloyd	4%	4%	20 Days										
COSCO	3%	1%	19 Days ³	\$1.49			4%	\$34					\$1,926
Hanjin	2%	1%	20 Days	\$2,500 ¹									\$2,550
OOCL	1%	3%	17 Days	\$2,160 ¹			4%						\$2,246
NYK Line	1%	3%	18 Days	\$156.00 ¹⁶	\$1							19 KT	\$2,983

1 Rate is per container

16 Rate is calculated per KT not by container.

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 68\296

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	50%	41%	20 Days										
Sea-Land	31%	14%	19 Days	\$2,400 ¹	\$20 ¹								\$2,420
Maersk		26%		\$2,400									\$2,420
	1%		21 Days	¹	\$20								
NYK Line		8%											\$3,211
	0%		23 Days										\$2,400
OOCL		3%		\$2,400 ¹									

¹ Rate is per container

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 16\101

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	44%	16%	22 Days	\$2,400 ¹	\$20 ¹								\$2,420
APL	38%	33%	23 Days										
Maersk	13%	16%	22 Days	\$2,400 ¹	\$20 ¹								\$2,420
P&O Nedlloyd	6%	5%	28 Days	\$2,400 ¹	\$20								\$2,420
COSCO	0%	3%		\$2.59				\$34					\$3,379
Evergreen	0%	3%	21 Days	\$2,400 ¹	\$20 ¹								\$2,420
Cho Yang	0%	3%	14 Days	\$3.17				\$34					\$3,275

¹ Rate is per container

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 16\183

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	25%	24%	21 Days	\$2,200 ¹	\$20 ¹		8%						\$2,396
P&O Nedlloyd	25%	19%	25 Days	\$2,200 ¹	\$20		8%						\$2,396
APL	13%	33%	20 Days										
Cho Yang	13%	10%	22 Days	\$2,400 ¹									\$2,400
Sea-Land	13%	7%	20 Days	\$2,200 ¹	\$20 ¹		8%						\$2,396
Hanjin	6%	3%	22 Days	\$2,400 ¹									\$2,400
Hyundai	6%	2%	22 Days	\$2,200 ¹	\$20		8%						\$2,396

¹ Rate is per container

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Seattle/Tacoma Ports To Vladivostok, Russian Far East

Fresh Apples

Monthly Market Share For: April 1999

Month\Year: 6\11

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
FESCO	85%	93%	19 Days										
Hyundai	15%	7%		\$5,100 ¹									\$5,100

¹ Rate is per container