

# *Ocean Rate Bulletin*



## Fresh Apples:

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 2000. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2000 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 2000.

### **Market Share-March:**

Each carrier's current market share is based on the number of containers shipped during March 2000. Source: PIERS, March 2000.

### **Market Share-CY 2000:**

Each carrier's market share is based on the total number of containers shipped throughout the 2000 calendar year. Source: PIERS, 2000.

### **Transit Time**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates**

Ocean rates are applicable for June 15, 2000. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Information is gathered through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

### **Container Rate**

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 55.5 \ 143.5

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	50%	54%	25 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
OOCL	24%	24%	22 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
NYK Line	16%	15%	23 Days	\$2,610 <sup>1</sup>	\$180 <sup>1</sup>								\$2,790
Maersk-SeaLand	5%	4%	25 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Evergreen	2%	2%	21 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
APL	2%	1%	23 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$3,071

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Busan, South Korea

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 0.9 \ 0.9

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	10 Days <sup>3</sup>	\$2,550 <sup>1</sup>	\$180 <sup>1</sup>								\$2,730

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,730

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 4.4 \ 21.4

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	77%	81%	24 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
Hanjin	23%	9%	22 Days	\$6.09	\$9			\$34				840 pkgs.	\$5,890
Mitsui OSK	0%	5%	26 Days										
Maersk-SeaLand	0%	5%		\$3,500 <sup>1</sup>	\$180 <sup>1</sup>								\$3,680

<sup>1</sup> Rate is per container

*Average Container Rat* \$3,719

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 157.3 \ 501.4

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	52%	41%	16 Days	\$2,460 <sup>1</sup>									\$2,460
Hyundai	21%	20%	14 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
APL	7%	4%	13 Days	\$2,640 <sup>1</sup>	\$180 <sup>1</sup>								\$2,820
NYK Line	4%	10%	19 Days	\$2,250 <sup>1</sup>	\$180 <sup>1</sup>								\$2,430
Mitsui OSK	4%	5%	14 Days <sup>3</sup>										
Maersk-SeaLand	4%	3%	16 Days <sup>3</sup>	\$2,160 <sup>1</sup>	\$180 <sup>1</sup>								\$2,340
Hanjin	3%	2%	18 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>								\$2,540
P&O Nedlloyd	2%	3%	18 Days	\$2,900 <sup>1</sup>	\$180 <sup>1</sup>								\$3,080
Evergreen	2%	1%	15 Days <sup>3</sup>	\$2,000 <sup>1</sup>									\$2,000
OOCL	1%	10%	18 Days	\$2,600 <sup>1</sup>	\$180 <sup>1</sup>								\$2,780
Hapag-Lloyd	1%	1%	13 Days										

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,626

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 69.5 \ 110.5

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	19%	17%	26 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
OOCL	18%	16%	33 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
Maersk-SeaLand	17%	23%		\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Hyundai	16%	10%	27 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
Evergreen	12%	10%	26 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Hanjin	10%	7%	27 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
Mitsui OSK	7%	16%	26 Days <sup>3</sup>										
P&O Nedlloyd	1%	1%	29 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,922

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 405.4 \ 1,262.8

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	36%	41%	13 Days <sup>3</sup>	\$2,200 <sup>1</sup>	\$180 <sup>1</sup>								\$2,380
APL	19%	14%	15 Days	\$2,460 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,714
OOCL	10%	7%	16 Days	\$2,500 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,755
Mitsui OSK	8%	8%	16 Days <sup>3</sup>	\$2,500 <sup>1</sup>									\$2,500
NYK Line	7%	6%	18 Days	\$2,450 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,704
Maersk-SeaLand	6%	7%	15 Days <sup>3</sup>	\$2,160 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,405
Cho Yang	6%	5%	16 Days	\$1,700 <sup>1</sup>									\$1,700
Hanjin	4%	4%	20 Days	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,693
K Line	1%	3%	19 Days	\$2,600 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$2,858
Hapag-Lloyd	1%	2%	18 Days										
Hyundai	1%	1%	17 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>		3%						\$3,064

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rate* \$2,501

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 29.3 \ 57.3

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	38%	49%	20 Days	\$2,800 <sup>1</sup>	\$180 <sup>1</sup>								\$2,980
Mitsui OSK	24%	21%	24 Days <sup>3</sup>										
APL	24%	16%	20 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
Evergreen	10%	7%	10 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Hyundai	3%	3%	21 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
Maersk-SeaLand	0%	3%	21 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,907

# Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 3.0 \ 83.3

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	67%	11%	27 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
APL	33%	20%	23 Days	\$2,700 <sup>1</sup>	\$180 <sup>1</sup>								\$2,880
Maersk-SeaLand	0%	40%	24 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
Hanjin	0%	14%	24 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
Hyundai	0%	5%	23 Days	\$3,100 <sup>1</sup>	\$180 <sup>1</sup>								\$3,280
Mitsui OSK	0%	5%	23 Days <sup>3</sup>										

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$3,147

# Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: March 2000

Month\Year: 5.0 \ 46.0

*Surcharges:*

<i>Carrie</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk-SeaLand	40%	15%	21 Days <sup>3</sup>	\$2,200 <sup>1</sup>	\$180		9%						\$2,578
Cho Yang	20%	15%	21 Days	\$2.93	\$1		8%	\$34				840 pkgs.	\$3,287
Hyundai	20%	13%	21 Days	\$2,845 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$3,281
Mitsui OSK	20%	13%	21 Days <sup>3</sup>										
Hanjin	0%	17%	22 Days	\$2,820 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$3,254
APL	0%	13%	20 Days	\$2,500 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$2,905
Evergreen	0%	9%	21 Days <sup>3</sup>	\$2,400 <sup>1</sup>	\$180 <sup>1</sup>								\$2,580
NYK Line	0%	4%	25 Days	\$2,575 <sup>1</sup>	\$180 <sup>1</sup>		9%						\$2,987

<sup>1</sup> Rate is per container

<sup>3</sup> Transit time is based on departure from Tacoma, WA.

*Average Container Rat* \$2,931