



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during January 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, January 1999.

Market Share-January:

Each carrier's current market share is based on the number of containers shipped during January 1999. Source: PIERS, January 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for April 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 128\128

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	28%	28%	26 Days	\$2,400 ¹									\$2,400
Mitsui OSK	22%	22%	22 Days	\$3.19				\$34				840 pkgs.	\$3,292
NYK Line	17%	17%	21 Days	\$3.19				\$34				840 pkgs.	\$3,292
APL	9%	9%	33 Days	\$3.19				\$34				840 pkgs.	\$3,292
Sea-Land	8%	8%	25 Days ³	\$3.19				\$34				840 pkgs.	\$3,292
Evergreen	5%	5%	22 Days ³	\$2.94				\$34				840 pkgs.	\$3,082
Hanjin	3%	3%	22 Days	\$2,400 ¹									\$2,400
Maersk	3%	3%	19 Days ³	\$3.19				\$34				840 pkgs.	\$3,292
Hapag-Lloyd	3%	3%	28 Days										
P&O Nedlloyd	2%	2%	23 Days	\$2,400									\$2,400

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 22\22

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	91%	91%	19 Days ³	\$3.59								1029 pkgs.	\$3,694
Mitsui OSK	9%	9%	24 Days	\$3.59								1029 pkgs.	\$3,694

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 366\366

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:					Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec			ARB
COSCO	57%	57%	16 Days	\$2.37				\$34				\$2,603
APL	15%	15%	13 Days	\$2.39				\$34				\$2,620
Yang Ming	8%	8%	16 Days	\$2.39				\$34				\$2,620
Hyundai	7%	7%	14 Days	\$2.64				\$34				\$2,830
Cho Yang	3%	3%	17 Days	\$2.54				\$34				\$2,746
Sea-Land	3%	3%	16 Days ³	\$2.39				\$34				\$2,620
NYK Line	2%	2%	15 Days	\$2.39				\$34				\$2,620
Mitsui OSK	2%	2%	13 Days	\$2.39				\$34				\$2,620
Hapag-Lloyd	1%	1%	28 Days	\$2.29				\$34				\$2,536
Maersk	1%	1%	16 Days ³	\$2.39				\$34				\$2,620
Evergreen	1%	1%	14 Days	\$2.39				\$22				\$2,416
P&O Nedlloyd	1%	1%	18 Days	\$2.39				\$22				\$2,416
NYK Line	1%	1%	15 Days	\$2.39				\$34				\$2,620

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 48\48

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	19%	19%	24 Days ³	\$2.95				\$34					\$3,090
APL	19%	19%	26 Days	\$2.95				\$34					\$3,090
Hapag-Lloyd	17%	17%	28 Days										
Mitsui OSK	10%	10%	26 Days	\$2.95				\$34					\$3,090
Cho Yang	10%	10%		\$2.94				\$34					\$3,275
P&O Nedlloyd	8%	8%	24 Days	\$2,400 ¹									\$2,400
Hanjin	6%	6%	25 Days	\$2,400 ¹									\$2,400
COSCO	4%	4%		\$3.96				\$34					\$3,226
Hyundai	4%	4%	28 Days	\$2,400 ¹									\$2,400
Sea-Land	2%	2%	25 Days ³	\$2.95				\$34					\$3,090

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 1,049\1,049

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	25%	25%	13 Days ³	\$2.03			5%	\$34				840 pkgs.	\$2,402
APL	23%	23%	15 Days	\$1.83			5%	\$34				840 pkgs.	\$2,226
Sea-Land	17%	17%	15 Days ³	\$2.31			5%	\$34				840 pkgs.	\$2,649
Maersk	8%	8%	15 Days ³	\$2.31			5%	\$34				840 pkgs.	\$2,649
Mitsui OSK	6%	6%	15 Days	\$2.31			5%	\$34				840 pkgs.	\$2,649
NYK Line	5%	5%	19 Days	\$2.31			5%	\$34				840 pkgs.	\$2,649
OOCL	4%	4%	19 Days	\$2.31			5%	\$34				840 pkgs.	\$2,649
Cho Yang	4%	4%	16 Days	\$2.26			5%	\$34				840 pkgs.	\$2,605
Hapag-Lloyd	3%	3%	16 Days	\$1.83			5%	\$34				840 pkgs.	\$2,226

³ Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 93\93

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	42%	42%	21 Days ³	\$2.33								1029 pkgs.	\$2,398
APL	29%	29%	20 Days										
NYK Line	11%	11%	19 Days	\$2.33								1029 pkgs.	\$2,398
P&O Nedlloyd	8%	8%	23 Days	\$2,750 ¹									\$2,750
OOCL	3%	3%	20 Days	\$2.33								1029 pkgs.	\$2,398
Hapag-Lloyd	3%	3%	20 Days										
Yang Ming	1%	1%	24 Days										
Sea-Land	1%	1%	19 Days ³	\$2.33								1029 pkgs.	\$2,398
Evergreen	1%	1%	15 Days ³	\$2.84				\$22					\$2,794

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 73\73

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	29%	29%	25 Days	\$3.42				\$34					\$3,485
COSCO	23%	23%		\$3.96									\$3,226
Maersk	19%	19%	22 Days ³	\$3.42				\$34					\$3,485
Sea-Land	11%	11%	22 Days ³	\$3.42				\$34					\$3,485
P&O Nedlloyd	5%	5%	28 Days	\$2,400 ¹									\$2,400
Evergreen	4%	4%	25 Days ³	\$3.17				\$22					\$3,143
Cho Yang	4%	4%		\$3.17				\$34					\$3,275
Hapag-Lloyd	3%	3%	27 Days										
Hyundai	1%	1%	23 Days	\$2,400 ¹									\$2,400

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

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Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 84\84

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	37%	37%	20 Days	\$3.04			1%	\$34					\$3,421
Maersk	22%	22%	21 Days ³	\$3.04			1%	\$34					\$3,421
P&O Nedlloyd	15%	15%	22 Days	\$2,400 ¹									\$2,400
Cho Yang	12%	12%	22 Days	\$2,400 ¹									\$2,400
Sea-Land	4%	4%	21 Days ³	\$3.04			1%	\$34					\$3,421
Hanjin	4%	4%	25 Days	\$2,400 ¹									\$2,400
Hyundai	4%	4%	22 Days	\$2,400 ¹									\$2,400
NYK Line	2%	2%	24 Days	\$3.04			1%	\$34					\$3,421
Hapag-Lloyd	1%	1%	24 Days										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Fresh Apples

Monthly Market Share For: January 1999

Month\Year: 6\6

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
FESCO	100%	100%	19 Days										