



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during October 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1998.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1998. Source: PIERS, October 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for January 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 28\384

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	39%	23%	21 Days	\$2.94	\$1			\$34					\$3,100
Sea-Land	36%	17%	25 Days ³	\$2.94	\$1			\$34					\$3,100
Hyundai	7%	26%	25 Days	\$2,400 ¹									\$2,400
NYK Line	7%	7%	19 Days	\$2.94	\$1			\$34					\$3,100
Evergreen	4%	2%	18 Days ³										
Hanjin	4%	2%	27 Days	\$3.09	\$1			\$26					\$3,082
APL	0%	10%	21 Days	\$2.94	\$1			\$34					\$3,100
Cho Yang	0%	7%	24 Days	\$2.94	\$1			\$34					\$3,100

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Ho Chi Minh City, Vietnam

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 3\28

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	18%	27 Days	\$5.73	\$1			\$26					\$5,299
Hyundai	0%	39%	25 Days	\$5.45	\$1			\$34					\$5,208
APL	0%	18%	21 Days										
Mitsui OSK	0%	4%	21 Days										

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 235\1,921

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	24%	19%	14 Days	\$2.64	\$1			\$34					\$2,848
Mitsui OSK	12%	8%	13 Days	\$2.39	\$1			\$34					\$2,638
COSCO	11%	15%	16 Days	\$2.12	\$2			\$34					\$2,429
APL	10%	11%	13 Days	\$2.39	\$1			\$34					\$2,638
P&O Nedlloyd	7%	6%	12 Days	\$2.39	\$1			\$34					\$2,788
OOCL	6%	6%	13 Days	\$2.39	\$1			\$34					\$2,638
NYK Line	6%	4%	13 Days	\$2.39	\$1			\$34					\$2,638
Cho Yang	3%	12%	18 Days	\$2.64	\$1			\$34					\$2,848
Evergreen	3%	8%	14 Days ⁴	\$2.64	\$1			\$34					\$2,848
Sea-Land	3%	2%	16 Days ³	\$2.39	\$1			\$34					\$2,638
Hanjin	2%	1%	19 Days	\$2.78	\$1			\$26					\$2,821
Yang Ming	0%	7%	21 Days	\$2.64	\$1			\$34					\$2,848

3 Transit time is based on departure from Tacoma, WA.

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 28\384

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	16%	26%	26 Days	\$2.70	\$1			\$34					\$2,898
NYK Line	13%	4%	29 Days	\$2.70	\$1			\$34					\$2,898
Hyundai	12%	14%	24 Days	\$2,400 ¹									\$2,400
P&O Nedlloyd	12%	3%	30 Days	\$2,400 ¹									\$2,400
Cho Yang	8%	8%	26 Days	\$2,500 ¹									\$2,500
Sea-Land	8%	6%	25 Days ³	\$2.70	\$1			\$34					\$2,898
Hanjin	8%	2%	31 Days	\$2.84	\$1			\$26					\$2,811
Mitsui OSK	0%	5%	26 Days	\$2.70	\$1			\$34					\$2,898
K Line	0%	2%	31 Days ³	\$2.70	\$1			\$34					\$2,898
Maersk	0%	2%	18 Days ³	\$2.70	\$1			\$34					\$2,898

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 419\2,616

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	16%	42%	12 Days ³	\$2.51	\$2		4%	\$34					\$2,823
OOCL	15%	6%	17 Days	\$2.31	\$1		4%	\$34					\$2,648
APL	9%	13%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
Mitsui OSK	9%	6%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
NYK Line	8%	8%	15 Days	\$2.31	\$1		4%	\$34					\$2,648
Sea-Land	3%	7%	23 Days	\$2.31	\$1		4%	\$34					\$2,648
Hanjin	3%	4%	16 Days	\$2.01	\$1		4%	\$26					\$2,242
Hapag-Lloyd	1%	2%	17 Days	\$2.21	\$1		4%	\$34					\$2,561
P&O Nedlloyd	0%	3%	12 Days	\$2.31	\$1		4%	\$34					\$2,804

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 46\397

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
P&O Nedlloyd	28%	7%	23 Days	\$2,600 ¹									\$2,600
Hyundai	11%	47%	18 Days	\$2,400 ¹									\$2,400
Sea-Land	9%	2%	19 Days	\$2.84	\$1			\$34					\$3,015
OOCL	7%	9%	18 Days	\$2.84	\$1			\$34					\$3,015
APL	7%	7%	20 Days	\$2.84	\$1			\$34					\$3,015
NYK Line	4%	7%	17 Days	\$2.84	\$1			\$34					\$3,015
Cho Yang	4%	3%	20 Days	\$2.84	\$1			\$34					\$3,016
Evergreen	4%	2%	14 Days ³	\$2,400 ¹									\$2,400
Hapag-Lloyd	4%	1%	20 Days	\$2,800 ¹									\$2,800

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 30\302

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	40%	10%	23 Days	\$3.17	\$1			\$34					\$3,293
Sea-Land	27%	13%	22 Days ³	\$3.17	\$1			\$34					\$3,293
P&O Nedlloyd	17%	11%	26 Days	\$2,400 ¹									\$2,400
APL	13%	27%	23 Days	\$3.17	\$1			\$34					\$3,293
Hyundai	0%	22%	22 Days	\$2,400 ¹									\$2,400
OOCL	0%	5%	28 Days	\$3.17	\$1			\$34					\$3,293
Mitsui OSK	0%	3%	23 Days	\$3.17	\$1			\$34					\$3,293

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: October 1998

Month\Year: 63\288

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	52%	24%	22 Days	\$2.79	\$1		9%	\$34					\$3,185
P&O Nedlloyd	21%	13%	24 Days	\$2,400 ¹									\$2,400
APL	6%	17%	20 Days	\$2.79	\$1		9%	\$34					\$3,185
Sea-Land	3%	7%	21 Days ³	\$2.79	\$1		9%	\$34					\$3,185
Mitsui OSK	3%	4%	22 Days	\$2.79	\$1		9%	\$34					\$3,185
Hyundai	2%	8%	25 Days	\$2,600 ¹									\$2,600
Hanjin	0%	3%	23 Days	\$2.93	\$1		9%	\$26					\$3,169
OOCL	0%	2%	23 Days	\$2.79	\$1		9%	\$34					\$3,185

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.