



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during August 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, August 1999.

Market Share-August:

Each carrier's current market share is based on the number of containers shipped during August 1999. Source: PIERS, August 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for November 15, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 15\311

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	53%	23%	22 Days	\$2,800 ¹	\$40 ¹								\$2,840
OOCL	20%	4%		\$2,800 ¹	\$40 ¹								\$2,840
Mitsui OSK	7%	26%		\$2,840 ¹	\$40 ¹								\$2,880
Maersk	7%	12%		\$2,500 ¹	\$40 ¹								\$2,540
APL	7%	7%	11 Days	\$2,400 ¹	\$40 ¹								\$2,440
Evergreen	7%	3%		\$1,800 ¹	\$40 ¹								\$1,840
Sea-Land	0%	12%	25 Days ³	\$2,400 ¹	\$40 ¹								\$2,440
NYK Line	0%	10%	23 Days	\$2,800 ¹	\$40 ¹								\$2,840
Hanjin	0%	3%	22 Days	\$2,800 ¹	\$40 ¹								\$2,840

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 96\1,205

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	66%	77%	17 Days										
Hyundai	11%	6%	14 Days	\$2,600 ¹	\$40 ¹								\$2,640
Sea-Land	10%	3%	16 Days	\$2,160 ¹	\$40 ¹								\$2,200
NYK Line	4%	1%	13 Days	\$2,600 ¹	\$40 ¹								\$2,640
Hanjin	4%	1%	17 Days	\$2,600 ¹	\$40 ¹								\$2,640
Mitsui OSK	1%	2%	14 Days ³										
P&O Nedlloyd	1%	0%	13 Days	\$2,600 ¹	\$40 ¹								\$2,640
APL	0%	5%	13 Days	\$2,160 ¹	\$40 ¹								\$2,200
Yang Ming	0%	3%	21 Days ³										

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 28\614

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	38%	38%		\$2,500 ¹	\$40 ¹								\$2,500
OOCL	21%	2%	34 Days	\$2,800 ¹	\$40 ¹								\$2,840
APL	14%	13%	26 Days	\$2,160 ¹	\$40 ¹								\$2,200
Mitsui OSK	11%	5%	26 Days	\$2,800 ¹	\$40 ¹								\$2,840
Hyundai	7%	4%	27 Days	\$2,600 ¹	\$40 ¹								\$2,640
Hanjin	7%	3%	27 Days	\$2,800 ¹	\$40 ¹								\$2,840
Sea-Land	0%	23%		\$2,400 ¹	\$40 ¹								\$2,440
P&O Nedlloyd	0%	4%	30 Days	\$2,600 ¹	\$40 ¹								\$2,640
Cho Yang	0%	3%		\$2.84	\$20 ¹			\$38					\$3,086
Hapag-Lloyd	0%	3%	30 Days										

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 137\2,307

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	34%	14%	15 Days	\$2,200 ¹	\$40 ¹		5%						\$2,438
Maersk	32%	10%	15 Days ³	\$2,250 ¹	\$40		5%						\$2,403
Evergreen	7%	31%	14 Days ³	\$1,800 ¹	\$40 ¹								\$1,840
OOCL	7%	5%	17 Days	\$2,500 ¹	\$40 ¹		5%						\$2,665
Hanjin	6%	3%	20 Days	\$2,500 ¹	\$40 ¹		5%						\$2,665
Hapag-Lloyd	5%	3%	18 Days										
APL	4%	16%	15 Days	\$2,160 ¹	\$40 ¹		4%						\$2,286
Mitsui OSK	3%	5%	17 Days	\$2,500 ¹	\$40 ¹		5%						\$2,665
P&O Nedlloyd	3%	1%		\$2,500 ¹	\$40 ¹		5%						\$2,665
Cho Yang	1%	6%	20 Days	\$1.00	\$2		4%	\$34				1540 pkgs.	\$2,302
NYK Line	0%	4%	18 Days	\$2,500 ¹	\$40 ¹		5%						\$2,665

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 20\583

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	45%	8%	21 Days	\$2,800 ¹	\$40 ¹								\$2,840
APL	30%	35%	20 Days	\$2,400 ¹	\$40 ¹								\$2,440
Hyundai	15%	2%	21 Days	\$2,800 ¹	\$40 ¹								\$2,840
Maersk	10%	39%	21 Days ³	\$2,500 ¹	\$40 ¹								\$2,540
Sea-Land	0%	9%	23 Days ³	\$2,400 ¹	\$40 ¹								\$2,440
NYK Line	0%	4%		\$2,600 ¹	\$40 ¹								\$2,640

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 3\1999

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	33%	32%	21 Days ³	\$2,500 ¹	\$40 ¹								\$2,540
P&O Nedlloyd	33%	5%	28 Days	\$2,800 ¹	\$40 ¹								\$2,840
Hyundai	33%	2%	23 Days	\$2,800 ¹	\$40 ¹								\$2,840
APL	0%	25%	23 Days	\$2,160 ¹	\$40 ¹								\$2,200
Sea-Land	0%	17%		\$2,400 ¹	\$40 ¹								\$2,440
COSCO	0%	13%											

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: August 1999

Month\Year: 104\367

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	64%	39%	21 Days ³	\$2,300 ¹	\$40 ¹		9%						\$2,547
Sea-Land	31%	21%	27 Days ³	\$2,200 ¹	\$40 ¹		9%						\$2,438
Hyundai	2%	4%	21 Days	\$2,545 ¹	\$40 ¹		9%						\$2,814
NYK Line	1%	1%	25 Days	\$2,545 ¹	\$40 ¹		9%						\$2,814
OOCL	1%	1%	25 Days	\$2,545 ¹	\$40 ¹		9%						\$2,814
Mitsui OSK	1%	0%	21 Days	\$2,545 ¹	\$40 ¹								\$2,840
APL	0%	17%	20 Days	\$2,200 ¹	\$40 ¹		9%						\$3,120
P&O Nedlloyd	0%	10%	25 Days	\$2,545 ¹	\$40 ¹		9%						\$2,814
Cho Yang	0%	5%	22 Days	\$2.93	\$1		8%	\$34					\$3,288

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.