



Ocean Rate Bulletin

Fresh Apples:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (TEU) shipped, by all carriers, during September 1998. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, September 1998.

Market Share-September:

Each carrier's current market share is based on the number of containers shipped during September 1998. Source: PIERS, September 1998.

Market Share-CY 1998:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Seattle, WA unless otherwise noted. Source: The Pacific Shipper, November 2, 1998 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for December 15, 1998. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff retrieval system.

Container Rate:

Container rates for Fresh Apples are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing Division, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Bangkok, Thailand

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 28\356

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
NYK Line	50%	7%	21 Days	\$2.94	\$2			\$34				840 pkgs.	\$3,118
Mitsui OSK	29%	22%	21 Days	\$2.94	\$2			\$34				840 pkgs.	\$3,118
Cho Yang	14%	8%	24 Days	\$2.94	\$2			\$26				840 pkgs.	\$3,118
P&O Nedlloyd	4%	1%	20 Days	\$2,400 ¹									\$2,400
Evergreen	4%	1%	22 Days ³	\$2.94	\$2			\$34				840 pkgs.	\$3,118
Hyundai	0%	28%	24 Days	\$3.23	\$2			\$34				840 pkgs.	\$3,361
Sea-Land	0%	15%	26 Days ³	\$2.94	\$2			\$34				840 pkgs.	\$3,118
APL	0%	11%	23 Days	\$2.94	\$2			\$34				840 pkgs.	\$3,118

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 195\1,687

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	31%	18%	24 Days	\$2.64	\$2			\$34				840 pkgs.	\$2,866
APL	17%	11%	23 Days	\$2.39	\$2			\$34				840 pkgs.	\$2,656
Mitsui OSK	16%	7%	21 Days	\$2.39	\$2			\$34				840 pkgs.	\$2,656
NYK Line	8%	4%	21 Days	\$2.39	\$2			\$34				840 pkgs.	\$2,656
P&O Nedlloyd	7%	6%	20 Days	\$0.84	\$2			\$34				840 pkgs.	\$1,354
OOCL	6%	6%	15 Days	\$2.39	\$2			\$34				840 pkgs.	\$2,656
Cho Yang	4%	13%	24 Days	\$0.84	\$2			\$34				840 pkgs.	\$1,354
COSCO	2%	15%		\$2.12	\$2			\$34				840 pkgs.	\$2,429
Yang Ming	2%	8%	28 Days	\$0.84	\$2			\$34				840 pkgs.	\$1,354
Sea-Land	2%	2%	26 Days ³	\$2.39	\$2			\$34				840 pkgs.	\$2,656
Evergreen	1%	9%	22 Days ³	\$1.09	\$2			\$34				840 pkgs.	\$1,564

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Jakarta, Indonesia

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 5\85

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Maersk	60%	33%	18 Days ³	\$2.70	\$2			\$34				840 pkgs.	\$2,916
Cho Yang	40%	8%	24 Days	\$3.22	\$2			\$34				840 pkgs.	\$3,353
APL	0%	29%	26 Days	\$2.70	\$2			\$34				840 pkgs.	\$2,916
Hyundai	0%	14%	24 Days	\$3.07	\$2			\$34				840 pkgs.	\$3,227
Sea-Land	0%	6%	26 Days ³	\$2.70	\$2			\$34				840 pkgs.	\$2,916
Mitsui OSK	0%	6%	26 Days	\$2.70	\$2			\$34				840 pkgs.	\$2,916

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Keelung, Taiwan

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 169\2,197

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	59%	47%	16 Days ³	\$2.01	\$2		3%	\$34				840 pkgs.	\$2,387
APL	9%	14%	15 Days	\$1.81	\$2		3%	\$34				840 pkgs.	\$2,250
OOCL	7%	4%	17 Days	\$1.81	\$2		3%	\$34				840 pkgs.	\$2,250
NYK Line	6%	8%	19 Days	\$1.81	\$2		3%	\$34				840 pkgs.	\$2,250
Sea-Land	4%	4%	15 Days ³	\$1.81	\$2		3%	\$34				840 pkgs.	\$2,250
Mitsui OSK	3%	5%	15 Days	\$1.81	\$2		3%	\$34				840 pkgs.	\$2,250
Cho Yang	1%	3%	16 Days	\$0.89	\$2		3%	\$34				840 pkgs.	\$1,418
P&O Nedlloyd	0%	4%	17 Days	\$2.01	\$2		3%	\$34				840 pkgs.	\$2,387
Hanjin	0%	4%	16 Days	\$2.01	\$2		3%	\$26				840 pkgs.	\$2,243
Hapag-Lloyd	0%	2%	18 Days	\$1.71	\$2		3%	\$34				840 pkgs.	\$2,127

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Manila, Philippines

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 5\351

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	22%	51%	19 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034
APL	22%	7%	24 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034
Yang Ming	11%	0%	24 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034
OOCL	0%	9%	20 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034
NYK Line	0%	7%	19 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034
Cho Yang	0%	3%	18 Days	\$2.84	\$2			\$34				840 pkgs.	\$3,034

Ocean Rate Bulletin

Seattle/Tacoma Ports To PT Kelang, Malaysia

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 19\28

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	43%	28%	23 Days	\$3.17	\$2			\$34				840 pkgs.	\$3,311
Sea-Land	16%	11%	22 Days ³	\$3.17	\$2			\$34				840 pkgs.	\$3,311
Cho Yang	16%	7%	23 Days	\$2,400 ¹									\$2,400
P&O Nedlloyd	5%	11%	26 Days	\$3.17	\$2			\$34				840 pkgs.	\$3,311
Mitsui OSK	5%	3%	23 Days	\$3.17	\$2			\$34				840 pkgs.	\$3,311
Hyundai	0%	25%	22 Days	\$3.17	\$2			\$34				840 pkgs.	\$3,311
OOCL	0%	5%	27 Days	\$3.17	\$2			\$34				840 pkgs.	\$3,311

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Singapore

Fresh Apples

Monthly Market Share For: September 1998

Month\Year: 36\225

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	33%	17%	22 Days	\$2,400 ¹									\$2,400
APL	17%	20%	20 Days	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,203
Sea-Land	11%	8%	21 Days ³	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,203
P&O Nedlloyd	6%	11%	23 Days	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,023
Hyundai	3%	10%	22 Days	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,202
Mitsui OSK	0%	4%	22 Days	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,203
Hanjin	0%	4%	23 Days	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,202
OOCL	0%	3%	24 Days	\$2.79	\$2		9%	\$34				840 pkgs.	\$3,203

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.