

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: February 1998

Month\Year: 0.8 \ 0.8

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Cho Yang	75%	75%	13 Days	\$1,020									\$1,020
Hanjin	25%	25%	13 Days	\$1,194	\$64								\$1,258

*Average Container Rate* \$1,080

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: February 1998

Month\Year: 11.5 \ 17.5

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Sea-Land	22%	23%	15 Days	\$800									\$800
K Line	17%	11%	14 Days	\$800									\$800
Yang Ming	17%	11%	17 Days	\$3,150									\$3,150
OOCL	13%	29%	14 Days	\$800									\$800
Maersk	13%	14%	14 Days	\$800									\$800
Hyundai	9%	6%	14 Days	\$775									\$775
Zim Line	4%	3%	18 Days	\$595	\$64 <sup>1</sup>			\$267 <sup>1</sup>					\$926
P&O Nedlloyd	4%	2%	14 Days	\$800									\$800

<sup>1</sup> Rate is per container

**Average Container Rate** \$1,198

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: February 1998

Month\Year: 3.5 \ 5.1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>					<i>Size</i>	<i>ContainerRate</i>		
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Yang Ming	86%	80%	17 Days	\$745									\$745
Maersk	14%	10%	18 Days	\$973	\$4		4%						\$1,076
Evergreen	0%	10%	18 Days	\$1,295	\$4		4%						\$1,411

*Average Container Rate*    \$792

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# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: February 1998

Month\Year: 1.0 \ 1.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
OOCL	100%	100%	20 Days	\$1,638	\$64								\$1,702

1 Rate is per container

*Average Container Rate* \$1,702

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Almonds

Monthly Market Share For: February 1998

Month\Year: 0.5 \ 1.0

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	100%	50%	22 Days										
Maersk	0%	50%	20 Days	\$1,164	\$64 <sup>1</sup>		9%						\$1,333

<sup>1</sup> Rate is per container

*Average Container Rate*

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: February 1998

Month\Year: 16.8 \ 36.3

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	Surcharges:					Size	ContainerRate	
					BAF	CHASSIS	CAF	THC	CFS Rec			ARB
P&O Nedlloyd	39%	30%	13 Days	\$828	\$64 <sup>1</sup>		35%	\$453 <sup>1</sup>				\$1,635
Yang Ming	38%	29%	12 Days	\$166 <sup>16</sup>	\$4		35%					\$3,650
Evergreen	9%	14%	12 Days	\$1,367	\$4		35%					\$1,909
Hyundai	6%	6%	11 Days	\$1,087	\$64		35%					\$1,531
NYK Line	6%	3%	12 Days	\$825	\$64 <sup>1</sup>		35%	\$453 <sup>1</sup>				\$1,635
COSCO	3%	1%	11 Days									
Hanjin	0%	11%	10 Days	\$992	\$64		35%					\$1,403
Cho Yang	0%	6%	10 Days	\$991	\$64 <sup>1</sup>		35%					\$1,402

<sup>1</sup> Rate is per container

<sup>16</sup> Rate is calculated per KT not by container.

**Average Container Rate** \$2,435