

---

# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Bombay, India

Almonds

*Monthly Market Share For: December 1996*

Month\Year: 37\394

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
APL	100%	100%	38 Days										

---

## *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To Busan, South Korea

Almonds

Monthly Market Share For: December 1996

Month\Year: 17\185

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	46%	51%	14 Days	\$1,098	AI		AI	AI				16 KT	\$1,098
Hanjin	31%	19%	11 Days	\$1,098	AI		AI	AI				16 KT	\$1,098
Maersk	23%	6%	15 Days	\$1,144	\$112		3%	AI				16 KT	\$1,290

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Almonds

Monthly Market Share For: December 1996

Month\Year: d\1,996

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	29%	22%	17 Days	\$1,142	\$112 <sup>1</sup>			AI				16 KT	\$1,254
Yang Ming	24%	21%	22 Days	\$932.00	\$112 <sup>1</sup>			AI				16 KT	\$1,044
COSCO	19%	15%	24 Days	\$950.00	\$112 <sup>1</sup>			AI				16 KT	\$1,062
Maersk	14%	27%	14 Days	\$1,142	\$120 <sup>1</sup>			AI				16 KT	\$1,254
Hyundai	8%	5%	16 Days	\$898.00	\$112			AI				16 KT	\$1,010
Hapag-Lloyd	3%	4%	19 Days	\$1,142	\$112 <sup>1</sup>			AI				16 KT	\$1,254
Evergreen	3%	1%	22 Days	\$1,312	\$112 <sup>1</sup>			AI				16 KT	\$1,424
Senator	0%	1%	14 Days	\$950.00	AI			AI				16 KT	\$950

<sup>1</sup> Rate is per container

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Almonds

Monthly Market Share For: December 1996

Month\Year: 24\110

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	25%	21%	19 Days	\$1,215	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,436
Maersk	21%	16%	18 Days	\$974.00	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,174
Yang Ming	17%	16%	14 Days	\$990.00	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,191
NYK Line	8%	15%	19 Days <sup>5</sup>	\$974.00	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,174
Hapag-Lloyd	8%	5%	18 Days	\$974.00	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,174
Hyundai	8%	3%	16 Days	\$1,022	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,226
Senator	8%	2%	18 Days	\$1,035	\$112 <sup>1</sup>		9%	AI					\$1,240
Mitsui OSK	4%	1%	16 Days	\$974.00	\$112 <sup>1</sup>		9%	AI				16 KT	\$1,174

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

---

# *Ocean Rate Bulletin*

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Almonds

Monthly Market Share For: December 1996

Month\Year: 2\20

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	60%	5%	21 Days	\$1,638	\$112 <sup>1</sup>			AI				16 KT	\$1,098
Maersk	40%	78%	21 Days	\$1,638	\$112 <sup>1</sup>			AI				16 KT	\$1,750

<sup>1</sup> Rate is per container

---

# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Almonds

*Monthly Market Share For: December 1996*

Month\Year: 1\53

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	100%	13%	24 Days	\$73.00 <sup>16</sup>	\$7		16%	AI				18 KT	\$1,650

<sup>16</sup> Rate is calculated per KT not by container.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Almonds

Monthly Market Share For: December 1996

Month\Year: 38\370

*Surcharges:*

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
NYK Line	24%	29%	11 Days	\$748.00	\$112 <sup>1</sup>		47%	\$453 <sup>1</sup>				16 KT	\$1,665
Hanjin	24%	10%	11 Days	\$992.00	\$112 <sup>1</sup>		47%	AI				16 KT	\$1,570
Evergreen	13%	18%	14 Days	\$1,287	\$112 <sup>1</sup>		47%	AI				16 KT	\$2,004
Hyundai	11%	5%	10 Days	\$1,087	\$112 <sup>1</sup>		47%	AI				16 KT	\$1,710
Yang Ming	8%	21%	10 Days	\$1,300	\$112			AI	\$0			16 KT	\$2,023
Mitsui OSK	8%	11%	21 Days	\$748.00	\$112 <sup>1</sup>		47%	\$453 <sup>1</sup>				16 KT	\$1,665
Senator	8%	4%	22 Days	\$1,566	AI			AI	AI				\$1,566
K Line	8%	2%	10 Days	\$748.00	\$112 <sup>1</sup>		47%	\$453 <sup>1</sup>				16 KT	\$1,665
COSCO	3%	4%	27 Days	\$1,400	\$112 <sup>1</sup>			AI	AI			16 KT	\$1,515
Mexican Line	3%	3%	10 Days	\$1,128	\$112		47%	\$453				16 KT	\$2,223

<sup>1</sup> Rate is per container