



# *Ocean Rate Bulletin*

## Raisins:

### **Total TEU/FEU:**

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during March 1999. The denominator represents the total number of TEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

### **Market Share-March:**

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

### **Market Share-CY 1999:**

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

### **Ocean Rates:**

Ocean rates are applicable for May 30, 1999. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

### **Container Rate:**

Container rates for Raisins are quoted on full, 17 KT per 20-foot dry containers unless otherwise noted.

### **Definitions**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raisins

Monthly Market Share For: March 1999

Month\Year: 2\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	50%	57%	22 Days	\$1,450									\$1,450
Senator	50%	29%		\$975.00									\$975
Evergreen	0%	14%	29 Days	\$2,254									\$2,254

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: March 1999

Month\Year: 8\26

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	63%	27%	18 Days										
Maersk	38%	27%	16 Days	\$750.00									\$750
Yang Ming	0%	42%	15 Days	\$1,064									\$1,064
Cho Yang	0%	4%	16 Days	\$700.00									\$700

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raisins

*Monthly Market Share For: March 1999*

Month\Year: 1\1

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	100%	100%											

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: March 1999

Month\Year: 8\26

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
OOCL	38%	12%	23 Days	\$625.00									\$625
Maersk	12%	17%	21 Days	\$750.00									\$750
Cho Yang	12%	8%	16 Days	\$625.00									\$625
Evergreen	12%	8%	17 Days										
Mitsui OSK	0%	15%	18 Days	\$800.00									\$800
Senator	0%	11%	18 Days <sup>4</sup>	\$645.00									\$645
Hanjin	0%	8%	13 Days	\$1,264									\$1,264

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: March 1999

Month\Year: 23\67

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	44%	29%	15 Days										
K Line	26%	9%	15 Days										
Yang Ming	22%	22%	15 Days	\$745.00									\$745
Maersk	4%	15%	15 Days	\$750.00			5%						\$788
OOCL	4%	15%	14 Days										
Zim Line	0%	3%	20 Days <sup>4</sup>	\$700.00									\$700
Senator	0%	3%	16 Days <sup>4</sup>	\$675.00									\$675
Sea-Land	0%	3%	12 Days	\$750.00			5%			\$200			\$998

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: March 1999

Month\Year: 2\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Senator	50%	26%		\$995.00									\$995
Maersk	50%	17%	22 Days										
Cho Yang	0%	57%		\$1,000									\$1,000

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# ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

*Monthly Market Share For: March 1999*

Month\Year: 2\5

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	100%	38%	21 Days	\$1,075									\$1,075
Yang Ming	0%	19%	21 Days										

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raisins

Monthly Market Share For: March 1999

Month\Year: 9\18

*Surcharges:*

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Cho Yang	34%	35%	20 Days	\$1,075									\$1,075
K Line	34%	17%	22 Days	\$950.00									\$950
P&O Nedlloyd	19%	17%	18 Days										
Senator	11%	6%	22 Days <sup>4</sup>	\$450.00									\$450
Evergreen	1%	8%	23 Days	\$2,054			10%						\$2,259

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: March 1999

Month\Year: 116\321

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
P&O Nedlloyd	40%	46%	14 Days										
Yang Ming	21%	18%	12 Days	\$750.00									\$750
Cho Yang	16%	9%	11 Days	\$950.00									\$950
K Line	5%	7%	12 Days	\$927.00									\$927
NYK Line	5%	5%	11 Days										
Hyundai	5%	2%	10 Days	\$716.00									\$1,024
Hanjin	4%	7%	11 Days	\$1,234									\$1,234
Maersk	3%	1%	11 Days										
Evergreen	1%	4%	11 Days	\$1,280									\$1,830