

Ocean Rate Bulletin

Atlantic/Gulf Ports To Singapore

Raisins

Monthly Market Share For: November 1997

Month\Year: 18.6 \ 66.5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
APL	48%	14%	20 Days	\$1,494	\$96 ¹		13%	AI					\$1,784
Cho Yang	41%	72%	18 Days	\$1,075	AI		AI	AI					\$1,075
Senator	11%	13%	18 Days	\$1,176	\$96 ¹		13%	AI					\$1,425
Evergreen	0%	5%	25 Days	\$1,708	\$96 ¹		13%	AI					\$2,026
Maersk	0%	5%	18 Days ⁴	\$1,494	\$96 ¹		13%	AI					\$1,784

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,454

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raisins

Monthly Market Share For: November 1997

Month\Year: 18.0 \ 87.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	67%	72%	11 Days	\$1,025	AI		AI	AI					\$1,025
Yang Ming	33%	7%	15 Days										
Evergreen	0%	9%	14 Days	\$1,442	AI		AI	AI					\$1,442
Neptune	0%	7%	12 Days	\$925	AI		AI	AI					\$925
Hanjin	0%	3%	11 Days	\$1,427	\$96 ¹		AI	AI					\$1,523

¹ Rate is per container

Average Container Rate \$1,025

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raisins

Monthly Market Share For: November 1997

Month\Year: 30.7 \ 178.7

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Cho Yang	24%	25%	13 Days	\$800	AI			AI					\$800
Maersk	20%	20%	14 Days	\$800	AI			AI					\$800
APL	17%	10%	16 Days	\$800	AI			AI					\$800
Sea-Land	13%	3%	14 Days	\$800	AI			AI					\$800
Senator	7%	7%	14 Days	\$800	AI			AI					\$800
COSCO	7%	6%	23 Days ⁴										
Evergreen	3%	12%	19 Days	\$932	\$96 ¹			AI					\$1,028
Zim Line	3%	5%	17 Days										
Mitsui OSK	3%	2%	15 Days	\$800	AI			AI					\$800
Yang Ming	2%	3%	15 Days	\$932	\$96 ¹			AI					\$1,028

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Average Container Rate \$813

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raisins

Monthly Market Share For: November 1997

Month\Year: 2.3 \ 7.0

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	47%	25 Days	\$1,812	\$96 ¹			AI					\$1,908
Cho Yang	0%	53%	22 Days	\$981	\$96 ¹			AI		\$250			\$1,311

¹ Rate is per container

Average Container Rate \$1,908

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raisins

Monthly Market Share For: November 1997

Month\Year: 19.0 \ 113.3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	47%	52%	16 Days	\$1,474	AI		AI	AI					\$1,474
Yang Ming	21%	31%	13 Days	\$745	AI		AI	AI					\$745
Cho Yang	11%	7%	12 Days	\$1,050	AI		AI	AI					\$1,050
OOCL	11%	2%	15 Days	\$850	\$96 ¹		AI	AI				18 KT	\$946
Hapag-Lloyd	5%	3%	18 Days	\$850	\$96 ¹		AI	AI				18 KT	\$946
Maersk	5%	2%	16 Days ⁴	\$850	\$96		AI	AI				18 KT	\$946
P&O Nedlloyd	0%	3%	17 Days	\$850	\$96 ¹		AI	AI				18 KT	\$946
Hanjin	0%	1%	11 Days	\$1,154	\$96 ¹		8%	AI					\$1,342

¹ Rate is per container

⁴ Transit time is based on departure from Long Beach, CA.

Average Container Rate \$1,161

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raisins

Monthly Market Share For: November 1997

Month\Year: 4.0 \ 19.2

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
MWHL	50%	31%	21 Days	\$760	\$50 ¹			\$270 ¹					\$1,080
K Line	50%	16%	22 Days	\$19,950	\$96 ¹			AI					\$2,091
COSCO	0%	36%	31 Days										
Hyundai	0%	7%	19 Days	\$1,660	\$96 ¹			AI					\$1,756
OOCL	0%	5%	19 Days	\$1,995	\$96 ¹			AI					\$2,091

¹ Rate is per container

Average Container Rate \$1,586

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raisins

Monthly Market Share For: November 1997

Month\Year: 4.5 \ 31.4

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>					<i>Size</i>	<i>ContainerRate</i>		
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hyundai	83%	56%	22 Days	\$1,620	\$96 ¹			AI					\$1,716
Cho Yang	17%	15%	20 Days	\$1,075	AI			AI					\$1,075
P&O Nedlloyd	0%	30%	27 Days	\$1,580	\$120 ¹			AI					\$1,700
Senator	0%	5%	19 Days										

¹ Rate is per container

Average Container Rate \$1,602

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Raisins

Monthly Market Share For: November 1997

Month\Year: 48.7 \

Surcharges:

Carrier	Market Share	Market Share	Transit Time	Ocean Rate	BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	26%	16%	10 Days	\$1,300	\$96 ¹		AI	AI					\$1,396
P&O Nedlloyd	26%	16%	11 Days	\$58 ¹	\$6		39%	AI				18 KT	\$1,559
Hanjin	25%	8%	11 Days	\$620	\$99 ¹		39%	\$453 ¹					\$1,411
Cho Yang	17%	14%	10 Days	\$1,266	\$96 ¹		AI	AI					\$1,362
Evergreen	4%	11%	12 Days										
NYK Line	2%	18%	11 Days	\$58 ¹	\$6		39%	AI				18 KT	\$1,559
K Line	0%	7%	10 Days	\$58 ¹	\$6		39%	AI				18 KT	\$1,559
COSCO	0%	3%	12 Days										

¹ Rate is per container

Average Container Rate \$1,441