

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 10\42

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	70%	31%	12 Days	\$228.00	\$7		2%		\$46			20 KT	\$5,997
Hanjin	20%	22%	12 Days	\$156.00	\$7		2%		AI			21 KT	\$3,489
Maersk	10%	10%	15 Days	\$193.00	\$7		2%		\$46			18 KT	\$5,247
OOCL	0%	7%	17 Days	\$193.00	\$7		2%		\$46			18 KT	\$5,247
Sea-Land	0%	7%	15 Days	\$193.00	\$7		2%		\$46			18 KT	\$5,247
COSCO	0%	7%	24 Days	\$3,950 ¹	AI		AI		AI			21 KT	\$3,950
K Line	0%	5%	12 Days	\$193.00	\$7		2%		\$46			18 KT	\$5,247
Evergreen	0%	5%	26 Days	\$153.00	\$7		2%		AI			18 KT	\$3,424

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 413\1,100

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Mexican Line	21%	14%											
Hyundai	15%	16%	15 Days	\$228.00	\$7				\$46			20 KT	\$5,782
Hanjin	14%	18%	15 Days	\$120.00	\$7				AI			21 KT	\$2,667
COSCO	12%	5%	25 Days	\$122.00	AI				AI			21 KT	\$2,562
Evergreen	11%	8%	17 Days	\$122.00	AI				AI				\$2,562
Sea-Land	8%	12%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
Mitsui OSK	7%	14%	21 Days	\$121.00	AI				AI			21 KT	\$2,541
Cho Yang	4%	5%	15 Days	\$121.00	\$7				AI			21 KT	\$2,688
Maersk	2%	8%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
OOCL	2%	5%	16 Days	\$121.00	AI				AI			21 KT	\$2,541

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 8\15

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	67%	20 Days	\$147.00	AI		AI		AI			21 KT	\$3,087
Yang Ming	38%	27%	14 Days	\$147.00	\$7		AI		AI			21 KT	\$3,234
Hyundai	13%	7%	15 Days	\$228.00	\$7		10%		\$46			21 KT	\$6,380

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L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 2\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	91%	20 Days	\$228.00	\$7				\$46			21 KT	\$5,901
Sea-Land	0%	4%	19 Days	\$227.00	\$7				\$46			21 KT	\$5,880
COSCO	0%	3%	31 Days	\$4,210 ¹	\$40				AI			21 KT	\$4,250
NYK Line	0%	2%	21 Days	\$227.00	\$7				\$46			21 KT	\$5,880

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 24\65

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	70%	31%	16 Days	\$192.00	\$7		17%		AI			21 KT	\$4,864
Maersk	31%	27%	20 Days	\$193.00	\$7		17%		AI			21 KT	\$4,889
Hanjin	20%	22%	21 Days	\$213.00	\$7		17%		\$46			21 KT	\$6,346
Sea-Land	0%	7%	23 Days	\$193.00	\$7		17%		AI			21 KT	\$4,864
COSCO	0%	7%	37 Days	\$4,600 ¹	AI		AI		AI				\$4,600
OOCL	0%	7%	23 Days	\$193.00	\$7		17%		AI			21 KT	\$4,889
Evergreen	0%	5%	30 Days	\$192.00	\$7		17%		AI			21 KT	\$4,864
K Line	0%	5%	20 Days	\$193.00	\$7		17%		AI			21 KT	\$4,889

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 84\295

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Hanjin	30%	24%	11 Days	\$108.00	\$7		42%		AI		21 KT	\$3,368
Evergreen	23%	25%	12 Days	\$4,197 ¹	AI		AI		AI			\$4,197
K Line	13%	17%	10 Days	\$115.00	\$7		42%		AI		21 KT	\$3,576
Yang Ming	13%	6%	13 Days	\$105.00	\$7		42%		AI		21 KT	\$3,278
Mitsui OSK	7%	4%	11 Days	\$115.00	\$7		42%		AI		21 KT	\$3,576
Maersk	6%	6%	10 Days	\$115.00	\$7		42%		AI		21 KT	\$3,576
COSCO	4%	8%	14 Days	\$2,518 ¹	AI		45%		AI			\$3,651
Mexican Line	4%	5%										
NYK Line	1%	3%	11 Days	\$115.00	\$7		42%		AI		21 KT	\$3,576

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Xiamen, China

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 1\12

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	57%	28 Days	\$182.00	\$7				AI			21 KT	\$3,969
Hanjin	0%	17%	22 Days	\$225.00	\$7				AI			21 KT	\$4,872
Maersk	0%	17%	none	\$190.00	\$7				AI			21 KT	\$4,137
Evergreen	0%	9%	22 Days	\$218.00	\$7				AI			21 KT	\$4,725

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 118\2,323

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	67%	14%	14 Days ³	\$122.00	AI				AI				\$2,562
Maersk	12%	1%	18 Days ³	\$121.00	AI				AI			21 KT	\$2,541
Sea-Land	9%	3%	18 Days ³	\$121.00	AI				AI			21 KT	\$2,541
Italia	5%	0%	21 Days	\$2,200 ¹	AI				AI			21 KT	\$2,200
K Line	4%	1%	13 Days	\$121.00	AI				AI			21 KT	\$2,541
Hyundai	3%	40%	13 Days	\$228.00	\$7				\$46			20 KT	\$5,782
Hanjin	0%	20%	20 Days	\$135.00	\$7				AI			21 KT	\$2,982
COSCO	0%	8%	17 Days	\$122.00	AI				AI			21 KT	\$2,562
OOCL	0%	7%	12 Days	\$121.00	AI				AI			21 KT	\$2,541

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: April 1997

Month\Year: 49\151

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	49%	47%	9 Days ³	\$4,197 ¹	AI		AI		AI				\$4,197
COSCO	23%	22%	13 Days	\$2,518 ¹	AI		45%		AI				\$3,651
Mitsui OSK	14%	6%	12 Days	\$115.00	\$7		42%		AI			21 KT	\$3,576
Hyundai	8%	3%	13 Days	\$228.00	\$7		42%		\$46			20 KT	\$7,912
Yang Ming	2%	12%	13 Days ³	\$105.00	\$7		42%		AI			21 KT	\$3,278

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.