



Ocean Rate Bulletin

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during March 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, March 1999.

Market Share-March:

Each carrier's current market share is based on the number of containers shipped during March 1999. Source: PIERS, March 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for May 30 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- CY-CY = Container Yard to Container Yard
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 41\68

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin | 32% | 31% | 12 Days | \$100.00 | | | | | | | | | \$2,100 |
| Hyundai | 27% | 24% | 14 Days | \$100.00 | | | | | | | | | \$2,012 |
| APL | 15% | 9% | 19 Days | \$100.00 | | | | | | | | | \$2,100 |
| Maersk | 5% | 4% | 16 Days | \$2,360 ¹ | | | | | | | | | \$2,360 |
| Cho Yang | 0% | 16% | 16 Days | \$162.00 | | | | | | | | | \$3,402 |

1 Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 703\1,730

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|--------------|--------------|-----------------|--------------|----------------------|-------------|--------------------|-----|------|---------|-----|------|---------------|-----------|
| | | | | | BAF | CY | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Hanjin | 18% | 13% | 16 Days | \$71.00 | | | | | | | | | \$1,491 |
| APL | 15% | 15% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Sea-Land | 12% | 14% | 24 Days | \$1,700 | | | | | \$250 | | | | \$1,950 |
| Evergreen | 12% | 10% | 17 Days | \$71.00 | | | | | | | | | \$1,491 |
| Maersk | 10% | 7% | 24 Days | \$1,700 | | \$355 ¹ | | | | | | | \$2,055 |
| Yang Ming | 7% | 8% | 18 Days | \$78.00 | | | | \$46 | | | | | \$2,604 |
| COSCO | 6% | 8% | 18 Days | | | | | | | | | | |
| P&O Nedlloyd | 6% | 4% | 20 Days | | | | | | | | | | |
| Cho Yang | 4% | 5% | 16 Days | \$128.00 | | | | | | | | | \$2,688 |
| NYK Line | 4% | 4% | 14 Days | \$71.00 | | | | | | | | | \$1,491 |
| Hyundai | 2% | 5% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| OOCL | 2% | 2% | 14 Days | \$71.00 | | | | | | | | | \$1,491 |
| Mitsui OSK | 1% | 5% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| K Line | 1% | 1% | 18 Days | \$1,850 ¹ | | | | | | | | | \$1,850 |

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 22\56

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Maersk | 36% | 14% | 15 Days | \$1,700 ¹ | | | 10% | | | | | | \$1,785 |
| Hanjin | 27% | 32% | 15 Days | \$94.00 | | | 10% | | | | | | \$2,171 |
| Sea-Land | 18% | 7% | 12 Days | \$1,700 | | | 10% | | \$250 | | | | \$2,035 |
| Mitsui OSK | 9% | 25% | 14 Days | | | | | | | | | | |
| APL | 9% | 4% | 16 Days | \$73.00 | | | | | | | | | \$1,533 |
| Evergreen | 0% | 7% | 15 Days | \$73.00 | | | | | | | | | \$1,533 |
| Hyundai | 0% | 4% | 15 Days | \$73.00 | | | | | | | | | \$1,533 |
| K Line | 0% | 4% | 15 Days | \$90.00 | | | | | | | | | \$1,890 |
| Hapag-Lloyd | 0% | 4% | 15 Days | \$152.00 | | | 10% | | | | | | \$3,352 |

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 12\15

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai | 58% | 48% | 17 Days | \$169.00 | | | | | | | | | \$3,549 |
| COSCO | 25% | 34% | | \$4,210 ¹ | | | | | | | | | \$4,210 |
| Maersk | 17% | 14% | 22 Days | \$3,985 ¹ | | | | | | | | | \$3,985 |
| OOCL | 0% | 3% | 16 Days | \$169.00 | | | | | | | | | \$3,549 |

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 17\49

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hanjin | 41% | 43% | 20 Days | \$94.00 | | | 10% | | | | | | \$2,171 |
| APL | 12% | 6% | 18 Days | \$94.00 | | | 10% | | | | | | \$2,171 |
| Mitsui OSK | 9% | 5% | 18 Days | \$94.00 | | | 10% | | | | | | \$2,171 |
| Cho Yang | 6% | 16% | 20 Days | \$1,974 ¹ | | | 10% | | | | | | \$2,171 |
| OOCL | 6% | 8% | 18 Days | \$94.00 | | | 10% | | | | | | \$2,171 |
| Evergreen | 6% | 2% | 23 Days | \$94.00 | | | 10% | | | | | | \$2,171 |
| Yang Ming | 3% | 1% | 22 Days | | | | | | | | | | |
| P&O Nedlloyd | 0% | 8% | 18 Days | | | | | | | | | | |
| K Line | 0% | 4% | 22 Days | | | | | | | | | | |

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 159\348

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|------------|-----------|------------|------------|--------------------|--------------------|------------------|-------------|----------------------|
| K Line | 32% | 23% | 12 Days | | | | | | | | | | |
| APL | 27% | 31% | 10 Days | \$67.00 | | | 43% | | | | | | \$3,012 |
| Hanjin | 26% | 15% | 11 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| Evergreen | 8% | 7% | 11 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| Yang Ming | 3% | 4% | 12 Days | | | | | | | | | | |
| COSCO | 1% | 11% | 13 Days | | | | | | | | | | |
| Sea-Land | 1% | 3% | 11 Days | \$1,700 ¹ | | | | | \$250 ¹ | \$300 ¹ | | | \$3,110 |
| NYK Line | 1% | 2% | 11 Days | \$106.00 | | | 43% | | | | | | \$3,183 |
| Mitsui OSK | 1% | 1% | 10 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| Hyundai | 1% | 1% | 10 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| Maersk | 0% | 3% | 11 Days | \$1,600 ¹ | | | 43% | | | | | | \$2,288 |

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 1,144\2,171

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|------------|--------------|-----------------|----------------------|----------------------|-------------|--------------------|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CY | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Hyundai | 21% | 22% | 25 Days | \$71.00 | | | | | | | | | \$1,491 |
| Hanjin | 20% | 20% | 17 Days | \$71.00 | | | | | | | | | \$1,491 |
| Evergreen | 12% | 11% | 14 Days | \$71.00 | | | | | | | | | \$1,491 |
| COSCO | 11% | 13% | 16 Days | | | | | | | | | | |
| NYK Line | 8% | 7% | 15 Days | \$71.00 | | | | | | | | | \$1,491 |
| Maersk | 6% | 7% | 16 Days ³ | \$1,700 ¹ | | \$355 ¹ | | | | | | | \$2,055 |
| OOCL | 6% | 5% | 15 Days | \$71.00 | | | | | | | | | \$1,491 |
| Mitsui OSK | 6% | 5% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Cho Yang | 5% | 4% | 17 Days | \$128.00 | | | | | | | | | \$2,688 |
| Sea-Land | 3% | 3% | 16 Days ³ | \$1,700 | | | | | \$250 | | | | \$1,950 |
| APL | 3% | 3% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: March 1999

Month\Year: 35\518

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|----------------------|------------|-----------|------------|------------|--------------------|--------------------|------------------|-------------|----------------------|
| COSCO | 28% | 13% | 10 Days | | | | | | | | | | |
| Evergreen | 24% | 20% | 9 Days ³ | \$67.00 | | | 43% | | | | | | \$2,012 |
| NYK Line | 20% | 7% | 9 Days | \$67.00 | | | 43% | | | | | | \$1,491 |
| Hanjin | 8% | 14% | 13 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| Maersk | 8% | 9% | 10 Days ³ | \$1,600 ¹ | | | 43% | | | | | | \$2,288 |
| Hyundai | 8% | 6% | 11 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| APL | 4% | 5% | 11 Days | \$67.00 | | | 43% | | | | | | \$2,012 |
| Sea-Land | 0% | 15% | 10 Days ³ | \$1,700 ¹ | | | 43% | | \$250 ¹ | \$300 ¹ | | | \$3,110 |
| Mitsui OSK | 0% | 5% | 11 Days | \$67.00 | | | 43% | | | | | | \$2,012 |

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.