
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 8\24

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hapag-Lloyd	25%	11%	19 Days	\$209.00	\$7		2%		AI			21 KT	\$4,624
Sea-Land	25%	3%	15 Days	\$209.00	\$7		2%		AI			21 KT	\$4,624
Hyundai	13%	9%	12 Days	\$156.00	\$7		2%		AI			21 KT	\$3,489
Evergreen	13%	9%	26 Days	\$195.00	\$7		2%		AI			21 KT	\$4,324
OOCL	13%	4%	17 Days	\$209.00	\$7		2%		AI			21 KT	\$4,624
K Line	13%	4%	25 Days	\$209.00	\$7		2%		AI			21 KT	\$4,624

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 338\687

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Sea-Land	21%	16%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
Hanjin	19%	23%	15 Days	\$120.00	\$7				AI			21 KT	\$2,667
Hyundai	14%	17%	16 Days	\$121.00	AI				AI			21 KT	\$2,541
Maersk	11%	11%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
Mexican Line	10%	10%	16 Days	\$145.00	\$7				AI			21 KT	\$3,192
Evergreen	7%	6%	17 Days	\$121.00	AI				AI			21 KT	\$2,541
Cho Yang	7%	5%	17 Days	\$121.00	\$7				AI			21 KT	\$2,688
APL	4%	2%	17 Days	\$121.00	AI				AI			21 KT	\$2,541
Mitsui OSK	2%	3%	17 Days	\$121.00	AI				AI			21 KT	\$2,541
OOCL	2%	1%	16 Days	\$121.00	AI				AI			21 KT	\$2,541

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 2\5

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	50%	80%	20 Days	\$150.00	\$7		10%		AI			21 KT	\$3,612
Yang Ming	50%	20%	19 Days	\$147.00	\$7		AI		AI			21 KT	\$3,234

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	100%	94%	21 Days	\$228.00	\$7				AI			21 KT	\$4,935

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 18\25

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	28%	24%	20 Days	\$192.00	\$7		17%		AI			21 KT	\$4,864
Maersk	28%	24%	20 Days	\$193.00	\$7		17%		AI			21 KT	\$4,889
Mitsui OSK	17%	20%	21 Days	\$193.00	\$7		17%		AI			21 KT	\$4,889
Cho Yang	17%	12%	23 Days	\$3,305 ¹	\$140 ¹		17%		AI				\$4,007 ²
Hanjin	6%	12%	21 Days	\$219.00	\$7		17%		AI			21 KT	\$5,528
Sea-Land	6%	4%	23 Days	\$193.00	\$7		17%		AI			21 KT	\$4,889
K Line	0%	4%	20 Days	\$193.00	\$7		17%		AI				

1 Rate is per container

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 57\131

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	26%	27%	11 Days	\$108.00	\$7		42%		AI			21 KT	\$3,368
Evergreen	21%	25%	12 Days	\$105.00	\$7		42%		AI			21 KT	\$3,278
COSCO	19%	13%	12 Days	\$2,518 ¹	AI		AI		AI				\$2,518
K Line	18%	14%	10 Days	\$105.00	\$7		42%		AI			21 KT	\$3,338
Yang Ming	5%	3%	10 Days	\$105.00	\$7		42%		AI			21 KT	\$3,278
NYK Line	4%	6%	16 Days	\$107.00	\$7		42%		AI			21 KT	\$3,338
Maersk	4%	5%	10 Days	\$107.00	\$7		42%		AI			21 KT	\$3,338
Mitsui OSK	4%	2%	11 Days	\$107.00	\$7		42%		AI			21 KT	\$3,338

¹ Rate is per container

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 863\1,399

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	40%	43%	13 Days	\$121.00	AI				AI			21 KT	\$2,541
Hanjin	22%	22%	18 Days	\$120.00	\$7				AI			21 KT	\$2,667
Evergreen	14%	10%	14 Days ³	\$121.00	AI				AI			21 KT	\$2,541
COSCO	10%	8%	17 Days	\$122.00	AI				AI			21 KT	\$2,562
OOCL	7%	8%	12 Days	\$121.00	AI				AI			21 KT	\$2,541
Sea-Land	2%	2%	18 Days ³	\$121.00	AI				AI			21 KT	\$2,541
K Line	1%	2%	13 Days	\$121.00	AI				AI			21 KT	\$2,541
Mitsui OSK	1%	2%	12 Days	\$121.00	AI				AI			21 KT	\$2,541
P&O Nedlloyd	0%	2%	17 Days	\$121.00	AI				AI			21 KT	\$2,541
NYK Line	0%	1%	17 Days	\$121.00	AI				AI			21 KT	\$2,541

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: February 1997

Month\Year: 53\75

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
COSCO	36%	31%	11 Days	\$2,518 ¹	AI		AI		AI				\$2,518
Evergreen	28%	33%	9 Days ³	\$105.00	\$7		42%		AI			21 KT	\$3,278
Yang Ming	15%	6%	13 Days ³	\$105.00	\$7		42%		AI			21 KT	\$3,278
NYK Line	9%	7%	10 Days	\$107.00	\$7		42%		AI			21 KT	\$3,338
Hanjin	8%	11%	10 Days	\$108.00	\$7		42%		AI			21 KT	\$3,368
Mitsui OSK	4%	3%	12 Days	\$107.00	\$7		42%		AI			21 KT	\$3,338

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.