

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 16\16

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	39%	39%	10 Days	\$195.00	\$7		3%		AI			19 KT	\$4,365
COSCO	19%	19%	24 Days										
Maersk	19%	19%	15 Days	\$210.00	\$7		3%		AI			21 KT	\$4,689
Sea-Land	6%	6%	15 Days	\$210.00	\$7		3%		AI			21 KT	\$4,689
Hyundai	6%	6%	12 Days	\$156.00	\$7		3%		AI			21 KT	\$3,521
Evergreen	6%	6%	29 Days	\$195.00	\$7		3%		AI			21 KT	\$4,365
Hapag-Lloyd	3%	3%	19 Days	\$210.00	\$7		3%		AI			21 KT	\$4,689

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 349\349

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	26%	26%	15 Days	\$120.00	\$7				AI			21 KT	\$2,667
Hyundai	20%	20%	16 Days	\$120.00	\$7				AI			21 KT	\$2,667
Maersk	12%	12%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
Sea-Land	11%	11%	14 Days	\$121.00	AI				AI			21 KT	\$2,541
Mexican Line	10%	10%	16 Days	\$145.00	\$7				AI			21 KT	\$3,192
Evergreen	5%	5%	23 Days	\$119.00	\$7				AI			21 KT	\$2,646
Mitsui OSK	4%	4%	17 Days	\$121.00	AI				AI			21 KT	\$2,541
COSCO	4%	4%	25 Days	\$129.00	AI				AI			21 KT	\$2,709
K Line	3%	3%	16 Days	\$121.00	AI				AI			21 KT	\$2,541
Cho Yang	3%	3%	17 Days	\$126.00	\$7				AI			21 KT	\$2,793

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 1\1

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Mitsui OSK	100%	100%	23 Days	\$269.00	\$7				AI			21 KT	\$5,796

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 3\3

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	100%	100%	22 Days	\$150.00	\$7		9%		AI			21 KT	\$3,581

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 1\1

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Sea-Land	100%	100%	18 Days	\$227.00	\$7				\$46		21 KT	\$5,880

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 7\7

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	30%	30%	21 Days	\$219.00	\$7		16%		AI			21 KT	\$5,482
Mitsui OSK	29%	29%	21 Days	\$193.00	\$7		16%		AI			21 KT	\$4,848
Hyundai	14%	14%	20 Days	\$192.00	\$7		16%		AI			21 KT	\$4,824
K Line	14%	14%	20 Days	\$193.00	\$7		16%		AI			21 KT	\$4,848
Maersk	13%	13%	20 Days	\$193.00	\$7			AI	\$0			21 KT	\$4,848

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 74\74

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hanjin	28%	28%	11 Days	\$108.00	\$7		47%		AI			21 KT	\$3,481
Evergreen	28%	28%	15 Days	\$105.00	\$7		47%		AI			21 KT	\$3,388
K Line	11%	11%	10 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
NYK Line	8%	8%	12 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
COSCO	7%	7%	12 Days	\$2,518 ¹	AI		50%		AI			21 KT	\$3,777
Maersk	7%	7%	10 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
Hyundai	5%	5%	10 Days	\$107.00	\$7		47%		AI			21 KT	\$3,450
Yang Ming	1%	1%	10 Days	\$105.00	\$7		47%		AI			21 KT	\$3,388
Mitsui OSK	1%	1%	11 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
Sea-Land	1%	1%	10 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Xiamen, China

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 10\10

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	50%	50%	18 Days	\$187.00	\$7				AI			21 KT	\$4,074
Hanjin	20%	20%	22 Days	\$225.00	\$7				AI			21 KT	\$4,872
Maersk	20%	20%	34 Days	\$190.00	\$7				AI			21 KT	\$4,137
Evergreen	10%	10%	40 Days	\$187.00	AI				AI			21 KT	\$3,927

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 536\536

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	47%	47%	18 Days ³	\$120.00	\$7				AI			21 KT	\$2,667
Hanjin	22%	22%	19 Days	\$120.00	\$7				AI			21 KT	\$2,541
OOCL	9%	9%	12 Days	\$121.00	AI				AI			21 KT	\$2,541
COSCO	4%	4%	17 Days	\$129.00	AI				AI			21 KT	\$2,709
P&O Nedlloyd	4%	4%	17 Days	\$121.00	AI				AI			21 KT	\$2,541
Evergreen	3%	3%	20 Days ³	\$119.00	\$7				AI			21 KT	\$2,646
K Line	3%	3%	13 Days	\$121.00	AI				AI			21 KT	\$2,541
Mitsui OSK	2%	2%	12 Days	\$121.00	AI				AI			21 KT	\$2,541
Sea-Land	2%	2%	18 Days	\$121.00	AI				AI			21 KT	\$2,541
mny	2%	2%	17 Days	\$121.00	AI				AI			21 KT	\$2,541

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: January 1997

Month\Year: 22\22

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Evergreen	45%	45%	12 Days ³	\$105.00	\$7		47%		AI			21 KT	\$3,388
Hanjin	18%	18%	11 Days	\$108.00	\$7		47%		AI			21 KT	\$3,481
Yang Ming	18%	18%	13 Days ³	\$105.00	\$7		47%		AI			21 KT	\$3,388
COSCO	7%	7%	12 Days	\$2,518 ¹	AI		50%		AI			21 KT	\$3,777

1 Rate is per container

3 Transit time is based on departure from Tacoma, WA.