



Ocean Rate Bulletin

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during December 1998. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1998 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, December 1998.

Market Share-December:

Each carrier's current market share is based on the number of containers shipped during December 1998. Source: PIERS, December 1998.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1998 calendar year. Source: PIERS, 1998.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: The Pacific Shipper, January 4, 1999 and various sites on the World Wide Web.

Ocean Rates:

Ocean rates are applicable for February 28, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the DXI on-line rate tariff and PLUS Tariff retrieval systems.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions

AI = All Inclusive
ARB = Arbitrary Charge
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
CAF = Currency Adjustment Charge
CFS = Container Freight Station - used to consolidate shipments.
CY-CY = Container Yard to Container Yard
KT = 1,000 Kilograms (Metric Ton).
PC = Per Container
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 5\93

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai | 40% | 15% | 14 Days | \$100.00 | | | | | | | | | \$2,100 |
| Mitsui OSK | 40% | 5% | 14 Days | \$100.00 | | | | | | | | | \$2,100 |
| Evergreen | 2% | 14% | 14 Days | \$100.00 | | | | | | | | | \$2,100 |
| Maersk | 0% | 41% | 16 Days | \$100.00 | | | | | | | | | \$2,100 |
| Hanjin | 0% | 10% | 15 Days ⁴ | \$100.00 | | | | | | | | | \$2,100 |
| Cho Yang | 0% | 4% | 14 Days | \$170.00 | | | | | | | | | \$3,570 |
| K Line | 0% | 3% | 17 Days | \$100.00 | | | | | | | | | \$2,100 |
| Sea-Land | 0% | 3% | 16 Days ⁴ | \$100.00 | | | | | | | | | \$2,100 |

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 463\5,155

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|--------------|--------------|-----------------|----------------------|----------------------|-------------|----|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CY | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| APL | 21% | 8% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Sea-Land | 16% | 16% | 8 Days ⁴ | \$71.00 | | | | | | | | | \$1,491 |
| Evergreen | 13% | 17% | 17 Days | \$71.00 | | | | | | | | | \$1,491 |
| Hanjin | 11% | 22% | 16 Days ⁴ | \$71.00 | | | | | | | | | \$1,491 |
| Hyundai | 8% | 11% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Maersk | 7% | 6% | 15 Days | \$71.00 | | | | | | | | | \$1,491 |
| Cho Yang | 6% | 3% | 15 Days | \$128.00 | | | | | | | | | \$2,688 |
| Mitsui OSK | 5% | 3% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| COSCO | 5% | 3% | 18 Days | \$71.00 | | | | | | | | | \$1,491 |
| NYK Line | 3% | 4% | 18 Days | \$71.00 | | | | | | | | | \$1,491 |
| OOCL | 2% | 3% | 12 Days | \$71.00 | | | | | | | | | \$1,491 |
| K Line | 1% | 2% | 18 Days | \$71.00 | | | | | | | | | \$1,491 |
| Yang Ming | 1% | 1% | 18 Days | \$1,150 ¹ | | | | | | | | | \$1,150 |
| P&O Nedlloyd | 1% | 1% | 17 Days | \$71.00 | | | | | | | | | \$1,491 |

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 2\2

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Sea-Land | 100% | 100% | 26 Days ⁴ | \$186.00 | \$1 | | | | | | | | \$3,927 |

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 1\48

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|------------|--------------|-----------------|----------------------|------------|-------------|----|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CY | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Mitsui OSK | 100% | 8% | 14 Days | \$73.00 | | | | | | | | | \$1,533 |
| Evergreen | 0% | 48% | 15 Days | \$73.00 | | | | | | | | | \$1,533 |
| Hyundai | 0% | 19% | 17 Days | \$73.00 | | | | | | | | | \$1,533 |
| APL | 0% | 15% | 14 Days | \$73.00 | | | | | | | | | \$1,533 |
| Hanjin | 0% | 8% | 15 Days ⁴ | \$73.00 | | | | | | | | | \$1,533 |

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 29\152

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Sea-Land | 69% | 31% | 17 Days ⁴ | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |
| Evergreen | 11% | 5% | 23 Days | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |
| APL | 7% | 9% | 18 Days | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |
| Cho Yang | 7% | 7% | 22 Days | \$94.00 | \$1 | | 9% | | | | | | \$2,192 |
| OOCL | 3% | 11% | 18 Days ⁴ | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |
| Mitsui OSK | 3% | 6% | 18 Days | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |
| Hanjin | 0% | 16% | 20 Days ⁴ | \$104.00 | | | 9% | | | | | | \$2,381 |
| Hyundai | 0% | 9% | 17 Days | \$102.00 | \$1 | | 9% | | | | | | \$2,356 |
| NYK Line | 0% | 3% | 16 Days | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |
| Maersk | 0% | 3% | 19 Days | \$94.00 | \$1 | | 9% | | | | | | \$2,173 |

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 80\1,201

Surcharges:

| Carrier | Market Share | Market Share CY | Transit Time | Ocean Rate | Surcharges: | | | | | | Size | ContainerRate | |
|------------|--------------|-----------------|----------------------|------------|-------------|----|-----|-----|---------|-----|------|---------------|-----------|
| | | | | | BAF | CY | CAF | THC | CFS Rec | ARB | | | Cotton R. |
| Evergreen | 19% | 10% | 11 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| K Line | 16% | 23% | 12 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Hanjin | 14% | 16% | 12 Days ⁴ | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Sea-Land | 12% | 4% | 11 Days ⁴ | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| APL | 11% | 18% | 10 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Yang Ming | 7% | 4% | 12 Days | | | | | | | | | | |
| Mitsui OSK | 6% | 3% | 10 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Maersk | 6% | 2% | 11 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| COSCO | 5% | 10% | 12 Days | | | | | | | | | | |
| NYK Line | 2% | 4% | 12 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Hyundai | 1% | 6% | 13 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 651\8,202

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai | 33% | 32% | 14 Days | \$71.00 | | | | | | | | | \$1,491 |
| Evergreen | 16% | 19% | 14 Days ³ | \$71.00 | | | | | | | | | \$1,491 |
| Hanjin | 14% | 28% | 19 Days | \$71.00 | | | | | | | | | \$1,491 |
| COSCO | 12% | 7% | 16 Days | \$71.00 | | | | | | | | | \$1,491 |
| NYK Line | 6% | 3% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Cho Yang | 5% | 2% | 18 Days | \$128.00 | | | | | | | | | \$2,688 |
| Mitsui OSK | 4% | 3% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| OOCL | 4% | 2% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Maersk | 2% | 1% | 16 Days ³ | \$71.00 | | | | | | | | | \$1,491 |
| P&O Nedlloyd | 2% | 0% | 12 Days | \$71.00 | | | | | | | | | \$1,491 |
| APL | 1% | 2% | 13 Days | \$71.00 | | | | | | | | | \$1,491 |
| Sea-Land | 1% | 2% | 16 Days ³ | \$71.00 | | | | | | | | | \$1,491 |

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 23\431

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|----------------------|-------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| COSCO | 48% | 16% | 10 Days | | | | | | | | | | |
| NYK Line | 26% | 11% | 9 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Mitsui OSK | 17% | 6% | 11 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Maersk | 9% | 2% | 10 Days ³ | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Evergreen | 0% | 34% | 9 Days ³ | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| APL | 0% | 15% | 14 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| K Line | 0% | 6% | 11 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Hanjin | 0% | 6% | 11 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |
| Hyundai | 0% | 3% | 11 Days | \$67.00 | \$1 | | 34% | | | | | | \$1,906 |

³ Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Tacoma/Olympia/Seattle Ports To Vladivostok, Russia

Frozen Poultry (WC)

Monthly Market Share For: December 1998

Month\Year: 1\791

Surcharges:

| <i>Carrier</i> | <i>Market Share</i> | <i>Market Share CY</i> | <i>Transit Time</i> | <i>Ocean Rate</i> | <i>BAF</i> | <i>CY</i> | <i>CAF</i> | <i>THC</i> | <i>CFS Rec</i> | <i>ARB</i> | <i>Cotton R.</i> | <i>Size</i> | <i>ContainerRate</i> |
|----------------|---------------------|------------------------|---------------------|----------------------|------------|-----------|------------|------------|----------------|------------|------------------|-------------|----------------------|
| Hyundai | 100% | 1% | | \$4,500 ¹ | | | | | | | | | \$4,500 |
| FESCO | 0% | 77% | | | | | | | | | | | |
| Sunmar | 0% | 0% | | | | | | | | | | | |

¹ Rate is per container