
Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: November 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Hyundai	50%	25%	12 Days	\$158.00	\$7		3%		AI		21 KT	\$3,565
Sea-Land	25%	18%	15 Days	\$210.00	\$7		3%		AI		21 KT	\$4,689
APL	13%	6%	18 Days	\$210.00	\$7		3%		AI		21 KT	\$4,689
Evergreen	13%	2%	30 Days									

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: November 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Sea-Land	39%	21%	19 Days	\$2,604	\$7					AI		21 KT	\$2,751
Hyundai	18%	14%	16 Days	\$124.00	\$7					AI		21 KT	\$2,751
Hanjin	10%	12%	18 Days	\$120.00	\$7					AI		21 KT	\$2,667
Evergreen	10%	6%	23 Days	\$124.00	\$7					AI		21 KT	\$2,751 ²
K Line	4%	4%	16 Days	\$2,604	\$7					AI		21 KT	\$2,751
Mexican Line	3%	12%	17 Days	\$145.00	\$7					AI		21 KT	\$3,192
COSCO	3%	10%	16 Days	\$3,032	AI					AI		21 KT	\$3,032
Mitsui OSK	3%	5%	17 Days	\$2,604	\$7					AI		21 KT	\$2,751
Maersk	2%	5%	19 Days	\$2,604	\$7					AI		21 KT	\$2,751
APL	2%	5%	19 Days	\$2,604	\$7					AI		21 KT	\$2,751

² Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Frozen Poultry (WC)

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Kline	100%	75%	24 Days	\$269.00	\$7	\$190			AI			21 KT	\$5,986

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: November 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Mitsui-OSK Line	100%	2%	17 Days	\$193.00	\$7		9%		AI		18 KT	\$3,913 ²

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: November 1996

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>		
Sea-Land	64%	26%	16 Days	\$227.00	\$7				\$46		21 KT	\$6,024
OOCL	32%	2%	21 Days	\$227.00	\$7				\$46		21 KT	\$6,024
NYK Line	4%	1%	21 Days	\$227.00	\$7				\$46		21 KT	\$6,024

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: November 1996

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>						<i>Size</i>	<i>ContainerRate</i>	
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>			<i>Cotton R.</i>
Hyundai	30%	24%	20 Days	\$192.00	\$7		16%			AI		21 KT	\$4,848
Mitsui OSK	26%	14%	24 Days	\$193.00	\$7		16%			AI		21 KT	\$4,848
OOCL	22%	14%	20 Days	\$193.00	\$7		16%			AI		21 KT	\$4,848
Cho Yang	22%	14%	20 Days	\$3,245 ¹	\$140 ¹		16%			AI			\$3,904
Kline	11%	8%	20 Days	\$193.00	\$7		16%			AI		21 KT	\$4,848
Evergreen	4%	4%	21 Days ⁵	\$192.00	\$7		16%					21 KT	\$4,824

1 Rate is per container

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: November 1996

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
K Line	27%	14%	10 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
Evergreen	22%	12%	15 Days	\$105.00	\$7		47%		AI			21 KT	\$3,388 ²
NYK Line	20%	5%	10 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
Hanjin	18%	22%	11 Days	\$108.00	\$7		47%		AI			21 KT	\$3,481
Hyundai	11%	7%	10 Days	\$107.00	\$7		47%		AI			21 KT	\$3,450
Mitsui OSK	8%	7%	11 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
Maersk	4%	4%	9 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697
COSCO	2%	32%	10 Days										
P&O Nedlloyd	2%	1%	11 Days	\$115.00	\$7		47%		AI			21 KT	\$3,697

2 Rate is based on a CY-CY movement, not CFS-CY

Ocean Rate Bulletin

Seattle/Tacoma Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: November 1996

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate	
					BAF	CY	CAF	THC	CFS Rec	ARB			Cotton R.
Hyundai	44%	37%	13 Days	\$124.00	\$7					AI		21 KT	\$2,751
Hanjin	18%	22%	18 Days	\$120.00	\$7					AI		21 KT	\$2,667
Evergreen	12%	7%	23 Days	\$124.00	\$7					AI		21 KT	\$2,751
OOCL	8%	7%	12 Days	\$124.00	\$7					AI		21 KT	\$2,751
COSCO	5%	9%	16 Days	\$3,032	AI					AI		21 KT	\$3,032
P&O Nedlloyd	4%	2%	17 Days	\$124.00	\$7					AI		21 KT	\$2,751
K Line	2%	4%	13 Days	\$124.00	\$7					AI		21 KT	\$2,751
Sea-Land	2%	3%	18 Days ³	\$124.00	\$7					AI		21 KT	\$2,751
NYK Line	2%	2%	17 Days	\$124.00	\$7					AI		21 KT	\$2,751
Mitsui OSK	1%	5%	12 Days	\$124.00	\$7					AI		21 KT	\$2,751

3 Transit time is based on departure from Tacoma, WA.

Ocean Rate Bulletin

Seattle/Tacoma Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: November 1996

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	Surcharges:						Size	ContainerRate
					BAF	CY	CAF	THC	CFS Rec	ARB		
Evergreen	46%	6%	15 Days	\$105.00	\$7		47%		AI		21 KT	\$3,388
COSCO	38%	60%	12 Days									
K Line	27%	14%	13 Days ³	\$115.00	\$7		47%		AI		21 KT	\$3,697
Mitsui OSK	8%	7%	15 Days	\$115.00	\$7		47%		AI		21 KT	\$3,697
NYK Line	8%	5%	10 Days	\$115.00	\$7		47%		AI		21 KT	\$3,697
Hyundai	1%	18%	13 Days ³	\$107.00	\$7		47%		AI		21 KT	\$3,450
P&O Nedlloyd	1%	1%	11 Days	\$115.00	\$7		47%		AI		21 KT	\$3,697

³ Transit time is based on departure from Tacoma, WA.